



THE SCHOOL DISTRICT OF ESCAMBIA COUNTY
PURCHASING DEPARTMENT
75 North Pace Blvd.
Pensacola, FL 32505

BID AWARD NOTICE

DATE:
February 28, 2019

BID TITLE & REFERENCE:
Protective Sleeves for Chromebook Devices
Bid #192106

DESCRIPTION OF PURCHASE:

A purchasing agreement to provide protective sleeves for Chromebook devices, the sleeves will be stocked and distributed by the Central Warehouse. The sleeves will be purchased as needed to meet District requirements. Bid award to the lowest bidder meeting specifications and delivery constraints.

Effective Dates: March 27, 2019 through October 31, 2019.

REQUESTED BY:

Central Warehouse / Information Technology

SUPPLIER NAME:

HPI International, Brooklyn, NY

ITEMS AWARDED:

1

ESTIMATED EXPENDITURE:

\$119,000.00

AMOUNT OF PURCHASE:

\$119,000.00 Est.

FUNDING SOURCE:

General Fund (1110) – Digital Classrooms (6197)

METHOD OF PROCUREMENT:

ECSD Bid

Responses Received: 24 Responses Rejected: 1

DATE AND TIME POSTED:

February 28, 2019, 5:00pm Central Time



**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY
PURCHASING DEPARTMENT
75 NORTH PACE BOULEVARD
PENSACOLA, FL 32505**

BID TABULATION

Date:
Bid Number:
Bid Title:

**Friday, February 22, 2019
192106**

Protective Sleeves for Chromebook Devices

Recommended Award

** F=Florida Business; O=Out of State Business

**	Bid Item #/Description	FL. Pref. Adj.	1/Chromebook sleeve Behr BG122418			1/Chromebook sleeve Belkin B2B075-C0			1/Chromebook sleeve Belkin Option #1 Vertical Sleeve/Top Handle			1/Chromebook sleeve Belkin Option #2 Vertical Sleeve/Back Handle		
			Bidder Name	Bid Price	Eval. Price	Notes	Bid Price	Eval. Price	Notes	Bid Price	Eval. Price	Notes	Bid Price	Eval. Price
O	Arey Jones Education Solutions	5%				\$6.44	\$6.76	R						
F	Behr Global		\$5.50	\$5.50	R									
O	B&H Foto	5%												
O	Camcor	5%												
O	CDW Government, LLC	5%							\$7.75	\$8.14	R	\$7.75	\$8.14	R
O	Devicewear	5%												
O	Firefly Computer	5%												
O	Howard Technology Solutions	5%				\$6.77	\$7.11	R						
O	HPI International	5%												
O	iBenzer, Inc.	5%												
F	IT Savy													
O	Mohawk USA	5%												
F	PC Qwest Inc.					\$7.40	\$7.40	R						
F	Protechex International Copr., LLC					\$9.35	\$9.82	R						
O	Rama Computer Technology	5%												
O	Riverside Techxhnologies, Inc.	5%												
F	TEC - Link													
O	Trinity 3 Technology	5%												
O	Troxell Communications	5%												
O	Xtek Partners	5%												
O	Vizocom	5%				\$9.30	\$9.77	R						
O	Virtucom	5%												
O	Zones LLC	5%												



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**	Bid Item #/Description	FL. Pref. Adj.	1/Chromebook sleeve Belkin Option #3 Vertical Sleeve/Top Handle			1/Chromebook sleeve Brenthaven 231301			1/Chromebook sleeve Brenthaven Tred 14" 2823000			1/Chromebook sleeve Brenthaven Tred 14" 2823101		
			Bidder Name	Bid Price	Eval. Price	Notes	Bid Price	Eval. Price	Notes	Bid Price	Eval. Price	Notes	Bid Price	Eval. Price
O	Arey Jones Education Solutions	5%												
F	Behr Global													
O	B&H Foto	5%												
O	Camcor	5%				\$14.09	\$14.79	A	\$14.09	\$14.79	R			
O	CDW Government, LLC	5%	\$8.00	\$8.40	N									
O	Devicewear	5%												
O	Firefly Computer	5%												
O	Howard Technology Solutions	5%												
O	HPI International	5%										\$14.85	\$15.59	R
O	iBenzer, Inc.	5%												
F	IT Savy													
O	Mohawk USA	5%												
F	PC Qwest Inc.													
F	Protechex International Copr., LLC													
O	Rama Computer Technology	5%												
O	Riverside Techxhnologies, Inc.	5%												
F	TEC - Link					\$15.17	\$15.17	A						
O	Trinity 3 Technology	5%												
O	Troxell Communications	5%												
O	Xtek Partners	5%												
O	Vizocom	5%												
O	Virtucom	5%												
O	Zones LLC	5%												



