



THE SCHOOL DISTRICT OF ESCAMBIA COUNTY
PURCHASING DEPARTMENT
75 North Pace Boulevard
Pensacola, FL 32505

BID AWARD NOTICE

DATE:

April 5, 2022

BID TITLE & REFERENCE:

Learning Walks Coaching Services For Principals, RFP#221502

DESCRIPTION OF PURCHASE:

An agreement, with a one (1) year renewal option, to provide Learning Walks coaching services for up to fifty-one (51) school principals. The Learning Walks coaching topics will focus on the practices associated with the Florida Principal Leadership Standards. The training objective is to enhance the principal's ability to assist school-based employees to improve student achievement outcomes using Learning Walks. Learning Walks are defined as non-evaluative classroom visits that include feedback to teachers about their curriculum, instruction, and learning practices. The solicitation was awarded to the highest ranked responding firm deemed to best meet and perform the requested services.

Effective Dates: May 2, 2022 through June 30, 2023. (Initial Term)

REQUESTED BY:

Professional Learning

SUPPLIER NAME:

Insight Education Group, Encino, CA

AMOUNT OF PURCHASE:

\$645,907.00

FUNDING SOURCE:

ESSER II (4430); ESSER II – Academic Assistance Allocation (6680)

METHOD OF PROCUREMENT:

ECSD RFP

Responses Received: 8 Responses Rejected: 2

DATE AND TIME POSTED:

April 5, 2022, 4:00pm Central Time

Responder Rankings RFP#221502		Vendor 1	Vendor 2	Vendor 3	Vendor 4	Vendor 5	Vendor 6
		Better Lesson	Disability Expert Solutions LLC	Engage! Learning LLC	Huron Studer Education	Insight Education Group	TNTP Inc
Scoring Categories:	Max Score	Agg. Avg	Agg. Avg	Agg. Avg	Agg. Avg	Agg. Avg	Agg. Avg
Florida Principal Leadership Standard 3: Instructional Plan Implementation	20	11.50	3.50	10.25	4.75	19.63	8.75
Florida Principal Leadership Standard 4: Faculty Development	20	11.38	4.00	9.50	5.13	19.50	7.88
Deliverables: Methods How Services Will Be Performed	2	1.63	0.75	1.75	1.38	2.00	1.50
Evaluation/Feedback Forms: (Post Professional Coaching Sessions)	5	3.75	1.00	3.25	2.00	4.88	2.50
Responder's Presentation	5	3.63	1.88	4.13	2.88	5.00	2.00
Experience and References	3	2.63	1.75	1.38	1.38	3.00	2.13
Company Profile	10	7.75	3.63	5.50	5.00	9.88	4.88
Program Cost Proposal: An itemized cost proposal shall include all expenses and staffing associated with the operation of the proposed program for each principal group.	35	5.87	35.00	12.67	18.63	12.44	10.11
Aggregate sum average and Aggregate sum score	100	48.12	51.50	48.42	41.13	76.31	39.74
Final Rankings:		4	2	3	5	1	6

RFP TABULATION, RECOMMENDATIONS, AND PROTEST

RFP tabulations with award recommendations are posted for 72 hours in the Purchasing Department Office and are also posted to the School District's website address at: <http://ecsd-fl.schoolloop.com/purchasing/bids>. Notices will not be automatically mailed.

Failure to file a protest within the time prescribed in Section 120.57(3) Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120 Florida Statutes.

I hereby certify that the prices and responders reflected herein are valid and have been received in compliance to Escambia County School Board Rules and Florida Law.

John Dombroskie, Director
Purchasing Department

Vendor Rankings by Group - RFP#221502		Vendor 1	Vendor 2	Vendor 3	Vendor 4	Vendor 5	Vendor 6
			Better Lesson	Disability Expert Solutions LLC	Engage! Learning LLC	Huron Studer Education	Insight Education Group
Scoring Categories:	Max Score	Agg. Avg	Agg. Avg	Agg. Avg	Agg. Avg	Agg. Avg	Agg. Avg
	Ranking:	4	2	3	5	1	6

Scoring by Elementary School Principals		Vendor 1	Vendor 2	Vendor 3	Vendor 4	Vendor 5	Vendor 6
	Ranking:	3	2	4	6	1	5

Scoring by Middle School Principals		Vendor 1	Vendor 2	Vendor 3	Vendor 4	Vendor 5	Vendor 6
	Ranking:	2	4	3	5	1	6

Scoring by High School Principals		Vendor 1	Vendor 2	Vendor 3	Vendor 4	Vendor 5	Vendor 6
	Ranking:	4	2	3	6	1	5