



**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY  
PURCHASING DEPARTMENT  
75 North Pace Blvd.  
Pensacola, FL 32505**

**RFP/BID AWARD NOTICE**

**DATE:  
March 2, 2023**

**RFP/BID TITLE & REFERENCE:  
Ala Carte Snack Items and Beverages for Direct  
Delivery to Schools, Bid #231102**

**DESCRIPTION OF PURCHASE:**

An annual purchasing agreement, with a one (1) year renewal option, to provide direct delivery of ala carte snack and beverage products to school cafeterias throughout the District to be served as breakfast and lunch options and for ala carte sales. Thirty-two (32) items were bid and twenty-five (25) items are awarded. Seven (7) items were not awarded due to no bids being received or sample products were not approved in taste tests. Items will be purchased as needed to meet breakfast and lunch menu requirements.

Effective Dates: May 1, 2023 through April 30, 2024.

**REQUESTED BY:**

Food Services

<b>SUPPLIER NAME:</b>	<b>ITEMS AWARDED:</b>	<b>ESTIMATED ANNUAL EXPENDITURE:</b>
Butler Foods of Pensacola, Cantonment, FL	19	\$ 1,285,172.75
Hershey Creamery, Pensacola, FL	1	17,000.00
Pensacola Coca-Cola, Pensacola, FL	5	132,910.00

**AMOUNT OF PURCHASE:**

\$1,435,082.75 Est. / Yr.

**FUNDING SOURCE:**

Food Services Fund (4110)

**METHOD OF PROCUREMENT:**

ECSD Bid

Bids Received: 3

Bids Rejected: 0

**DATE AND TIME POSTED:**

March 2, 2023, 2:22 p.m. Central Time

**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY  
PURCHASING DEPARTMENT  
75 NORTH PACE BOULEVARD  
PENSACOLA, FLORIDA 32505  
BID TABULATION**

**DATE: March 2, 2023**

Awarded Items are highlighted

**BID NBR: 231102**

**BID TITLE: Ala Carte Snack Items and Beverages for Direct Delivery to School Cafeterias**

Where two prices are shown, the top price is the unit price needed to determine low cost because of vendor differences in case count  
Bottom price is the bid case/pack size

ITEM	Animal Cracker 50 0520190 cs	Baked Snack Cracker, Square 100 0520180 cs	Cereal Snack Mix, Assorted 700 0504090 cs	Chips, Assorted 200,000 0520500 ea
ITEM NUMBER	1	2	3	4
Butler Foods of Pensacola	<b>0.3217</b>	<b>0.2833</b>	<b>0.6108</b>	
Cantonment, FL	<b>48.26</b>	<b>49.57</b>	<b>36.65</b>	<b>0.5500</b> m
Hershey Creamery				
Pensacola, FL	NB	NB	NB	NB
Pensacola Coca-Cola				
Pensacola, FL	NB	NB	NB	NB

ITEM	Cookie, Soft Baked 600 05071XX cs	Crackers Saltine 2 CT, IW, WG 50 0512030 cs	Croutons, Country Cut Cheese, Garlic 25 0520150 cs	Corn Chips, RF, Bulk 2,200 0502310 cs
ITEM NUMBER	5	6 - DELETED	7	8
Butler Foods of Pensacola	<b>0.4003</b>		<b>0.1740</b>	<b>3.4325</b>
Cantonment, FL	<b>48.04</b>	NB	<b>43.49</b>	<b>27.46</b>
Hershey Creamery				
Pensacola, FL	NB	NB	NB	NB
Pensacola Coca-Cola				
Pensacola, FL	NB	NB	NB	NB

ITEM	Fruit Snack, Assorted	Fruit Strips, 100% Fruit	Baked Snack Crackers, Fish Shaped	Cookies, Bite Size, Individually Packaged
Quantity:	270 0520204 & 0520205	500 0530860,0530861, & 0530862	1,000 0504090	500 0520185
ITEM NUMBER	<b>9</b>	<b>10</b>	<b>11</b>	<b>12</b>
Butler Foods of Pensacola	<b>0.5045</b>	<b>0.3614</b>	<b>0.2631</b>	<b>0.6559</b>
Cantonment, FL	<b>72.65</b>	<b>34.69</b>	<b>78.93</b>	<b>52.47</b>
Hershey Creamery				
Pensacola, FL	NB	NB	NB	NB
Pensacola Coca-Cola				
Pensacola, FL	NB	NB	NB	NB

