



**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY**  
**PURCHASING DEPARTMENT**  
75 North Pace Boulevard  
Pensacola, FL 32505

**PROPOSAL AWARD NOTICE**

**DATE:**  
February 3, 2020

**PROPOSAL TITLE & REFERENCE:**  
**Wireless Access Points and Supporting  
Equipment, Form 470 Proposal #: 470  
200006796**

**DESCRIPTION OF PURCHASE:**

An estimated order of one thousand eight-nine (1,089) Aruba Wireless Access Points to increase and improve the internal connections and managed internal broadband services through the Wireless Local Access Network (WLAN) in District schools. Vendor was selected through compliance with E-rate procedures to evaluate participating bidder proposals with criteria based on cost, warranty, timeline, and acceptance of specific billing parameters.

These purchases are eligible for E-rate funding, which is being pursued.

**REQUESTED BY:**

Information Technology

**SUPPLIER NAME:**

P.C. Specialists, Inc., DBA: Technology Integration Group, Pensacola, FL

**AMOUNT OF PURCHASE:**

\$441,045.00/Est.\*

**FUNDING SOURCE:**

Capital Improve Tax Contr Fd – FY2020 (3710) – Computer Equipment (1503)

\*This is the pre-discount portion of the project. The District reasonably anticipates obtaining funding from the E-rate program that will cover eighty-five (85) percent of the pre-discount cost.

**METHOD OF PROCUREMENT:**

Universal Service Administrative Company (USAC) E-rate 470 Application issued in conjunction with 470 Proposal 470 200006796.

Proposals Received: 2                      Proposals Disqualified: 0

**DATE AND TIME POSTED:**

February 3, 2020, 1:30 pm Central Time

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PURCHASING DEPARTMENT  
75 NORTH PACE BLVD.  
PENSACOLA, FLORIDA 32505**

**ERATE FORM 470 200006796 EVALUATION SUMMARY**

**Project name: WLAN Access Points and Supporting Equipment**

**Date: January 26, 2020**

**Proposed Award: P.C. Specialists, Inc., DBA: Technology Integration Group ("TIG")**

<u>Criteria</u>	<u>Max Pts Allowed</u>	<u>Netsync Points</u>	<u>TIG Points</u>
Price: Per equipment piece, based on tiers	55	NA*	53
Price: Ineligible costs identified?			
Price: Quantity/Cooperative discounts.			
Warranty: Manufacturer's warranty information provided?	25	0	25
Warranty: Process description for repair situations.			
Timeline: Estimated lead time	10	3.5	9.5
Timeline: On hand? If not, transit and planning			
Invoicing: SPI acceptance	10	0.25	9.25
Invoicing: Maximum SPI percentage offered			
Invoicing: Acceptance of Section III, Letter D requirements (Invoicing)			
Invoicing: Acceptance of Section III, Letter Q requirements (Pricing)			
Invoicing: Use of Pcard allowed			
Invoicing: Submission of sample invoices			
<b>Total</b>	<b>100</b>	<b>3.75</b>	<b>97</b>

\*Note regarding Netsync proposal: Netsync met initial qualification factors for review by Evaluation Committee. However, due to missing/incomplete responses for criteria sections and proposed alternatives not meeting the stated need for equipment to be equivalent and integrate seamlessly with the existing network, review of their proposal was discontinued and pricing not given consideration.

**BID TABULATION, RECOMMENDATIONS, AND PROTEST**

Bid tabulations with award recommendations are posted for 72 hours in the Purchasing Department Office and are also posted to the School District's website address at: <http://ecsd-fl.schoolloop.com/purchasing/bids>. Notices will not be automatically mailed.

Failure to file a protest within the time prescribed in Section 120.57(3) Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120 Florida Statutes.

I hereby certify that the prices and bidders reflected herein are valid, and have been received in compliance to Escambia County School Board Rules and Florida Law.

*John Dombroskie*

John Dombroskie, Director  
Purchasing Department