



**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY**  
**PROCUREMENT DEPARTMENT**  
75 North Pace Blvd.  
Pensacola, FL 32505

**BID AWARD NOTICE**

**DATE:**  
**January 30, 2025**

**BID TITLE & REFERENCE:**  
**Fruit & Vegetables**  
**Bid #250302**

**DESCRIPTION OF PURCHASE:**

An annual agreement with a one (1) year renewal option to provide fruits & vegetables for school cafeterias for use in the preparation of school breakfasts and lunches as stocked and distributed by the Central Warehouse for school cafeterias throughout the District. Thirty-Two (32) items were bid and twenty-seven items (27) items are recommended for award. Five (5) items were not awarded due to no bids being received or sample products not were not approved in taste tests. Items will be purchased as needed to meet breakfast and lunch menu requirements. Bid award(s) to the lowest bidder(s) meeting specifications.

Effective Dates: March 1, 2025 through February 28, 2026

**REQUESTED BY:**

Food Services

<b>SUPPLIER NAME:</b>	<b>ITEMS AWARDED:</b>	<b>ESTIMATED ANNUAL EXPENDITURE:</b>
Butler Foods, Cantonment, FL	4	\$ 361,890.00
Churchfield Trading Company, Santa Ynez, CA	5	180,774.00
EPallet, Aurora Hills, CA	3	121,288.00
Peterson Farms Fresh, Shelby. MI	1	126,984.00
Robbins Sales, Syosset, NY	6	346,400.00
Sysco Gulf Coast, Geneva, AL	8	350,825.00

**AMOUNT OF PURCHASE:**

\$1,488,161.00 Est. / Yr.

**FUNDING SOURCE:**

Food Services Fund (4110)

**METHOD OF PROCUREMENT:**

ECSD Bid

Bids Received: 6 Bids Rejected: 0

**DATE AND TIME POSTED:**

January 30, 2025, 4:30 p.m. Central Time

THE SCHOOL DISTRICT OF ESCAMBIA COUNTY  
PROCUREMENT DEPARTMENT  
75 NORTH PACE BOULEVARD  
PENSACOLA, FLORIDA 32505  
BID TABULATION

DATE: 1/30/2025

Awarded Items are highlighted

BID NBR: 250302

BID TITLE: Fruit & Vegetables

Where two prices are shown, the top price is unit or portion price needed to determine low cost because of vendor differences in case count

Bottom price is the bid case/pack size

ITEM Quantity:	Apple Slices Canned 150 cs 0501140	Applesauce Cups, ss 5,200 cs 0501030	Applesauce Canned,ss 1,200 cs 0501030	Fruit Cup 1,400 cs 050110X	Mandarin Oranges, Canned 2,200 cs 0501080
ITEM NUMBER	1	2	3	4 - DELETED	5
<b>Butler Foods of Pensacola</b>	12.4100	0.2650 my	9.7100	0.6000 au	11.0500 my
Cantonment, FL	74.4600	25.4400	58.2600	21.6000	66.3000 iy
<b>Butler Foods of Pensacola</b>	See Above	See Above	See Above	0.5300 au	See Above
Cantonment, FL				19.0800	
<b>Churchfield Trading Co.</b>	<b>0.3670 / 8.8167</b> my	0.2500 mu	5.4983 my	No Bid	0.2060 / 5.1717 mu
Santa Ynez, CA	<b>52.9000</b> ly	24.0100 ly	32.9900 ly		31.0300 iy / ly
<b>Churchfield Trading Co.</b>	See Above	0.3230 my	0.2140 / 4.725 mu	No Bid	0.2340 / 5.1617 mu
Santa Ynez, CA		23.3200 ly	28.3500 ly		30.9700 iy / ly
<b>Churchfield Trading Co.</b>	See Above	0.2300 m	0.2200 / 5.3767 mu	No Bid	See Above
Santa Ynez, CA		22.6600	32.2600 ly		
<b>EPallet</b>	No Bid	No Bid	No Bid	No Bid	No Bid
Aguora Hills, CA					
<b>Peterson Farms Fresh</b>	No Bid	<b>0.2540</b> my	0.2140 au / my	No Bid	No Bid
Shelby, MI		<b>24.4200</b> ly	30.8800 ly		
<b>Robbins Sales</b>	No Bid	No Bid	<b>0.2500 / 5.2500</b>	No Bid	<b>0.3070 / 6.750</b>
Syosset, NY			<b>31.5000</b>		<b>40.5000</b>
<b>Sysco Gulf Coast</b>	10.5000	0.346527	9.1600 au	No Bid	10.6660
Geneva, AL	63.0000	24.9500	55.0000		64.0000

