



**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY**  
**PURCHASING DEPARTMENT**  
75 North Pace Blvd.  
Pensacola, FL 32505

**BID AWARD NOTICE**

**DATE:**  
**January 13, 2022**

**BID TITLE & REFERENCE:**  
**Fruits & Vegetables – Frozen, Canned & Packaged, Bid #220902**

**DESCRIPTION OF PURCHASE:**

An annual agreement with a one (1) year renewal option to provide canned, frozen, and packaged fruits and vegetables for use in the preparation of school breakfasts and lunches as stocked and distributed by the Central Warehouse. Thirty-one (31) items were bid and twenty-nine (29) items are awarded. Two (2) items were not awarded due to no bids being received or sample products were not approved in taste tests. Items will be purchased as needed to meet breakfast and lunch menu requirements. Bid award(s) to the lowest bidder(s) meeting specifications.

Effective Dates: March 1, 2022 through February 28, 2023.

**REQUESTED BY:**

Food Services

<b>SUPPLIER NAME:</b>	<b>ITEMS AWARDED:</b>	<b>ESTIMATED ANNUAL EXPENDITURE:</b>
Butler Foods of Pensacola, Cantonment, FL	4	\$ 113,662.00
Churchfield Trading, Santa Ynez, CA	5	266,488.00
Idahoan Foods, Idaho Falls, ID	1	37,032.00
Natonal Food Group, Novi, MI	3	404,025.00
Red Gold, Elwood, IN	4	32,451.00
Robbins Sales Co., Syosset, NY	4	139,485.00
Sysco Gulf Coast, Geneva, AL	8	279,755.00

**AMOUNT OF PURCHASE:**

\$1,272,898.00 Est. / Yr.

**FUNDING SOURCE:**

Food Services Fund (4110)

**METHOD OF PROCUREMENT:**

ECSD Bid

Bids Received: 11

**DATE AND TIME POSTED:**

January 13, 2022, 4:00pm Central Time

**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY  
PURCHASING DEPARTMENT  
75 NORTH PACE BOULEVARD  
PENSACOLA, FLORIDA 32505  
BID TABULATION**

January 13, 2022

Awarded Items are highlighted

**BID NBR: 220902**

**BID TITLE: Fruit & Vegetables - Frozen, Canned, and Packaged**

Where two prices are shown, the top price is unit or portion price needed to determine low cost because of vendor differences in case count. Bottom price is the bid case/pack size

ITEM	Apple Slices, Canned		Applesauce, Cups		Applesauce, Canned		Black Beans, Canned	
Quantity:	500	cs	3,500	cs	1,000	cs	500	cs
	0501140		0501030		0501030		0502070	
ITEM NUMBER	1		2		3		4	
Butler Foods - Pensacola	<b>14.8600</b>		0.5700		11.9300		8.6300	
Cantonment, FL	<b>89.14</b>		54.50		71.56		51.76	
Cherry Central Coop			0.3000	ay				
Traverse City, MI	NB		28.54	my	NB		NB	
Churchfield Trading	3.5200	au	0.3120	l	0.276/6.64	l	0.23/5.53	au
Santa Ynez, CA -	40.88	l,m	29.96	my	39.82	m	33.15	l,m
Churchfield Trading	3.5200	au	0.3120	l	0.227/5.4600	au	0.23/5.53	au
Santa Ynez, CA -	40.88	l,m	29.96	my	32.74	l,m	33.15	l,m
ePallet, Inc.	0.397/9.54	ptu	0.3950	l,ptu	0.317/7.61	l,ptu		
Agoura Hills, CA	57.22	l,m	37.967	au,m	45.669	au,m	NB	
ePallet, Inc.	0.397/9.54	ptu	0.4260	l,ptu	0.326/7.81	l,ptu		
Agoura Hills, CA	57.22	l,m	30.68	au,m	46.872	au,m	NB	
Idahoan Foods, LLC								
Idaho Falls, ID	NB		NB		NB		NB	
National Food Group			<b>0.2672</b>		0.2837/6.81	l		
Novi, MI	NB		<b>25.65</b>	my	40.85	my	NB	
Peterson Farms Fresh			0.28125	l,ay				
Shelby, MI	NB		27.00	my	NB		NB	
Red Gold								
Elwood, IN	NB		NB		NB		NB	
Robbins Sales Co.					<b>0.29/6.08</b>		<b>0.225/6.11</b>	
Syosset, NY	NB		NB		<b>36.50</b>		<b>36.65</b>	
Sysco Gulf Coast	10.8300						5.3000	
Geneva, AL	65.00	au	NB		NB		31.80	au

