

## QUESTIONS AND ANSWERS

### Erate proposal 470 190009886-WLAN Access points and supporting equipment

The following questions have been submitted concerning the Erate proposal 470 190009884, Campus Core Switches and supporting equipment. All questions received by the posted deadline of 5:00 PM, CST, Monday, December 17, 2018 are provided verbatim from what was received and have been answered, which are highlighted.

It will be the responsibility of the proposer to determine what, if any, information from the Questions and Answers provided herein will be applicable in the submission of a proposal. As stated in Section IV (Evaluation and Award), Letter C (Proposal Format and Evaluation Criteria): "The submission of a proposal will be prima facie evidence that the Responder has full knowledge of the scope, nature, quantity and quality of work to be performed; the detailed requirements of the specifications; and the conditions under which the work is to be performed."

**No Amendment to the Proposal will be issued and the Opening date remains unchanged.**

#### Vendor #1

I found your eRate request for Escambia County School Dist. I have attached a proposal that includes services you are requesting. If a provider has already been awarded, please disregard this proposal. If it is required that proposals be mailed in, please let me know the address and I can send it.

Per the information listed on the 470 request, a RFP Document was uploaded and as there are State and Local Procurement Requirements, "All requests for information should be emailed to Anya Klinginsmith, [aklinginsmith@escambia.k12.fl.us](mailto:aklinginsmith@escambia.k12.fl.us). Respondents must adhere to instructions listed in the RFP document located at the District webpage: <http://ecsd-fl.schoolloop.com/purchasing/bids>".

#### Vendor #2

Based upon the attached product documentation, the Aruba 515 AP does not come with a mount kit.

See Page 5: Mounting Details.

"A mounting bracket has been pre-installed on the back of the AP. This bracket is used to secure the AP to any of the (sold separately) mount kits; see the ordering Information section below for details"

From the Ordering Information section on Page 9:

Mounting kits

JZ370A AP-MNT-MP10-A Campus AP mount bracket kit (10-pack) type A: suspended ceiling rail, flat 9/16  
Q9G69A AP-MNT-MP10-B Campus AP mount bracket kit (10-pack) type B: suspended ceiling rail, flat 15/16  
Q9G70A AP-MNT-MP10-C Campus AP mount bracket kit (10-pack) type C: suspended ceiling rail, profile 9/16  
Q9G71A AP-MNT-MP10-D Campus AP mount bracket kit (10-pack) type D: solid surface  
R1C72A AP-MNT-MP10-E Campus AP mount bracket kit (10-pack) type E: wall-box

Please note: Each part number is a box of 10 mounts.

Was this an oversight or is a mount bracket not needed?

Can I include each of these as an optional item on my pricing back to you?

The mounting bracket was not requested as part of the specifications of this proposal nor should it be included as part of the response.