



**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY  
PROCUREMENT DEPARTMENT**

75 North Pace Blvd.  
Pensacola, FL 32505

**BID AWARD NOTICE**

**DATE:**  
**January 5, 2024**

**BID TITLE & REFERENCE:**  
**Fruits & Vegetables – Frozen, Canned  
& Packaged, Bid #240502**

**DESCRIPTION OF PURCHASE:**

An annual agreement with a one (1) year renewal option to provide canned, frozen, and packaged fruits and vegetables for use in the preparation of school breakfasts and lunches as stocked and distributed by the Central Warehouse for school cafeterias throughout the District. Thirty-four (34) items were bid and twenty-seven (27) items are recommended for award. Seven (7) items were not awarded due to no bids being received or sample products were not approved in taste tests. Items will be purchased as needed to meet breakfast and lunch menu requirements. Bid award(s) to the lowest bidder(s) meeting specifications.

Effective Dates: March 1, 2024 through February 28, 2025

**REQUESTED BY:**

Food Services

<b>SUPPLIER NAME:</b>	<b>ITEMS AWARDED:</b>	<b>ESTIMATED ANNUAL EXPENDITURE:</b>
Butler Foods, Cantonment, FL	12	\$ 458,361.50
Churchfield Trading Co., Santa Ynez, CA	8	431,275.50
EPallet Inc., Agoura Hills, CA	3	316,657.00
National Food Group, Novi, MI	2	593,500.00
Robbins Sales Co., Syosset, NY	2	169,400.00

**AMOUNT OF PURCHASE:**

\$1,969,194.00 Est. / Yr.

**FUNDING SOURCE:**

Food Services Fund (4110)

**METHOD OF PROCUREMENT:**

ECSD Bid

Bids Received: 9

Bids Rejected: 2

**DATE AND TIME POSTED:**

January 5, 2024, 12:05 p.m. Central Time

**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY  
PROCUREMENT DEPARTMENT  
75 NORTH PACE BOULEVARD  
PENSACOLA, FLORIDA 32505  
BID TABULATION**

DATE: January 5, 2024

Awarded Items are highlighted

BID NBR: 240502

BID TITLE: Fruit & Vegetables - Frozen, Canned, and Packaged

Where two prices are shown, the top price is unit or portion price needed to determine low cost because of vendor differences in case count  
Bottom price is the bid case/pack size

ITEM	Apple Slices, Canned 150 cs 0501140	Applesauce, Cups 5,200 cs 0501030	Applesauce, Canned 1,200 cs 0501030	Fruit Cup 9,000 cs 050110x
Quantity:				
ITEM NUMBER	1	2	3	4
Butler Foods - Pensacola	12.41	0.4526	10.378	No Bid
Cantonment, FL	74.51 au	32.59	62.27	
Churchfield Trading Co-A	8.631 ly	0.2055 ly	6.0983 ly	No Bid
Santa Ynez, CA	51.79 my	19.73 mu	36.59 my	
Churchfield Trading Co-B	4.887 ly	0.2308 ly	6.2867 ly	No Bid
Santa Ynez, CA	29.32 mu,au	22.16 mu,ay	37.72 my	
Churchfield Trading Co-C	No Bid	0.2689 ly	5.4267 ly	No Bid
Santa Ynez, CA		25.81 my,ay	32.56 my,ay	
Churchfield Trading Co-D	No Bid	0.2568 ly	No Bid	No Bid
Santa Ynez, CA		24.65 mu		
Epallet	No Bid	No Bid	No Bid	No Bid
Agoura Hills, CA				
National Food Group-A	No Bid	0.2760	No Bid	0.6111 sa
Novi, MI		26.50 ly		44.00 ly
National Food Group-B	No Bid	No Bid	No Bid	0.5417 sa
Novi, MI				39.00 ly
Peterson Farms Fresh	No Bid	No Bid	5.8917 lu	No Bid
Shelby, MI			35.35 my,au	
Red Gold	No Bid	No Bid	No Bid	No Bid
Elwood, IN				
Robbins Sales Co. Inc.	No Bid	No Bid	6.1667	No Bid
Syosset, NY			37.00	
ITEM	Mandarin Oranges Canned 2,200 cs 0501080	Mixed Fruit Cups 5,000 cs 0501102	Mixed Fruit Canned 1,200 cs 0501100	Peaches Diced 2,000 cs 0501150
Quantity:				
ITEM NUMBER	5	6	7	8
Butler Foods - Pensacola	0.0417	0.6880	9.4400	9.6117
Cantonment, FL	66.25 my	49.54 my	56.64 my	57.67 my
Churchfield Trading Co-A	7.4683 ly	0.64097 ly	8.6533 ly	8.2117 ly
Santa Ynez, CA	44.81 mu,au	46.15 my	51.92 mu	49.27 mu,ay
Churchfield Trading Co-B	5.0667 ly	No Bid	8.5500 ly	8.7267 ly
Santa Ynez, CA	30.40 mu		51.30 mu	52.36 mu
Epallet	No Bid	0.6806 ly	10.5417 ly	8.000 ly
Agoura Hills, CA		49.00 my	63.25 my	48.00 my
National Food Group	No Bid	0.6111	No Bid	No Bid
Novi, MI		44.00 ly		
Peterson Farms Fresh	No Bid	No Bid	No Bid	No Bid
Shelby, MI				
Red Gold	No Bid	No Bid	No Bid	No Bid
Elwood, IN				
Robbins Sales Co. Inc.	7.0833	No Bid	9.9167	9.6667
Syosset, NY	42.50		59.50	58.00