ITEM	Broccoli, Frozen		Carrots, Frozen		Chili w/ Beans, Canned		Corn, Frozen	
Quantity:	500	cs	600	cs	1,000	cs	2,000	cs
	0514040		0514100		0512060		0514120	
ITEM NUMBER	5		6		7		8-DELETED	
Butler Foods - Pensacola	<b>2.5400</b>		<b>2.3900</b>		15.4100			
Cantonment, FL	<b>50.86</b>		<b>47.86</b>		92.43		NB	
Cherry Central Coop								
Traverse City, MI	NB		NB		NB		NB	
Churchfield Trading								
Santa Ynez, CA -	NB		NB		NB		NB	
ePallet, Inc.								
Agoura Hills, CA	NB		NB		NB		NB	
Idahoan Foods, LLC								
Idaho Falls, ID	NB		NB		NB		NB	
National Food Group								
Novi, MI	NB		NB		NB		NB	
Peterson Farms Fresh								
Shelby, MI	NB		NB		NB		NB	
Red Gold								
Elwood, IN	NB		NB		NB		NB	
Robbins Sales Co.								
Syosset, NY	NB		NB		NB		NB	
Sysco Gulf Coast	1.2383		1.2616		<b>12.4333</b>		1.4533	
Geneva, AL	37.15	au	37.85	au	<b>74.60</b>		43.60	au

ITEM	Deli Roast Potatoes		Fruit Cup		Garbonzo Beans		Green Beans, Canned	
Quantity:	2,000	cs	5,000	cs	500	cs	1,500	cs
	0514350		050110X		0502130		0502020	
ITEM NUMBER	9		10		11		12	
Butler Foods - Pensacola	3.6000				8.1900			
Cantonment, FL	57.61		NB		49.11		NB	
Cherry Central Coop								
Traverse City, MI	NB		NB		NB		NB	
Churchfield Trading			0.5850	au			0.249/5.99	
Santa Ynez, CA -	NB		42.18	l	NB		35.94	my
ePallet, Inc.								
Agoura Hills, CA	NB		NB		NB		NB	
Idahoan Foods, LLC								
Idaho Falls, ID	NB		NB		NB		NB	
National Food Group			0.5800					
Novi, MI	NB		41.90		NB		NB	
Peterson Farms Fresh								
Shelby, MI	NB		NB		NB		NB	
Red Gold								
Elwood, IN	NB		NB		NB		NB	
Robbins Sales Co.							0.232/5.57	
Syosset, NY	NB		NB		NB		33.44	
Sysco Gulf Coast	2.8125				5.4833		6.9166	
Geneva, AL	45.00		NB		32.90		41.50	au

ITEM	Lima Beans, Green, Frozen		Mandarin Oranges, Canned		Mixed Fruit Cups		Mixed Fruit, Canned	
Quantity:	500	cs	2,000	cs	2,500	cs	500	cs
	0514291		0501080		0501102		0501100	
ITEM NUMBER	13		14		15		16	
Butler Foods - Pensacola			9.4800				11.6700	
Cantonment, FL	NB		56.85		NB		70.00	au
Cherry Central Coop								
Traverse City, MI	NB		NB		NB		NB	
Churchfield Trading			0.314/6.61	l	0.5870	l	0.308/7.05	l
Santa Ynez, CA -	NB		39.67	my	42.28	m	42.28	my
Churchfield Trading			0.273/6.85	i,my	0.5870	l	0.308/7.05	l
Santa Ynez, CA -	NB		40.99	ay,l	42.28	m	42.28	my
ePallet, Inc.			0.413/9.92	ptu	0.6360	ptu	0.3520	ptu
Agoura Hills, CA	NB		59.5350	l,m	45.8120	l,m	50.70	l,m
ePallet, Inc.			0.401/8.42	ptu	0.6360	ptu	0.3520	ptu
Agoura Hills, CA	NB		50.4880	l,m	45.8120	l,m	50.70	l,m
Idahoan Foods, LLC								
Idaho Falls, ID	NB		NB		NB		NB	
National Food Group					0.5819			
Novi, MI	NB		NB		41.90	m	NB	
National Food Group					0.5542	au		
Novi, MI	NB		NB		39.90	m	NB	
Peterson Farms Fresh								
Shelby, MI	NB		NB		NB		NB	
Red Gold								
Elwood, IN	NB		NB		NB		NB	
Robbins Sales Co.			0.36/7.92				0.451/9.92	
Syosset, NY	NB		47.50	iy	NB		59.50	
Sysco Gulf Coast	1.7850		13.06				10.7583	
Geneva, AL	53.55		78.40		NB		64.55	au

