



**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY**  
**PURCHASING DEPARTMENT**  
75 North Pace Boulevard  
Pensacola, FL 32505

**BID AWARD NOTICE**

**DATE:**  
**December 17, 2018**

**BID TITLE & REFERENCE:**  
**Ala Carte Snacks and Beverages for Direct  
Delivery to School Cafeterias, Bid #191402**

**DESCRIPTION OF PURCHASE:**

An annual purchasing agreement, with a one (1) year renewal option, to provide direct delivery of ala carte snack and beverage products to school cafeterias throughout the District to be served as breakfast and lunch options and for ala carte sales. Thirty-seven (37) items were bid and thirty-four (34) items are awarded. Three (3) items were not awarded due to no bids being received or sample products were not approved in taste tests. Items will be purchased as needed to meet breakfast and lunch menu requirements.

Effective Dates: February 1, 2019 through January 31, 2020.

**REQUESTED BY:**

Food Services Department

**SUPPLIER NAME:**

**ITEMS AWARDED:**

**ESTIMATED ANNUAL EXPENDITURE:**

Butler Foods of Pensacola, Cantonment, FL	27	\$ 2,136,878.75
Pensacola Coca-Cola Bottling Co., Pensacola, FL	7	124,689.95

**AMOUNT OF PURCHASE:**

\$2,261,568.70 Est. / Yr.

**FUNDING SOURCE:**

Food Services Fund (4110)

**METHOD OF PROCUREMENT:**

ECSD Bid

Bids Received: 4

**DATE AND TIME POSTED:**

December 17, 2018, 4:45pm Central Time

**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY  
PURCHASING DEPARTMENT  
75 NORTH PACE BOULEVARD  
PENSACOLA, FLORIDA 32505  
BID TABULATION**

**DATE: December 13, 2018**

Awarded Items are highlighted

**BID NBR: 191402**

**BID TITLE: Ala Carte Snack Items and Beverages for Direct Delivery to School Cafeterias**

Where two prices are shown, the top price is the unit price needed to determine low cost because of vendor differences in case count  
Bottom price is the bid case/pack size

ITEM	Crackers, Saltine, Whole Grain	Crackers, Whole Grain, Mini	Croutons, Ind.	100% Juice, Fresh 4 oz.
Quantity:	1,700 0512030	1,000 0512000	1,000 0520150	980,000 0530900
ITEM NUMBER	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>
Bake Crafters Food				
McDonald, TN	NO BID	NO BID	NO BID	NO BID
Body Water				
St. Johns, FL	NO BID	NO BID	NO BID	NO BID
Butler Foods of Pensacola	0.0494	0.2213	.1416	
Cantonment, FL	24.72	34.30	35.40	0.2300
Pensacola Coca-Cola				
Pensacola, FL	NO BID	NO BID	NO BID	NO BID

ITEM	100% Fruit Juice, Shelf Stable, 4 oz.	100% Juice, Shelf Stable 6 oz.	100% Juice, Shelf Stable 10 oz.	Baked Snack Crackers, Fish Shaped
Quantity:	18,000 0530900-0530905	3,000 0702190	150,000 0570590	800 0504090
ITEM NUMBER	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>
Bake Crafters Food				
McDonald, TN	NO BID	NO BID	NO BID	NO BID
Body Water				
St. Johns, FL	NO BID	NO BID	NO BID	NO BID
Butler Foods of Pensacola	.2200	0.2900	1.08000	.2257
Cantonment, FL	9.68	11.60	16.20	67.70
Pensacola Coca-Cola			0.6158	
Pensacola, FL	NO BID	NO BID	14.78	NO BID

ITEM	Cereal Snack Mix, Assorted	Baked Snack Cracker, Square Shaped	Marshmallow Square, Crispy	Marshmallow Square, Mini, Crispy
Quantity:	300 0504090	100 0520180	750 0520230	100 New Item
ITEM NUMBER	9	10	11	12
Bake Crafters Food				
McDonald, TN	NO BID	NO BID	NO BID	NO BID
Body Water				
St. Johns, FL	NO BID	NO BID	NO BID	NO BID
Butler Foods of Pensacola	.4575		0.5000	0.1772
Cantonment, FL	27.45	38.50	40.00	106.30
Pensacola Coca-Cola				
Pensacola, FL	NO BID	NO BID	NO BID	NO BID

ITEM	Fruit Snacks	Oat Squares	Cookie, Animal Shaped	Fruit Cup, Frozen Smoothie
Quantity:	300 (0520204 & 0520205)	300 0506190	350 0520190	3,000 0540000
ITEM NUMBER	13	14	15	16
Bake Crafters Food			0.1479	mu
McDonald, TN	NO BID	NO BID		au
Body Water				
St. Johns, FL	NO BID	NO BID	NO BID	NO BID
Butler Foods of Pensacola	0.7146	0.3763	0.2073	0.5057
Cantonment, FL	102.90	45.15	31.10	42.48
Pensacola Coca-Cola				
Pensacola, FL	NO BID	NO BID	NO BID	NO BID

