

QUESTIONS AND ANSWERS
ITB #211203: COVID-19 Supplies

The following questions have been submitted concerning the ITB shown above. All questions received by the posted deadline of 4:00 PM, CST, Tuesday, February 16, 2021 are provided verbatim from what was received and have been answered in bold. It will be the responsibility of the Bidder to determine what, if any, information from the Questions and Answers provided herein will be applicable in the submission of a Bid. As stated in Section III (Special Conditions), Letter S (Miscellaneous): "The submission of a Bid shall be prima facie evidence that the Bidder has full knowledge of the scope, nature, quantity and quality of work to be performed; the detailed requirements of the specifications; and the conditions under which the work is to be performed." An amendment has been issued and the Opening date remains unchanged.

BIDDER QUESTION #1: There is a contradiction about the delivery address of the samples. Page 2 indicates to ship the samples to 51 East Texar Drive, while page 7 indicates to ship the samples to 75 North Pace Blvd. Please clarify which one is correct.

ANSWER #1: Please see Amendment 1. The correct location for sample delivery is ECSD Central Warehouse, 51 East Texar Drive, Pensacola, FL 32503. Any samples which have already been sent to ECSD, Purchasing Dept., 75 North Pace Blvd., Pensacola, FL 32505 will also be accepted.

BIDDER QUESTION #2: Will ITB 211203 be a one time bulk purchase, or multiple purchases over the course of the price guarantee?

ANSWER #2: Purchases will be made as-needed throughout the term of the Agreement. See Page 9, Section III (Special Conditions), Letter N (Bid Quantities) for further information.

BIDDER QUESTION #3: I noticed on the bid sheet, the school district is requesting specific brands for all the products. We carry all the products in equivalent specs but from different companies/brands. Is this acceptable?

ANSWER #3: Please see Answer #1 and review Section III (Special Conditions), Letter I (Alternate Products) on Page 7. Bidders may bid an equivalent product in lieu of the approved item(s). Bids for Alternate Products will only be considered if a sample is provided to the District in the time and manner stated within the ITB.

BIDDER QUESTION #4: If there are terms and conditions Vendor may not be able to agree to will Escambia County School District consider exceptions to terms and conditions?

ANSWER #4: The District may consider exceptions to some terms and conditions within the ITB; however, per Section II (General Terms and Conditions), Letter AA (Additional Terms and Conditions) on Page 5, the District reserves the right to reject offers containing terms and/or conditions contradictory to those requested in the solicitation.

BIDDER QUESTION #5: The bid sheet shows brand preferred, but we are working directly with a PPE company on supplies, and brand supplies slow in getting but can offer close to supplies to what is being requested. I'm asking you if a non-brand name can fill the supplies.

ANSWER #5: See Answers #1 & #3. For additional clarification, per Section IV (Pricing) on Page 10, Bidders must enter the brand and model/product number of their respective offering in the "Brand & Model Number" column. Brands and model numbers must be provided to ensure that products delivered throughout the term of the Agreement are the same as the samples provided and evaluated for the solicitation.

BIDDER QUESTION #6: We would like to know if it's possible that we can bid for Vitril Gloves, which is a blend of Nitrile and Vinyl, or do you specifically need both types of gloves?

ANSWER #6: See Answers #1 & #3. Equivalent or superior products may be offered; however, Bidders of products not listed as "Approved Brands/Product #'s" must submit samples of these products for the District's evaluation.

BIDDER QUESTION #7: Could you give us any advice on how to win this bid?

ANSWER #7: Read the terms and conditions of the ITB carefully. Be sure to follow the submission requirements listed in the solicitation. Ensure that samples are received prior to the deadline. Submit a complete and competitive bid.

BIDDER QUESTION #8: Your bid states that you can bid on alternates on the gloves, but you need to send in samples of each alternate item. But, are we able to bid on the masks as long as we send in a sample of the product?

ANSWER #8: See Answers #1 & #3.

BIDDER QUESTION #9: Is my understanding that, as far I provide my samples before bid due date, I can offer those other brands. Please let me know if my line of thought is correct.

ANSWER #9: Correct. See Answers #1 & #3.

BIDDER QUESTION #10: Is a Bid Bond required?

ANSWER #10: No.

BIDDER QUESTION #11: Is there FOB Destination?

ANSWER #11: See Section II (General Terms and Conditions), Letter F (Transportation and Title) on Page 3.

BIDDER QUESTION #12: Regarding the Adult Mask, how many cases are you seeking?

ANSWER #12: See Answer #2 and Section III (Special Conditions), Letter N (Bid Quantities) on Page 9. Also see the "Estimated Total 6-Month Quantity" listed for that item in Section IV (Pricing) on Pages 10 - 15.