

QUESTIONS AND ANSWERS

The following questions have been submitted concerning the RFP#261005: Direct Delivery of Diesel Fuel, Gasoline, and Fuel Additive to School District Sites. All questions received by the posted deadline are provided verbatim from what was received and have been answered below in bold type. It will be the responsibility of the Responder to determine what, if any, information from the Questions and Answers provided herein will be applicable in the submission of a proposal.

RESPONDER QUESTION #1:

The Gas requested for the bid is conventional. Will you consider 87E10 also for bids?

RESPONDER ANSWER #1:

Yes, the unleaded 87 is regular ethanol blend. The 89 mid-grade is conventional non-ethanol octane.

RESPONDER QUESTION #2:

Monthly invoices – we do not do monthly invoices; are you open to invoices upon delivery?

RESPONDER ANSWER #2:

No. Please refer to Page 3 of the RFP document - Section II. General Terms and Conditions, Paragraph E.- Terms of Payment/ Invoicing) and Page 20, Paragraph F- Invoicing/Payment.

RESPONDER QUESTION #3:

What are payment terms also?

RESPONDER ANSWER #3:

Please refer to the Answer for Question #2.

RESPONDER QUESTION #4:

Do RESPONDERS have to bid all line items to be considered for award?

RESPONDER ANSWER #4:

Yes, it is an all-inclusive bid award.

RESPONDER QUESTION #5:

What is the requested pricing method: OPIS Gross Daily Average or weekly?

RESPONDER ANSWER #5:

Please refer to page 20 of the RFP document - Section IV. Scope of Work, Section E - Pricing Based on OPIS PAD 1 REPORT for the Pensacola Florida Terminal.

RESPONDER QUESTION #6:

Who is your current fuel supplier?

RESPONDER ANSWER #6:

Cougar Oil, Inc., Pensacola, FL

RESPONDER QUESTION #7:

Please provide the tabulations for the last time this bid was awarded.

RESPONDER ANSWER# 7:

RFP # 160305: Diesel Fuel, Gasoline and Fuel Additive tabulation for FY2016 can be found on our Procurement Department District's Website at:

<https://www.escambiaschools.org/departments/procurement/bidrfp-solicitations/bidsrfps-previously-awarded>

RESPONDER QUESTION #8:

Please provide three Bill of Ladings for each fuel product requested.

RESPONDER ANSWER #8:

Please refer to Attachment #2 for Bill of Ladings documents.

RESPONDER QUESTION #9:

Please provide three (3) invoices for each fuel product request.

RESPONDER ANSWER #9:

Please refer to Attachment #3 for Invoice documents.

RESPONDER QUESTION #10:

What diesel fuel additive is currently being used?

RESPONDER ANSWER #10:

The current fuel additive is Diesel Power 55-1.

RESPONDER QUESTION #11:

What gasoline additive is currently being used?

RESPONDER ANSWER #11:

Yes, a gasoline additive is being used.

RESPONDER QUESTION #12:

Do the schools typically order split loads between gasoline and diesel?

RESPONDER ANSWER #12:

The schools will not be placing orders. The Transportation Department typically does not order split loads.

RESPONDER QUESTION #13:

Are all tanks and locations accessible by a tractor trailer?

RESPONDER ANSWER #13:

Yes, all locations are accessible by tractor trailers.

RESPONDER QUESTION #14:

Do the School bus garages get clear or dyed diesel delivered?

RESPONDER ANSWER #14:

Red dyed diesel. Please refer to pages 28 – 29 of the RFP document - Section XIII: Specifications, Paragraph C, Diesel Fuel No. 2 – Ultra low sulfur – red dye diesel.

RESPONDER QUESTION #15:

What locations if any receive deliveries of mid-grade gasoline?

RESPONDER ANSWER #15:

Currently, the School Bus Garage on E. Texar Dr. is the only location that the mid-grade gasoline which is defined as 89 conventional non-ethanol octane. If needed, additional locations may also require delivery service.

RESPONDER QUESTION #16:

Please confirm that the unleaded 87 and 89 octane mentioned both contain up to 10% ethanol.

RESPONDER ANSWER #16:

Yes, the unleaded 87 is regular ethanol blend. The 89 mid-grade is conventional non-ethanol octane.

RESPONDER QUESTION #17:

In question to section C Testing .3- How many times over the life of the previous contract has the district requested a test analysis?

RESPONDER ANSWER #17:

The District will requests testing to resolve quality issues on an as-needed basis.

RESPONDER QUESTION #18:

In question to section C Testing .3- does the district have a preferred independent laboratory to be used?

RESPONDER ANSWER #18:

No. However, the laboratory should adhere to the following: regulatory standards (ex. EPA or MARPOL), no conflicts of interest, direct reporting to regulatory agencies (US EPA Fuels Program), industry accreditation, standardized testing methods, maintain specialized testing equipment, safety and environmental controls, quality control and chain of custody procedures for fuel samples.

RESPONDER QUESTION #19:

Please provide a recent example of the OPIS report mentioned in E.2 that your current supplier has supplied.

RESPONDER ANSWER #19:

Please refer to Attachment #1 for OPIS documents.

RESPONDER QUESTION #20:

Will the district accept invoices via email? Or are they only to be mailed to Accounts Payable?

RESPONDER ANSWER #20:

Yes, Email is preferred.