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**	Bid Item #/Description	FL. Pref. Adj.	1/Chromebook sleeve Bump Armor 13" BA-CC-13BK			1/Chromebook sleeve Bump Armor 14" BA-CC-14BK			1/Chromebook sleeve Bump Armor 13" BA-SL-13BK			1/Chromebook sleeve Bump Armor 14" BA-SL-14BK		
			Bidder Name	Bid Price	Eval. Price	Notes	Bid Price	Eval. Price	Notes	Bid Price	Eval. Price	Notes	Bid Price	Eval. Price
O	Arey Jones Education Solutions	5%	\$7.15	\$7.51	R	\$7.33	\$7.70	R	\$7.79	\$8.18	R	\$7.98	\$8.38	R
F	Behr Global													
O	B&H Foto	5%												
O	Camcor	5%												
O	CDW Government, LLC	5%												
O	Devicewear	5%												
O	Firefly Computer	5%												
O	Howard Technology Solutions	5%												
O	HPI International	5%												
O	iBenzer, Inc.	5%												
F	IT Savy													
O	Mohawk USA	5%				\$8.69	\$9.12	R				\$7.99	\$8.39	R
F	PC Qwest Inc.													
F	Protechex International Copr., LLC													
O	Rama Computer Technology	5%												
O	Riverside Techxhnologies, Inc.	5%												
F	TEC - Link													
O	Trinity 3 Technology	5%												
O	Troxell Communications	5%												
O	Xtek Partners	5%												
O	Vizocom	5%												
O	Virtucom	5%												
O	Zones LLC	5%												



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**	Bid Item #/Description	FL. Pref. Adj.	1/Chromebook sleeve Bump Armor 13" BA-SLC-13BK			1/Chromebook sleeve Bump Armor 15" BA-SLC-15BK			1/Chromebook sleeve Case Logic 32031577			1/Chromebook sleeve Case Logic 3203770		
			Bidder Name	Bid Price	Eval. Price	Notes	Bid Price	Eval. Price	Notes	Bid Price	Eval. Price	Notes	Bid Price	Eval. Price
O	Arey Jones Education Solutions	5%	\$7.70	\$8.09	A	\$7.88	\$8.27	R						
F	Behr Global													
O	B&H Foto	5%												
O	Camcor	5%												
O	CDW Government, LLC	5%												
O	Devicewear	5%												
O	Firefly Computer	5%												
O	Howard Technology Solutions	5%												
O	HPI International	5%												
O	iBenzer, Inc.	5%												
F	IT Savy													
O	Mohawk USA	5%				\$8.59	\$9.02	R						
F	PC Qwest Inc.													
F	Protechex International Copr., LLC													
O	Rama Computer Technology	5%												
O	Riverside Technologies, Inc.	5%												
F	TEC - Link								\$20.98	\$20.98	A	\$21.03	\$21.03	R
O	Trinity 3 Technology	5%												
O	Troxell Communications	5%												
O	Xtek Partners	5%												
O	Vizocom	5%												
O	Virtucom	5%												
O	Zones LLC	5%												



