

**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY  
PURCHASING DEPARTMENT  
75 NORTH PACE BLVD.  
PENSACOLA, FLORIDA 32505**

**ERATE FORM 470 210003320 EVALUATION SUMMARY**

**Project name: UPS Systems and Supporting Equipment**

**Date: December 17, 2020**

**Proposed Award: Howard Technology Solutions**

<u>Criteria</u>	<u>Max Pts Allowed</u>	<u>ITS Points</u>	<u>DataCon Points</u>	<u>Southeastern Points</u>	<u>STEP Points</u>	<u>Netsync Points</u>	<u>Howard Points</u>
Price: Per equipment piece, based on tiers.	50	34	26	45	24	34	50
Price: Ineligible costs identified?	2	2	1	2	0	2	2
Price: Quantity/Cooperative discounts.	2	2	1	2	2	2	2
Price: Tiered pricing	1	1	1	1	1	0	1
Warranty: Manufacturer's warranty information provided?	25	25	11	25	6	25	25
Warranty: Process description for repair situations.							
Timeline	10	9	7	9	0	9	4
Invoicing: SPI acceptance	10	10	2	6	7	7	8
Invoicing: Maximum SPI percentage offered							
Invoicing: Acceptance of Section III, Letter D requirements							
Invoicing: Acceptance of Section III, Letter Q requirements (Pricing)							
Invoicing: Use of Pcard allowed							
Invoicing: Submission of sample invoices							
<b>Total</b>	<b>100</b>	<b>83</b>	<b>49</b>	<b>90</b>	<b>40</b>	<b>79</b>	<b>92</b>

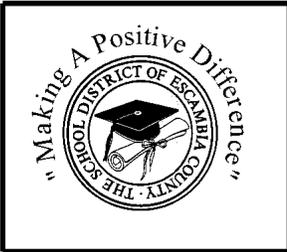
**BID TABULATION, RECOMMENDATIONS, AND PROTEST**

Bid tabulations with award recommendations are posted for 72 hours in the Purchasing Department Office and are also posted to the School District's website address at: <http://ecsd-fl.schoolloop.com/purchasing/bids>. Notices will not be automatically mailed.

Failure to file a protest within the time prescribed in Section 120.57(3) Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120 Florida Statutes.

I hereby certify that the prices and bidders reflected herein are valid, and have been received in compliance to Escambia County School Board Rules and Florida Law.

John Dombroskie, Director  
Purchasing Department



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**PURCHASING DEPARTMENT**  
75 North Pace Boulevard  
Pensacola, FL 32505

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**PROPOSAL AWARD NOTICE**

**DATE:**  
**January 8, 2021**

**PROPOSAL TITLE & REFERENCE:**  
**E-Rate RFP Award: UPS Systems and Supporting Equipment, #470 210003320**

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**DESCRIPTION OF PURCHASE:**

An estimated order of one hundred thirty-three (133) Orion Power Systems Network Pro UPS Units to increase and improve the internal connections and managed internal broadband services in conjunction with WLAN in District schools. Vendor was selected through compliance with E-rate procedures to evaluate participating bidder proposals with criteria based on cost, warranty, timeline, and acceptance of specific billing parameters.

These purchases are eligible for E-rate funding, which is being pursued.

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**REQUESTED BY:**

Information Technology

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**SUPPLIER NAME:**

Howard Technology Solutions, Laurel, MS

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**AMOUNT OF PURCHASE:**

\$51,589.00 Est.\*

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**FUNDING SOURCE:**

Capital Improve Tax Contr Fd – FY2022 (3712) – Computer Equipment (1503)

\*This is the pre-discount portion of the project. The District reasonably anticipates obtaining funding from the E-rate program that will cover eighty-five (85) percent of the pre-discount cost.

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**METHOD OF PROCUREMENT:**

Universal Service Administrative Company (USAC) E-rate 470 Application issued in conjunction with 470 Proposal 470 210003320.

Proposals Received: 12      Proposals Disqualified: 4      “No Bid” Response/Non-Responsive: 2

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**DATE AND TIME POSTED:**

January 8, 2021, 2:30pm Central Time