

QUESTIONS AND ANSWERS

The following questions have been submitted concerning Bid #260604 - Custodial Supplies. All questions received have been answered and are provided verbatim from what was received:

BIDDER QUESTION #1: We carry a bar mop 100% cotton white terry towel measuring 15" x 19" & a white hand towel that is 100% cotton white terry towel measuring at 15" x 27". I saw the requirements were for 18"x24". We do carry 10# boxes. Let me know if this is something you would consider and I can work on a bid and getting samples out.

BIDDER ANSWER #1: A 15"X27" towel would be acceptable for sample purposes. The 15"X9" towel is not acceptable.

BIDDER QUESTION #2: Please provide the previous bid tabulations & itemized award report, including any price adjustments.

BIDDER ANSWER #2: Previous bid tabulations and award notices are posted on our website at <https://www.escambiaschools.org/departments/procurement/bidrfp-solicitations>. Per page 2 of the document, pricing is firm for the initial year of the agreement. Future price adjustments may subject the award for review, non-renewal, or termination.

BIDDER QUESTION #3: How many locations will be utilizing this contract?

BIDDER ANSWER #3: Custodial supplies will be used at approximately sixty-three (63) locations. However, all deliveries will be shipped to the Central Warehouse.

BIDDER QUESTION #4: Does each location have a loading dock and/or forklift?

BIDDER ANSWER #4: All shipments will be made to the Central Warehouse which has a loading dock and forklift.

BIDDER QUESTION #5: Based on previous ordering history and purchase orders, about how often are the gloves ordered (Monthly, quarterly or other) and what is an approximate order? If it is as needed and quantities vary can you please provide the quantity of the last order placed?

BIDDER ANSWER #5: The gloves were ordered approximately on quarterly basis as follows: 90 cases for sizes medium, large, and x-large and 20-25 cases for size small.

BIDDER QUESTION #6: Based on previous ordering history and purchase orders, about how often are the liners ordered (Monthly, quarterly or other) and what is an approximate order? If it is as needed and quantities vary can you please provide the quantity of the last order placed?

BIDDER ANSWER #6: The District ordered approximately 1,400 cases of liners on a quarterly basis.

BIDDER QUESTION #7: How many delivery locations?

BIDDER ANSWER #7: The delivery location for awarded items is 51 E. Texar Drive, Pensacola, FL 32503.

BIDDER QUESTION #8: Can you please provide the previous award tabulation with winning vendors and individual item prices?

BIDDER ANSWER #8: Please refer to Bidder Answer #2.

BIDDER QUESTION #9: Will this be awarded by line item or as a whole to one vendor?

BIDDER ANSWER #9: Awards may be given for individual items. However, the District reserves the right to award by lot, partial lot, or by item.

BIDDER QUESTION #10: Please provide the last tabulation for this bid. Also, is there an approval process for an alternative product?

BIDDER ANSWER #10: For the bid tabulation, please refer to Bidder Answer #2. For the alternate approval process, please refer to Section III, Paragraph J, on page 7 of the bid document.

BIDDER QUESTION #11: Are the floors in schools burnished or buffed? What is the % split between the two if buffed and burnished?

BIDDER ANSWER #11: Floors are both burnished and buffed. There are constant projects updating VCT flooring making it difficult to provide an exact percentage. The current estimate would be 45% or less of flooring is burnished.

BIDDER QUESTION #12: I was looking at bidding on item #30 and wanted to confirm your delivery address, so I can get a freight quote. Also, based on the est. annual quantity for this item of 1,340, 10 lb. boxes it equates to about 13.9 total pallets. Our pallets come 96 boxes per of the requested item.

BIDDER ANSWER #12: The delivery address for the awarded items is 51 E. Texar Drive, Pensacola, FL 32503.

BIDDER QUESTION #13: Have there been any price increases since the previous award of these items previously solicited on Bid #240603 for any of these items? If so, can you please provide updated pricing for these sku's?

BIDDER ANSWER #13: Price adjustments did subject the award for review, non-renewal, or termination.

BIDDER QUESTION #14: Will there be a local vendor bid preference? If so, what will be the criteria?

BIDDER ANSWER #14: Per Florida Statutes 287.084, In a competitive solicitation in which the lowest bid is submitted by a vendor whose principal place of business is located outside the state and that state does not grant a preference in competitive solicitation to vendors having a principal place of business in that state, the preference to the lowest responsible and responsive vendor having a principal place of business in this state shall be 5 percent (5%).

BIDDER QUESTION #15: Can a brief product demonstration of alternate items for the chemical products be done during the sample submission process in effort to show product effectiveness?

BIDDER ANSWER #15: No. Samples may be submitted for each item listed in the bid. However, product demonstrations will not be allowed.

BIDDER QUESTION #16: Do we have to bid on every item or can we bid on what we can supply? Will there be more than 1 vendor awarded on this contract?