ITEM	Water, 8 oz. Unflavored 500 ea New Item	Water, 12 oz. Unflavored 5,000 cs 0570550	Water, 16-20 oz. Unflavored 50,000 ea 0580020	Water, 20 oz. Flavored 2,000 ea 0570580
ITEM NUMBER	17	18	19	20
Bake Crafters Food				
McDonald, TN	NO BID	NO BID	NO BID	NO BID
Body Water				
St. Johns, FL	NO BID	NO BID	NO BID	NO BID
Butler Foods of Pensacola				
Cantonment, FL	NO BID	NO BID	NO BID	NO BID
Pensacola Coca-Cola	0.3229 apy	.3162	0.2750 s1	0.4400
Pensacola, FL	7.75	7.59	6.60	10.56
Pensacola Coca-Cola	0.3229 apy	.3162	0.4400 s2	0.4400
Pensacola, FL	7.75	7.59	10.56	10.56

ITEM	Water, Vitamin Enriched 5,000 ea 0580020	Water, Flavored, Carbonated 5,000 ea New Item	Water, Flavored, Carbonated 5,000 ea 0580030 - 0580034	Water, Flavored 20 oz. 2,000 ea 0570580
ITEM NUMBER	21	22 -DELETED	23	24-DELETED
Bake Crafters Food				
McDonald, TN	NO BID	NO BID	NO BID	NO BID
Body Water	1.17 au			
St. Johns, FL	14.00	NO BID	NO BID	NO BID
Butler Foods of Pensacola			1.0500	
Cantonment, FL	NO BID	NO BID	12.60	NO BID
Pensacola Coca-Cola	0.9895			
Pensacola, FL	23.75	NO BID	NO BID	NO BID

ITEM Quantity:	Sports Drink, Isotonic, Zero Calorie 20,000 ea	Tea, Shelf-Stable, Variety Flavors 625 cs	Fruit Strips, 100% Fruit 300 cs	Chips, Assorted 150,000 ea
	0570540	0530800/0530801/ 0530802	0530860/0530861/ 0530862	0520500
ITEM NUMBER	25	26	27	28
Bake Crafters Food				
McDonald, TN	NO BID	NO BID	NO BID	NO BID
Body Water	1.1700 au			
St. Johns, FL	14.00 s1	NO BID	NO BID	NO BID
Butler Foods of Pensacola		0.6563	0.2915	0.4500 s3
Cantonment, FL	NO BID	15.75	27.98	s4
Pensacola Coca-Cola	0.7470			
Pensacola, FL	17.93	NO BID	NO BID	NO BID
Pensacola Coca-Cola	0.5500			
Pensacola, FL	13.20 s5	NO BID	NO BID	NO BID

ITEM Quantity:	Chips, Tortilla, 2 oz. 400 cs	Chips, Tortilla, Bulk 600 cs	Chips, Fritos, Bulk 600 cs	Popcorn, Assorted 40,000 cs
	0520512	0502310	0520510	0520203
ITEM NUMBER	29 -DELETED	30	31	32
Bake Crafters Food				
McDonald, TN	NO BID	NO BID	NO BID	NO BID
Body Water				
St. Johns, FL	NO BID	NO BID	NO BID	NO BID
Butler Foods of Pensacola				0.5288
Cantonment, FL	NO BID	21.36	24.40	25.38
Pensacola Coca-Cola				
Pensacola, FL	NO BID	NO BID	NO BID	NO BID

ITEM Quantity:	Beef Jerky, Sticks 400 cs 0520210/0520211	Beef Jerky, Pieces 1,500 cs 0520208/0520210/0520211	Cookie, Soft Baked 1,400 cs 8507110/8507120/ 8507130/8507140	Cookie, Bite Size, Individually Packaged 1,000 cs 0520185	
ITEM NUMBER	33	34	35	36	
Bake Crafters Food				.1803	mu
McDonald, TN	NO BID	NO BID	NO BID		au
Body Water					
St. Johns, FL	NO BID	NO BID	NO BID	NO BID	
Butler Foods of Pensacola	0.4292	1.4667	0.3175	0.4138	
Cantonment, FL	10.30	70.40	38.10	33.10	
Pensacola Coca-Cola					
Pensacola, FL	NO BID	NO BID	NO BID	NO BID	

ITEM Quantity:	Pudding Cup, Frozen 130 cs 0513080
ITEM NUMBER	37
Bake Crafters Food	
McDonald, TN	NO BID
Body Water	
St. Johns, FL	NO BID
Butler Foods of Pensacola	0.6700
Cantonment, FL	40.20
Pensacola Coca-Cola	
Pensacola, FL	NO BID

a = Alternate bid  
ap = Alternate packaging / apu= Alternate packaging unacceptable /apy=Alternate packaging accepted  
m = Vendor bid minimum shipment / my = Minimum shipment acceptable  
u = Unacceptable, no sample sent or sample not approved  
y = Sample received and approved  
mu=Minimum shipment unacceptable  
s1= Price for 16 oz size bottle  
s2=Price for 20 oz size bottle  
s3=Price is for .875 oz size case  
s4=Price is for 1 oz. size case  
s5=Price is for 12 oz size bottle

**BID TABULATION, RECOMMENDATIONS, AND PROTEST**

Bid tabulations with award recommendations are posted for 72 hours in the Purchasing Department Office and are also posted to the School District's website address at: <http://ecsd-fl.schoolloop.com/purchasing/bids>. Notices will not be automatically mailed.

Failure to file a protest within the time prescribed in Section 120.57(3) Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120 Florida Statutes.

I hereby certify that the prices and bidders reflected herein are valid, and have been received in compliance to Escambia County School Board Rules and Florida Law.

*John Dombroskie*

John Dombroskie, Director  
Purchasing Department