ITEM	Beef Jerky, Sticks	Beef Jerky, Pieces	100% Juice, Shelf Stable, 6 oz	100% Juice, Shelf Stable, 10 oz
Quantity:	100 0520208, 0520210, & 0520211	500 0520208,0520210,0520211	60,000 0570590	130,000 0570590
ITEM NUMBER	<b>13 - DELETED</b>	<b>14</b>	<b>15</b>	<b>16</b>
Butler Foods of Pensacola		1.5694	0.4100	0.7700
Cantonment, FL	NB	75.33	13.12	18.48
Hershey Creamery				
Pensacola, FL	NB	NB	NB	NB
Pensacola Coca-Cola				<b>0.7290</b>
Pensacola, FL	NB	NB	NB	<b>17.50</b>

ITEM	100% Juice, Shelf Stable, 4 oz	Juice, Variety Flavors, Refrigerated	Popcorn, Assorted	Sports Drink, Isotonic, Zero Calorie, 20 oz
Quantity:	27,000 0530900-0530905	1,225,000 0530900	600 0520203	12,000 0570540
ITEM NUMBER	<b>17</b>	<b>18</b>	<b>19</b>	<b>20</b>
Butler Foods of Pensacola	<b>0.2988</b>	<b>0.3000</b>	<b>0.8473</b>	
Cantonment, FL	<b>11.95</b>	<b>21.00</b>	<b>40.67</b>	NB
Hershey Creamery				
Pensacola, FL	NB	NB	NB	NB
Pensacola Coca-Cola				<b>0.8750</b>
Pensacola, FL	NB	NB	NB	<b>21.00</b>

ITEM	Quantity:	cs	cs	cs	cs
Butler Foods of Pensacola Cantonment, FL	Pudding Cup, Frozen 25 0513080		Marshmallow Square, Mini, Crispy 25 8520195		Marshmallow Square, Crispy 800 0520230
					Fruit Cup, Frozen Smoothie 50,000 0540000
	<b>21 - DELETED</b>		<b>22 - DELETED</b>		<b>23</b>
					<b>24</b>
				<b>0.6268</b>	0.4400
	NB		NB	<b>50.14</b>	39.60
Hershey Creamery Pensacola, FL					<b>0.3400</b>
	NB		NB	NB	<b>27.22</b>
Pensacola Coca-Cola Pensacola, FL					
	NB		NB	NB	NB

ITEM	Quantity:	ea	cs	cs	cs
Butler Foods of Pensacola Cantonment, FL	Water, Flavored Carbonated 2,000 0580030-0580034		Tea, Shelf-Stable, Variety Flavors 300 0530800		Chips, Tortilla 2 oz. 50 0520512
					Tortilla Chip, WG, Bulk 3,500 0502310
	<b>25</b>		<b>26 - DELETED</b>		<b>27 - DELETED</b>
					<b>28</b>
	<b>1.27</b>				<b>3.2225</b>
	<b>15.24</b>	<b>m</b>	NB	NB	<b>25.78</b>
Hershey Creamery Pensacola, FL					
	NB		NB	NB	NB
Pensacola Coca-Cola Pensacola, FL					
	NB		NB	NB	NB

ITEM	Quantity:	ea	ea	ea	ea
Butler Foods of Pensacola Cantonment, FL	Water, Vitamin Enriched 6,000 0580020		Water, Unflavored, 12 oz 1,000 0570550		Water, Unflavored, 16-20 oz. 60,000 0580020
					Water, Flavored, 20 oz 500 0570580
	<b>29</b>		<b>30</b>		<b>31</b>
					<b>32 - DELETED</b>
	NB		NB	NB	NB
Hershey Creamery Pensacola, FL					
	NB		NB	NB	NB
Pensacola Coca-Cola Pensacola, FL					
	<b>1.154</b>		<b>0.736</b>	<b>0.3330</b>	<b>s1</b>
	<b>13.85</b>		<b>8.84</b>	<b>8.00</b>	NB
Pensacola Coca-Cola Pensacola, FL					
				0.5120	<b>s2</b>
	<b>see above</b>		<b>see above</b>	12.30	NB

Notes:

m = Vendor bid minimum shipment

s1= Price for 16.9 oz size bottle

s2=Price for 20 oz size bottle

**BID TABULATION, RECOMMENDATIONS, AND PROTEST**

Bid tabulations with award recommendations are posted for 72 hours in the Purchasing Department Office and are also posted to the School District's website address at: <http://ecsd-fl.schoolloop.com/purchasing/bids>. Notices will not be automatically mailed. Bid tabulations or recommendations will be distributed solely through the Purchasing website address.

Failure to file a protest within the time prescribed in Section 120.57(3) Florida Statutes will constitute a waiver of proceedings under Chapter 120 Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120 Florida Statutes.

I hereby certify that the prices and bidders reflected herein are valid, and have been received in compliance to Escambia County School Board Rules and Florida Law.

*Allison Watson*

Allison Watson

Purchasing Director