BIDDER ANSWER #16: Individual items may be bid and awarded. Awards may be given to multiple vendors.

BIDDER QUESTION #17: Can we call FedEx at our expense and pick up a sample of each of the liners, so we can see exactly what you are happy with. If yes, can you provide us with the address where FedEx should go, a contact name, phone number & email address, and times that FedEx can come. If no, would you please provide the case weight and bill of lading?

BIDDER ANSWER #17: No, the District does not provide samples for evaluation. Please refer to the listed item specifications and attached bill of lading.



DEL EXPRESS, INC.
63 Flushing Ave, #258, Building 292
Brooklyn, NY 11205
Tel. (718) 237-2445 Fax. (718) 237-2543
<https://delexpress.3plsystems.com>

PICKUP DATE:
1/14/2025
SHIPPER NO.
SO#19261

Load: 109954

BILL OF LADING

JB HUNT Transport INC

SHIPPER (FROM) Central poly bag corp 2400 Bedle place, Linden, NJ 07036 Phone: (908) 862-7570 Fax: (908) 862-9019 Contact: Kris Parson Notes:		CONSIGNEE (TO) ECSD-CENTRAL WAREHOUSE 51 E TEXAR Pensacola, FL 32503 Phone: (850) 469-5321 Fax n/a Contact: KETURAH LINDSEY Notes:	
Shipping Units	HM*	Kinds of Packaging, Description of Articles Special Marks and Exceptions	WEIGHT
21 Pallets <i>2104 CASES</i>		Dims: L:40.00 Inches W:48.00 Inches H:60.00 Inches PCF Density: 27.80	38922 LB
21 pallets			0.00 Ln ft
Pickup Date: 1/14/2025 Ready: 9:00 AM Close: 4:00 PM			Total Weight: 38922
Pro Number: Pickup Number: PO #: 2501321 Trailer #: <i>See (# 0785503) 07855703</i>			
(Place Pro Label Here)		3RD PARTY BILL FREIGHT BILLED TO: Del Express Acct: 498788416 63 Flushing Ave Unit 258 Brooklyn, NY 11205	
Additional Services: Delivery Appointment	This is to certify that the above - named materials are properly classified, described, packaged, marked and labeled, and are in proper condition for transportation according to the applicable regulations of the Department of Transportation. By: _____		Shipment Value Not Specified. Note - Where the rate is dependent on value, shippers are required to state in writing the agreed or declared value of the property. Subject to the conditions of section 7, if this shipment is to be delivered to the consignee without recourse on the consignor, the consignor shall sign the following statement: The carrier shall not make delivery of this shipment without payment of freight and all other lawful charges. (SIGNATURE OF CONSIGNOR)
SPECIAL INSTRUCTIONS: ***For Delivery call 850-469-5439 OR 850-469-5435*** ***Delivery hours: 8AM-2PM***			

The parties acknowledge that this Bill of Lading is a contract between the Shipper and Carrier, Received, subject to the classifications and lawfully filed tariffs contained in the NMF 100 in effect on the date of the issue of this Bill of Lading, the property described above in apparent good order, except as noted (contents and condition of contents of packages unknown), marked, consigned, and destined as indicated above, which said carrier (the word carrier being understood throughout the contract as meaning any person or corporation in possession of the property under the contract) agrees to carry to its usual place of delivery at said destination, if on its route, otherwise to deliver to another carrier on the route to said destination. It is mutually agreed as to each carrier of all or any of said property, over all or any portion of said route to destination, and as to each party at any time interested in all or any of said property, that every service to be performed hereunder shall be subject to all the bill of lading terms and conditions in the governing classification, as well as those outlined at <https://delexpress.3plsystems.com>, on the shipment date. Shipper hereby certifies that he is familiar with all the bill of lading terms and conditions in the governing classification, as well as those outlined at <https://delexpress.3plsystems.com>, and shipper agrees that said terms and conditions are accepted for him and his assigns, including the limits of liability.

SHIPPER Central poly bag corp	PER	DATE
CARRIER JB HUNT Transport INC	PER	DATE
CONSIGNEE ECSD-CENTRAL WAREHOUSE	PER	DATE

* HM Indicates Hazardous Material

STRAIGHT BILL OF LADING (ORIGINAL NON-NEGOTIABLE)

To Shipper: Please review and confirm the accuracy of the information contained in this bill of lading and revise as needed.

To Carrier: >>>>>>1. No extra accessories without previous written authorization from Del Express in an email<<<<<<. 2. SWP (shrink wrap pallet) will not be accepted and will not insulate carrier from liability in the event that the number of shipping units received is less than indicated above.

DRIVER MUST VERIFY PIECE COUNTS | DISCREPANCIES MUST BE REPORTED WITHIN 48 HOURS OF PICK UP

*1/15/25
4752054
11:52 AM
12:45 PM*

*Amber Miller
1-28-25*