ITEM Quantity:	Mixed Fruit Cups 4,000 0501102	cs	Mixed Fruit Canned 1,400 0501100	cs	Peaches Diced 2,000 0501150	cs	Pears, Diced Canned 1,000 0501160	cs	Pineapple Tidbits Canned 2,200 0501170	cs
ITEM NUMBER	6		7		8		9		10	
Butler Foods of Pensacola	0.5300	au	9.4400	my	9.2783	my	8.7717	ay	9.0467	my
Cantonment, FL	19.0800		56.6400		55.6700		52.6300	my	54.2800	iy
Butler Foods of Pensacola	0.5900	au	See Above		See Above		9.1050	ay	See Above	
Cantonment, FL	21.2400						54.6300	my		
Churchfield Trading Co.	0.6170	mu	0.2650 / 6.375	mu	0.3130 / 7.533	mu	0.2240 / 5.3933	mu	0.2300 / 5.75	mu
Santa Ynez, CA	44.4700	ly	38.2500	ly	45.2000	iu / ly	32.3600	ly	34.5000	iy / ly
Churchfield Trading Co.	See Above		0.3900 / 9.3717	my	0.3900 / 9.4133	my	See Above		0.2930 / 6.4633	mu
Santa Ynez, CA			56.2300	ly	56.4800	ly			38.7800	iy / ly
EPallet	0.7200	my	0.2100 / 10.2917	my	0.2100 / 10.337	my	No Bid		No Bid	
Aguora Hills, CA	51.7700	ly	61.7500	ly	62.0200	ly				
Robbins Sales	0.7290		0.3440 / 8.2500		0.3230 / 7.7500	iu	0.264 / 6.3330		0.2670 / 6.4170	
Syosset, NY	35.0000		49.5000		46.5000		38.0000		38.5000	
Sysco Gulf Coast	0.6597		9.6666		10.6600		11.8333	au	9.0000	
Geneva, AL	47.5000		58.0000		64.0000		71.0000		54.0000	

ITEM Quantity:	Raisins Unflavored 1,500 0509161	cs	Broccoli Frozen 500 0514040	cs	Broccoli, Florets Frozen New Item, No #	cs	Peas, Green Frozen 800 0514301	cs	Corn Frozen 2,500 0514120	cs
ITEM NUMBER	11		12 - DELETED		13 - DELETED		14 - NEW ITEM		15	
Butler Foods of Pensacola	No Bid		2.0833 / 4.1667	au	2.375 / 4.75	nu	2.1160		1.7460	
Cantonment, FL			50.0000		57.0000		42.3200		34.9200	
Churchfield Trading Co.	0.2830	my	No Bid		No Bid		0.2190 / 1.4815	ny / my	0.2550 / 1.407	ay / my
Santa Ynez, CA	56.6600	ly					29.6300	ly	28.1400	ly
Churchfield Trading Co.	0.2110	my	No Bid		No Bid		See Above		See Above	
Santa Ynez, CA	30.4900	ly								
EPallet	No Bid		0.2400 / 1.689	au / my	0.2500 / 1.775	nu / my	No Bid		0.3600 / 1.957	au / my
Aguora Hills, CA			40.5300	ly	42.6000	ly			39.1400	ly
Peterson Farms Fresh	No Bid		No Bid		No Bid		No Bid		No Bid	
Shelby, MI										
Robbins Sales	No Bid		No Bid		No Bid		No Bid		No Bid	
Syosset, NY										
Sysco Gulf Coast	0.2916	au	1.2833	au	1.8729	nu	1.8333	nu	1.5666	
Geneva, AL	42.0000		38.5000		44.9500		55.0000		47.0000	

ITEM Quantity:	Garbonzo Beans 500 0502130 cs		Green Beans Canned 2,500 0502020 cs		Lima Beans Green, Frozen 500 0514291 cs		Turnip Greens Frozen 500 0514140 cs		Vegetarian Beans, Canned 1,000 0502011 cs	
ITEM NUMBER	16		17		18		19		20	
Butler Foods of Pensacola Cantonment, FL	5.3083 31.8500	my	5.3000 31.8000	my	No Bid		1.5833 / 4.7500 28.5000		5.5833 33.5000	my
Churchfield Trading Co. Santa Ynez, CA	0.2620 / 6.55 39.3000	ay / my ly	0.1930 / 4.635 27.8100	mu ly	0.3500 38.2600	m l	0.2300 / 1.2297 44.2700	mu ly	0.1670 / 4.185 25.1100	ay / mu l
Churchfield Trading Co. Santa Ynez, CA	0.2230 / 5.3683 32.2100	mu ly	See Above		See Above		See Above		0.2200 / 5.5083 33.0500	my ly
EPallet Aguora Hills, CA	No Bid		No Bid		No Bid		No Bid		No Bid	
Peterson Farms Fresh Shelby, MI	No Bid		No Bid		No Bid		No Bid		No Bid	
Robbins Sales Syosset, NY	No Bid		0.2260 / 5.4170 32.5000		No Bid		No Bid		0.2360 / 5.6670 34.0000	
Sysco Gulf Coast Geneva, AL	6.0000 36.0000		7.5000 45.0000		2.1300 64.0000		1.5830 57.0000	au	No Bid	