ITEM Quantity:	Peaches, Diced, 6#10 1,800 cs 0501150	Pears, Diced Canned 1,200 cs 0501160	Pineapple Tidbits, Canned 600 cs 0501170	Potatoes, Instant Flavored 600 cs 0502291	Refried Beans 300 cs 0502060			
ITEM NUMBER	17	18	19	20	21			
Butler Foods - Pensacola	12.2100		10.9400	i				
Cantonment, FL	73.27	NB	65.66	m	49.82			
Cherry Central Coop								
Traverse City, MI	NB	NB	NB	NB	NB			
Churchfield Trading	.3450/8.29	l	.3130/7.54	l	.2180/5.45	i,l		
Santa Ynez, CA -	49.71	m	45.21	my	32.75	ay,m	NB	NB
Churchfield Trading	.3450/8.29	l	.3160/7.59	au	.3010/7.54	i,l		
Santa Ynez, CA -	49.71	m	45.55	l,m	45.21	m	NB	NB
Churchfield Trading	.3450/8.29	l	.3160/7.59	au	.2470/6.19	i,l		
Santa Ynez, CA -	49.71	m	45.55	l,m	37.13	m	NB	NB
ePallet, Inc.	0.3680	ptu			8.3500	l		
Agoura Hills, CA	52.9690	l,m	NB		50.073	m	NB	NB
ePallet, Inc.	0.3450	ptu						
Agoura Hills, CA	49.6580	l,m	NB		NB		NB	NB
Idahoan Foods, LLC					0.1285			
Idaho Falls, ID	NB	NB	NB		61.72		NB	
National Food Group								
Novi, MI	NB	NB	NB		NB		NB	
Peterson Farms Fresh								
Shelby, MI	NB	NB	NB		NB		NB	
Red Gold								
Elwood, IN	NB	NB	NB		NB		NB	
Robbins Sales Co.	.4130/9.92		.4130/9.92		.3440/8.25			
Syosset, NY	59.50		59.50		49.50	iy	NB	NB
Sysco Gulf Coast	10.5000		11.3916					10.6666
Geneva, AL	63.00	au	71.35	au	NB		NB	64.00

ITEM Quantity:	Sweet Potatoes, Canned 200 cs 0502280	Tomato Paste, Canned 500 cs 0502370	Tomato Sauce, Canned 150 cs 0502380	Tomatoes, Canned 100 cs 0502360	Turnip Greens, Frz 500 cs 0514140			
ITEM NUMBER	22	23	24	25	26-DELETE			
Butler Foods - Pensacola		10.1400	8.2400	6.2300				
Cantonment, FL	NB	60.81	49.45	m	37.40	m	NB	
Cherry Central Coop								
Traverse City, MI	NB	NB	NB		NB		NB	
Churchfield Trading								
Santa Ynez, CA -	NB	NB	NB		NB		NB	
Churchfield Trading								
Santa Ynez, CA -	NB	NB	NB		NB		NB	
ePallet, Inc.								
Agoura Hills, CA	NB	NB	NB		NB		NB	
Idahoan Foods, LLC								
Idaho Falls, ID	NB	NB	NB		NB		NB	
National Food Group								
Novi, MI	NB	NB	NB		NB		NB	
Peterson Farms Fresh								
Shelby, MI	NB	NB	NB		NB		NB	
Red Gold		.0300/7.0200	.0700/5.77		.1300/3.26			
Elwood, IN	NB	42.090	34.600		19.560		NB	
Robbins Sales Co.								
Syosset, NY	NB	NB	NB		NB		NB	
Sysco Gulf Coast	7.6400	7.975	6.0750		4.0660		1.6194	
Geneva, AL	45.85	47.85	36.45		24.40		58.30	au

ITEM	Vegetarian Beans, Canned 1,000 cs 0502011	Yellow Roasted Potatoes 1,000 cs 0514430	Kidney Beans, Canned 200 cs 0502050	Pinto Beans 400 cs 0502041	Diced Tomatoes, Canned (New Item) 150 cs No ID#
ITEM NUMBER	27	28	29	30	31
Butler Foods - Pensacola Cantonment, FL	NB	55.82	8.2900 49.74	7.9400 47.61	NB
Cherry Central Coop Traverse City, MI	NB	NB	NB	NB	NB
Churchfield Trading Santa Ynez, CA -	NB	NB	NB	NB	NB
ePallet, Inc. Agoura Hills, CA	NB	NB	NB	NB	NB
Idahoan Foods, LLC Idaho Falls, ID	NB	NB	NB	NB	NB
National Food Group Novi, MI	NB	NB	NB	NB	NB
Peterson Farms Fresh Shelby, MI	NB	NB	NB	NB	NB
Red Gold Elwood, IN	NB	NB	NB	NB	0.1/4.733 28.40 ny
Robbins Sales Co. Syosset, NY	.2400/5.75 34.50	NB	NB	NB	NB
Sysco Gulf Coast Geneva, AL	8.0250 48.15 au	2.81666 42.25	6.0416 36.25	5.5250 33.15	5.5333 33.50 au

a = Alternate product bid  
au = Alternate product bid. Product not approved in taste test, or no sample was sent by bidder, or non-domestic product  
ay = Product was approved in taste test  
iy=imported product was approved in taste test  
iu=imported product was not approved in taste test, or no sample was sent, or non-domestic product  
l=delivery lead time  
m = Minimum ship quantities  
mu = Minimum ship quantity bid is not acceptable  
my=Minimum ship quantity bid is acceptable  
ny=New item approved  
pt=Price term  
ptu=Price term unacceptable

**BID TABULATION, RECOMMENDATIONS, AND PROTEST**

Bid tabulations with award recommendations are posted for 72 hours in the Purchasing Department Office and are also posted to the School District's website address at: <http://ecsd-fl.schoolloop.com/purchasing/bids>. Notices will not be automatically mailed.

Failure to file a protest within the time prescribed in Section 120.57(3) Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120 Florida Statutes.

I hereby certify that the prices and bidders reflected herein are valid, and have been received in compliance to Escambia County School Board Rules and Florida Law.

*John Dombroskie*  
John Dombroskie, Director  
Purchasing Department