ITEM	Pears, Diced Canned 2,500 cs 0501160	Pineapple Tidbits, Canned 2,200 cs 0501170	Raisins Unflavored 2,000 cs 0509161	Broccoli Frozen 500 cs 0514040
Quantity:				
ITEM NUMBER	9 - DELETED	10	11	12 - DELETED
Butler Foods - Pensacola Cantonment, FL	No Bid	8.2233	No Bid	No Bid
Churchfield Trading Co-A Santa Ynez, CA	6.4183 ly	6.8550 ly	0.2647 ly	No Bid
Churchfield Trading Co-B Santa Ynez, CA	No Bid	4.5000 ly	0.2136 ly	No Bid
Epallet Agoura Hills, CA	No Bid	8.7617 ly	No Bid	No Bid
National Food Group Novi, MI	No Bid	No Bid	No Bid	No Bid
Peterson Farms Fresh Shelby, MI	No Bid	No Bid	No Bid	No Bid
Red Gold Elwood, IN	No Bid	No Bid	No Bid	No Bid
Robbins Sales Co. Inc. Syosset, NY	No Bid	5.7500	No Bid	No Bid
		34.50		

ITEM	Broccoli Florets Frozen 500 cs New Item	Carrots Frozen 600 cs 0514100	Peas, Green Frozen 500 cs New Item	Corn Frozen 2,100 cs 0514120
Quantity:				
ITEM NUMBER	13 - DELETED	14 - DELETED	15 - DELETED	16
Butler Foods - Pensacola Cantonment, FL	No Bid	No Bid		1.9960
Churchfield Trading Co Santa Ynez, CA	No Bid	No Bid	No Bid	No Bid
Epallet Agoura Hills, CA	No Bid	No Bid	No Bid	1.4185 ly
National Food Group Novi, MI	No Bid	No Bid	No Bid	No Bid
Peterson Farms Fresh Shelby, MI	No Bid	No Bid	No Bid	No Bid
Red Gold Elwood, IN	No Bid	No Bid	No Bid	No Bid
Robbins Sales Co. Inc. Syosset, NY	No Bid	No Bid	No Bid	No Bid
				28.37 my

ITEM Quantity:	Garbonzo Beans 500 0502130 cs	Green Beans Canned 1,800 0502020 cs	Lima Beans Green, Frozen 700 0514291 cs	Turnip Greens Frozen 500 0514140 cs	Vegetarian Beans, Canned 1,000 0502011 cs
ITEM NUMBER	17	18	19	20	21
Butler Foods - Pensacola Cantonment, FL	7.6517 45.91	No Bid	No Bid	No Bid	No Bid
Churchfield Trading Co-A Santa Ynez, CA	4.4050 26.43 ly mu,au	4.6683 28.01 ly mu,au	1.7635 35.27 ly my,ay	1.2822 46.16 ly my	4.4500 26.70 ly mu,au
Churchfield Trading Co-B Santa Ynez, CA	5.2567 31.54 ly mu,ay	5.5567 33.34 ly my,ay	1.8440 36.88 ly my,ay	1.3425 48.33 ly my	5.7250 34.35 ly my,ay
Churchfield Trading Co-C Santa Ynez, CA	No Bid	4.4100 26.46 ly mu,au			No Bid
Epallet Agoura Hills, CA	No Bid	No Bid	No Bid	No Bid	No Bid
National Food Group Novi, MI	No Bid	No Bid	No Bid	No Bid	No Bid
Peterson Farms Fresh Shelby, MI	No Bid	No Bid	No Bid	No Bid	No Bid
Red Gold Elwood, IN	No Bid	No Bid	No Bid	No Bid	No Bid
Robbins Sales Co. Inc. Syosset, NY	No Bid	7.0000 42.00	No Bid	No Bid	7.4583 44.75