ITEM Quantity:	Kidney Beans Canned 300 0502050 cs		Pinto Beans Canned 400 0502041 cs		Black Beans Canned 500 0502070 cs		Refried Beans 350 0502060 cs		Chili W/ Beans Canned 400 0512060 cs	
ITEM NUMBER	21		22		23		24		25-DELETED	
Butler Foods of Pensacola Cantonment, FL	5.5750 33.4500	mu	5.2083 31.2500	mu	5.5000 33.0000	mu	7.5000 45.0000		No Bid	
Churchfield Trading Co. Santa Ynez, CA	0.2420 / 5.8267 34.9600	mu	0.2100 / 5.1383 30.8300	mu	0.2400 / 5.35 32.1000	mu	0.3000 / 6.075 36.4500	mu ly	No Bid	
Churchfield Trading Co. Santa Ynez, CA	No Bid		See Above		0.1890 / 4.545 27.2700	mu ly	See Above		No Bid	
EPallet Aguora Hills, CA	No Bid		No Bid		No Bid		No Bid		1.5200 109.3900	my ly
Peterson Farms Fresh Shelby, MI	No Bid		No Bid		No Bid		No Bid		No Bid	
Robbins Sales Syosset, NY	No Bid		No Bid		0.3820 / 9.1670 55.0000		No Bid		No Bid	
Sysco Gulf Coast Geneva, AL	6.0000 36.0000		6.0000 36.0000		7.5000 45.0000	au	6.2500 37.5000		No Bid	

ITEM Quantity:	Deli roast Potatoes 3,500 0514350	cs	Potatoes Instant, Flavored 900 0502291	cs	Yellow Roasted Potatoes 2,500 0514430	cs	Tomato Paste Canned 150 0502370	cs	Tomato Sauce Canned 150 0502380	cs
ITEM NUMBER	26		27		28		29		30	
<b>Butler Foods of Pensacola</b>	<b>2.80 / 11.2000</b>		6.6667		7.3333		9.8334	mu	6.1667	mu
Cantonment, FL	<b>44.8000</b>		80.0000		44.0000		59.0000		37.0000	
<b>Churchfield Trading Co.</b>	No Bid		0.1920 / 6.5358	my	No Bid		No Bid		No Bid	
Santa Ynez, CA			78.4300	ly						
<b>EPallet</b>	0.3800 / 1.9347	au / my	No Bid		<b>0.5600 / 6.8267</b>	<b>my</b>	<b>0.1300 / 12.0567</b>	<b>my</b>	<b>0.1900 / 8.93</b>	<b>my</b>
Aguora Hills, CA	29.0200	ly			<b>40.9600</b>	<b>ly</b>	<b>72.3400</b>	<b>ly</b>	<b>53.5800</b>	<b>ly</b>
<b>Peterson Farms Fresh</b>	No Bid		No Bid		No Bid		No Bid		No Bid	
Shelby, MI										
<b>Robbins Sales</b>	No Bid		No Bid		No Bid		No Bid		No Bid	
Syosset, NY										
<b>Sysco Gulf Coast</b>	2.8125		<b>6.0800</b>		No Bid		No Bid		No Bid	
Geneva, AL	45.0000		<b>73.0000</b>							

ITEM Quantity:	Tomatoes Canned 200 0502360	cs	Diced Tomatoes Canned 200 NEW ITEM, NO #	cs
ITEM NUMBER	31 - DELETED		32 - NEW ITEM	
<b>Butler Foods of Pensacola</b>	5.6667	mu	6.0000	mu
Cantonment, FL	34.0000		36.0000	
<b>Churchfield Trading Co.</b>	No Bid		No Bid	
Santa Ynez, CA				
<b>EPallet</b>	No Bid		0.0500 / 8.4567	ny / my
Aguora Hills, CA			50.7400	ly
<b>Peterson Farms Fresh</b>	No Bid		No Bid	
Shelby, MI				
<b>Robbins Sales</b>	No Bid		No Bid	
Syosset, NY				
<b>Sysco Gulf Coast</b>	No Bid		<b>5.6600</b>	
Geneva, AL			<b>34.0000</b>	

**Notes:**

au= Product was not approved in taste test  
ay = Product was approved in taste test  
iy=imported product was approved in taste test  
iu=imported product was not approved in taste test, or no sample was sent, or non-domestic product  
l=delivery lead time  
lu=delivery lead time is not acceptable  
ly=delivery lead time is acceptable  
m = minimum ship quantities  
mu = minimum ship quantity bid is not acceptable for that item  
my=minimum ship quantity is acceptable  
n = new item  
nu = new item was not approved  
ny = new item was approved

**BID TABULATION, RECOMMENDATIONS, AND PROTEST**

Bid tabulations with award recommendations are posted for 72 hours in the Procurement Department Office and are also posted to the School District's website address at: <http://escambiaschools.org/Page/1048>. Notices will not be automatically mailed. Failure to file a protest within the time prescribed in Section 120.57(3) Florida Statutes will constitute a waiver of proceedings under Chapter 120 Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120 Florida Statutes.

I hereby certify that the prices and bidders reflected herein are valid, and have been received in compliance to Escambia County School Board Policy and Florida Law.

Allison Watson, Director  
Purchasing Department