RESPONDER QUESTION #21:

Will there be an opportunity to listen to the bid opening live via Teams, Zoom, YouTube, conference call, etc.?

RESPONDER ANSWER #21:

No. Responders are only allowed to attend and witness the bid/RFP openings. The District does not use virtual streaming for bid/RFP openings.

RESPONDER QUESTION #22:

How will successful RESPONDER(s) be notified of award?

RESPONDER ANSWER #22:

The Award Notice and Tabulation will be posted on BidnetDirect.com and in the Procurement Office. Please refer to page 6, Paragraph W – RFP Tabulations, Recommendations, and Protest of the RFP document.

RESPONDER QUESTION #23:

Please provide the following information for each tank and generator:

- a. Above or below ground
- b. Delivery type – transport truck or tank wagon
- c. Will it require a truck pump?
- d. Will it require any special fittings?
- e. Average order size
- f. Please indicate if diesel is clear or dyed

RESPONDER ANSWER 23:

ESCAMBIA COUNTY SCHOOL DISTRICT DIESEL AND GASOLINE TANK						
Location (Site #)	Response to A	Response to B	Response to C	Response to D	Response to E	Response to F
1. Diesel	Above ground	Transport truck	Truck Pump	Unknown	7,500 GAL	DYED
1. Gasoline	Above ground	Transport truck	Truck Pump	Unknown	7,500 GAL	DYED
2. Diesel	Above ground	Transport truck	Truck Pump	Unknown	7,500 GAL	DYED
2. Gasoline	Above ground	Transport truck	Truck Pump	Unknown	2,000 GAL	
3. Diesel	Above ground	Transport truck	Truck Pump	Unknown	7,500 GAL	DYED
3. Diesel	Above ground	Transport truck	Truck Pump	Unknown	3,500 GAL	
4. Diesel	Above ground	Transport truck	Truck Pump	Unknown	7,500 GAL	DYED
4. Gas	Above ground	Transport truck	Truck Pump	Unknown	3,500 GAL	
5. Diesel	Above ground	Transport truck	Truck Pump	Unknown	7,500 GAL	DYED
5. Diesel	Above ground	Transport truck	Truck Pump	Unknown	3,500 GAL	DYED
5. Gas	Above ground	Transport truck	Truck Pump	Unknown	1,000 GAL	

ESCAMBIA COUNTY SCHOOL NON-ETHANOL AND DIESEL GENERATORS:						
Location (Site #)	Response to A	Response to B	Response to C	Response to D	Response to E	Response to F
1. Diesel	Above ground	Transport truck	Truck Pump	Unknown	500 GAL	DYED
2. Diesel	Above ground	Transport truck	Truck Pump	Unknown	500 GAL	DYED
3. Diesel	Above ground	Transport truck	Truck Pump	Unknown	500 GAL	DYED
4. Non-Ethanol	Above ground	Transport truck	Truck Pump	Unknown	500 GAL	

RESPONDER QUESTION #24:

Is biodiesel acceptable or forbidden?

RESPONDER ANSWER #24:

The use of biodiesel is forbidden.

RESPONDER QUESTION #25:

What is your preferred payment method (check, ACH, EFT, other)?

RESPONDER ANSWER #25:

The District prefers to use check for payment method.

RESPONDER QUESTION #26:

Are there any MWBE requirements?

RESPONDER ANSWER #26:

No.

RESPONDER QUESTION #27:

Please provide prior bid tabulations.

RESPONDER ANSWER #27:

RFP#160105: Diesel Fuel, Gasoline and Fuel Additive tabulation can be found on our Procurement Department District's Website at: <https://www.escambiaschools.org/departments/procurement/bidrfp-solicitations/bidsrfps-previously-awarded>

RESPONDER QUESTION #28:

Please provide contract/bid documents from incumbent.

RESPONDER ANSWER 28:

Please refer to the Answer for Question #27.

RESPONDER QUESTION 29:

Who is the current incumbent(s)?

RESPONDER ANSWER 29:

Please refer to the Answer for Question #6.

RESPONDER QUESTION #30:

Please provide an invoice and bill of lading/delivery ticket example for the following:

- a. School Bus Garage – Diesel, Gasoline, and Non-ethanol (for generator)
- b. Tate High School – Diesel and gasoline
- c. Escambia High School – Diesel
- d. Walnut Hill Garage – Gasoline
- e. Success Academy – Diesel (for generators)

RESPONDER ANSWER #30:

Please refer to Attachment #4 for Bill of Lading and Invoice documents

RESPONDER QUESTION #31:

How often do split deliveries occur? Is it typically at the same location or multiple locations?

RESPONDER ANSWER #31:

Please refer to the Answer for Question #12.

RESPONDER QUESTION #32:

Does the District want product spec sheets and MSDS? Or will just MSDS sheets be acceptable?

RESPONDER ANSWER #32:

For evaluation purposes, the District is requesting product spec sheets and MSDS.

RESPONDER QUESTION #33:

Does RESPONDER need to bid on all items to be considered responsive?

RESPONDER ANSWER #33:

Please refer to the Answer for Question #4.

RESPONDER QUESTION 34:

Will additive need to be from the terminal or carrier provided?

RESPONDER ANSWER 34:

Yes. The Responder needs to obtain and deliver the fuel with the additive included.