ITEM Quantity:	Kidney Beans Canned 300 0502050 cs	Pinto Beans Canned 400 0502041 cs	Black Beans Canned 500 0502070 cs	Refried Beans 350 0502060 cs	Chili w/ Beans Canned 1,000 0512060 cs
ITEM NUMBER	22	23	24	25	26 - DELETED
Butler Foods - Pensacola Cantonment, FL	7.6517 45.91	7.6517 45.91	9.7283 58.37		No Bid
Churchfield Trading Co-A Santa Ynez, CA	5.7167 34.30 ly mu,ay	5.5033 33.02 ly mu,ay	4.1433 24.86 ly mu	No Bid	No Bid
Churchfield Trading Co-B Santa Ynez, CA			5.7250 34.35 ly mu		
Epallet Agoura Hills, CA	No Bid	No Bid	No Bid	No Bid	No Bid
National Food Group Novi, MI	No Bid	No Bid	No Bid	No Bid	No Bid
Peterson Farms Fresh Shelby, MI	No Bid	No Bid	No Bid	No Bid	No Bid
Red Gold Elwood, IN	No Bid	No Bid	No Bid	No Bid	No Bid
Robbins Sales Co. Inc. Syosset, NY	No Bid	No Bid	No Bid	No Bid	No Bid

ITEM	Deli Roast Potatoes	Potatoes, Instant Flavored	Sweet Potatoes Canned	Yellow Roasted Potatoes	Tomato Paste Canned
Quantity:	3,500 cs 0514350	900 cs 0502291	300 cs 0502280	4,000 cs 0514430	150 cs 0502370
ITEM NUMBER	<b>27</b>	<b>28</b>	<b>29 - DELETED</b>	<b>30</b>	<b>31</b>
Butler Foods - Pensacola Cantonment, FL	3.1450		No Bid	3.3173	10.8133
Churchfield Trading Co Santa Ynez, CA	50.32	91.70		49.76	64.88 my
Epallet Agoura Hills, CA	No Bid	No Bid		No Bid	No Bid
National Food Group Novi, MI			42.79 my, au		
Peterson Farms Fresh Shelby, MI	No Bid	No Bid	No Bid	2.6847 ly	No Bid
Red Gold-A Elwood, IN				40.27 my	
Red Gold-B Elwood, IN	No Bid	No Bid	No Bid	No Bid	No Bid
Robbins Sales Co. Inc. Syosset, NY	No Bid	No Bid	No Bid	No Bid	No Bid

ITEM	Tomato Sauce Canned	Tomatoes Canned	Diced Tomatoes Canned
Quantity:	150 cs 0502380	200 cs 0502360	200 cs New Item
ITEM NUMBER	<b>32</b>	<b>33</b>	<b>34</b>
Butler Foods - Pensacola Cantonment, FL	6.7150	6.1600	6.4767
Churchfield Trading Co Santa Ynez, CA	40.29 my	36.96 my	38.86 my
Epallet Agoura Hills, CA	No Bid	No Bid	No Bid
National Food Group Novi, MI	No Bid	No Bid	No Bid
Peterson Farms Fresh Shelby, MI	No Bid	No Bid	No Bid
Red Gold-A Elwood, IN	6.3483	4.3333	4.6383
Red Gold-B Elwood, IN	38.09/full mu	26.00/full mu	27.83/full mu
Red Gold-C Elwood, IN	6.8717	4.8267	5.1433
Red Gold-D Elwood, IN	41.23/half mu	28.96/half mu	30.86 mu
Robbins Sales Co. Inc. Syosset, NY	4.8650	No Bid	No Bid
	29.19/full mu		
	5.3817	No Bid	No Bid
	32.29/half mu		
	No Bid	No Bid	No Bid

- a = Alternate product bid
- au = Alternate product bid. Product not approved in taste test, or no sample was sent by bidder, or non-domestic product
- ay = Product was approved in taste test
- ft = Full truckload
- ht= Half truckload
- iy=Imported product was approved in taste test
- iu=Imported product was not approved in taste test, or no sample was sent, or non-domestic product
- l=Delivery lead time
- lu=Delivery lead time is not acceptable
- ly=Delivery lead time is acceptable
- m = Minimum ship quantities
- mu = Minimum ship quantity bid is not acceptable
- my= Minimum ship quantity ia acceptable
- sa=Split award. 50% of total quantity awarded for each item.

**BID TABULATION, RECOMMENDATIONS, AND PROTEST**

Bid tabulations with award recommendations are posted for 72 hours in the Procurement Department Office and are also posted to the School District's website address at: <https://www.escambiaschools.org/Page/1048>. Notices will not be automatically mailed.

Failure to file a protest within the time prescribed in Section 120.57(3) Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120 Florida Statutes.

I hereby certify that the prices and bidders reflected herein are valid, and have been received in compliance to Escambia County School Board Rules and Florida Law.

*Allison Watson*

Allison Watson, Director  
Procurement Department