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**	Bid Item #/Description	FL. Pref. Adj.	1/Chromebook sleeve Devicewear Easy Sleeve			1/Chromebook sleeve Higher Ground CAP013/14GRYESC			1/Chromebook sleeve Higher Ground CAP013/14GRYESCPP			1/Chromebook sleeve iBenzer iBCH001F		
			Bid Price	Eval. Price	Notes	Bid Price	Eval. Price	Notes	Bid Price	Eval. Price	Notes	Bid Price	Eval. Price	Notes
O	Arey Jones Education Solutions	5%												
F	Behr Global													
O	B&H Foto	5%												
O	Camcor	5%												
O	CDW Government, LLC	5%												
O	Devicewear	5%	\$6.60	\$6.93	R									
O	Firefly Computer	5%												
O	Howard Technology Solutions	5%				\$14.50	\$15.23	R	\$17.50	\$18.38	R			
O	HPI International	5%												
O	iBenzer, Inc.	5%										\$7.65	\$8.03	R
F	IT Savy													
O	Mohawk USA	5%												
F	PC Qwest Inc.													
F	Protechex International Copr., LLC													
O	Rama Computer Technology	5%												
O	Riverside Technologies, Inc.	5%												
F	TEC - Link													
O	Trinity 3 Technology	5%				\$14.40	\$15.12	R	\$17.50	\$18.38	R			
O	Troxell Communications	5%												
O	Xtek Partners	5%				\$14.74	\$15.48	R	\$17.89	\$18.78	R			
O	Vizocom	5%												
O	Virtucom	5%												
O	Zones LLC	5%												



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**	Bid Item #/Description	FL. Pref. Adj.	1/Chromebook sleeve iBenzer iBCH002F			1/Chromebook sleeve I-Ecko Me-U 14"			1/Chromebook sleeve Infocase CM-AO-HISD 17			1/Chromebook sleeve Infocase INFHSLV14		
			Bidder Name	Bid Price	Eval. Price	Notes	Bid Price	Eval. Price	Notes	Bid Price	Eval. Price	Notes		
O	Arey Jones Education Solutions	5%												
F	Behr Global													
O	B&H Foto	5%												
O	Camcor	5%												
O	CDW Government, LLC	5%												
O	Devicewear	5%												
O	Firefly Computer	5%												
O	Howard Technology Solutions	5%												
O	HPI International	5%				\$5.95	\$6.25	A						
O	iBenzer, Inc.	5%	\$7.30	\$7.67	R									
F	IT Savy													
O	Mohawk USA	5%												
F	PC Qwest Inc.													
F	Protechex International Copr., LLC													
O	Rama Computer Technology	5%							\$23.25	\$24.41	R			
O	Riverside Technologies, Inc.	5%												
F	TEC - Link													
O	Trinity 3 Technology	5%												
O	Troxell Communications	5%										\$16.60	\$17.43	N
O	Xtek Partners	5%												
O	Vizocom	5%												
O	Virtucom	5%												
O	Zones LLC	5%												



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**	Bid Item #/Description	FL. Pref. Adj.	1/Chromebook sleeve Infocase TL-11KLN16			1/Chromebook sleeve Infocase TL-11-PKT			1/Chromebook sleeve Kensington Case K62610WW - Horizontal			1/Chromebook sleeve Kensington Case K62610WW - Vertical					
										Bid Price	Eval. Price	Notes					
O	Arey Jones Education Solutions	5%															
F	Behr Global																
O	B&H Foto	5%															
O	Camcor	5%															
O	CDW Government, LLC	5%											\$7.75	\$8.14	N		
O	Devicewear	5%															
O	Firefly Computer	5%															
O	Howard Technology Solutions	5%															
O	HPI International	5%															
O	iBenzer, Inc.	5%															
F	IT Savy																
O	Mohawk USA	5%															
F	PC Qwest Inc.																
F	Protechex International Copr., LLC																
O	Rama Computer Technology	5%															
O	Riverside Technologies, Inc.	5%															
F	TEC - Link																
O	Trinity 3 Technology	5%															
O	Troxell Communications	5%							\$8.20	\$8.61	N	\$8.60	\$9.03	N			
O	Xtek Partners	5%															
O	Vizocom	5%															
O	Virtucom	5%	\$19.59	\$20.57	A	\$19.59	\$20.57	A									
O	Zones LLC	5%															



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**	Bid Item #/Description	FL. Pref. Adj.	1/Chromebook sleeve Kozmicc CR-6033			1/Chromebook sleeve Max Cases MC-PP-GEN-11 Power Pouch (an add-on to the sleeve)			1/Chromebook sleeve Max Cases MC-SS-11GRY			1/Chromebook sleeve Max Cases MC-SSP-11GRY		
			Bidder Name	Bid Price	Eval. Price	Notes	Bid Price	Eval. Price	Notes	Bid Price	Eval. Price	Notes	Bid Price	Eval. Price
O	Arey Jones Education Solutions	5%							\$13.26	\$13.92	R	\$15.74	\$16.53	R
F	Behr Global													
O	B&H Foto	5%												
O	Camcor	5%												
O	CDW Government, LLC	5%												
O	Devicewear	5%												
O	Firefly Computer	5%												
O	Howard Technology Solutions	5%				\$3.12	\$3.28	R	\$12.86	\$13.50		\$15.42	\$16.19	R
O	HPI International	5%												
O	iBenzer, Inc.	5%												
F	IT Savy													
O	Mohawk USA	5%	\$7.89	\$7.89	R									
F	PC Qwest Inc.													
F	Protechex International Copr., LLC													
O	Rama Computer Technology	5%												
O	Riverside Technologies, Inc.	5%												
F	TEC - Link													
O	Trinity 3 Technology	5%												
O	Troxell Communications	5%												
O	Xtek Partners	5%												
O	Vizocom	5%												
O	Virtucom	5%				\$3.51	\$3.69	R	\$13.96	\$14.66	R	\$16.63	\$17.46	R
O	Zones LLC	5%												



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			Bidder Name	Bid Price	Eval. Price	Notes	Bid Price	Eval. Price	Notes	Bid Price	Eval. Price	Notes	Bid Price	Eval. Price
O	Arey Jones Education Solutions	5%												
F	Behr Global													
O	B&H Foto	5%												
O	Camcor	5%												
O	CDW Government, LLC	5%												
O	Devicewear	5%												
O	Firefly Computer	5%				\$13.49	\$14.16	R	\$14.99	\$15.74	R	\$13.49	\$14.16	A
O	Howard Technology Solutions	5%	\$15.43	\$16.20	R	\$14.35	\$15.07	R	\$15.98	\$16.78	R	\$14.35	\$15.07	A
O	HPI International	5%												
O	iBenzer, Inc.	5%												
F	IT Savy													
O	Mohawk USA	5%												
F	PC Qwest Inc.													
F	Protechex International Copr., LLC													
O	Rama Computer Technology	5%												
O	Riverside Technologies, Inc.	5%												
F	TEC - Link													
O	Trinity 3 Technology	5%												
O	Troxell Communications	5%												
O	Xtek Partners	5%												
O	Vizocom	5%												
O	Virtucom	5%	\$16.60	\$17.43	R									
O	Zones LLC	5%												



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			Bid Price	Eval. Price	Notes				Bid Price	Eval. Price	Notes	Bid Price	Eval. Price	Notes
O	Arey Jones Education Solutions	5%												
F	Behr Global													
O	B&H Foto	5%	\$8.79	\$9.23	A, L									
O	Camcor	5%												
O	CDW Government, LLC	5%												
O	Devicewear	5%												
O	Firefly Computer	5%												
O	Howard Technology Solutions	5%												
O	HPI International	5%												
O	iBenzer, Inc.	5%												
F	IT Savy													
O	Mohawk USA	5%												
F	PC Qwest Inc.													
F	Protechex International Copr., LLC													
O	Rama Computer Technology	5%												
O	Riverside Tecxhnologies, Inc.	5%									\$7.69	\$8.07	R	
F	TEC - Link													
O	Trinity 3 Technology	5%												
O	Troxell Communications	5%						\$10.30	\$10.82	A				
O	Xtek Partners	5%												
O	Vizocom	5%												
O	Virtucom	5%												
O	Zones, LLC	5%				\$5.98	\$6.16	R						



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NOTES:

- A Sample accepted
- R Sampled rejected
- L Sampled arrived after opening but before the evaluation.
- N No Sample was received

BID TABULATION, RECOMMENDATIONS, AND PROTEST

Bid tabulations with award recommendations are posted for 72 hours in the Purchasing Department Office and are also posted to the School District's website address at: <http://ecsd-fl.schoolloop.com/purchasing/bids>. Notices will not be automatically mailed.

Failure to file a protest within the time prescribed in Section 120.57(3) Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120 Florida Statutes.

I hereby certify that the prices and bidders reflected herein are valid, and have been received in compliance to Escambia County School Board Rules and Florida Law.

John Dombroskie

John Dombroskie, Director
Purchasing Department