



**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY**  
**PURCHASING DEPARTMENT**  
75 North Pace Blvd.  
Pensacola, FL 32505

**BID AWARD NOTICE**

**DATE:**  
**December 17, 2019**

**BID TITLE & REFERENCE:**  
**Fruits & Vegetables – Frozen, Canned & Packaged, Bid #191302**

**DESCRIPTION OF PURCHASE:**

An annual purchasing agreement, with a one (1) year renewal option, to provide canned, frozen, and packaged fruits and vegetables as stocked and distributed by the Central Warehouse for school cafeterias throughout the District. Thirty-one (31) items were bid and twenty-nine (29) items are awarded. Two (2) items were not awarded due to no bids being received or sample products were not approved in taste tests. Items will be purchased as needed to meet breakfast and lunch menu requirements. Bid award(s) to the lowest bidder(s) meeting specifications.

Effective Dates: March 1, 2019 through February 29, 2020.

**REQUESTED BY:**

Food Services Department

| <b>SUPPLIER NAME:</b>               | <b>ITEMS AWARDED:</b> | <b>ESTIMATED ANNUAL EXPENDITURE:</b> |
|-------------------------------------|-----------------------|--------------------------------------|
| Churchfield Trading, Santa Ynez, CA | 7                     | \$358,740.00                         |
| National Food Group, Inc., Novi, MI | 2                     | 195,960.00                           |
| Peterson Farm Fresh, Shelby, MI     | 1                     | 78,360.00                            |
| Sysco Gulf Coast, Geneva, AL        | 7                     | 383,880.00                           |
| US Foods-Montgomery, Montgomery, AL | 12                    | 592,537.00                           |

**AMOUNT OF PURCHASE:**

\$1,609,477.00 Est. / Yr.

**FUNDING SOURCE:**

Food Services Fund (4110)

**METHOD OF PROCUREMENT:**

ECSD Bid

Bids Received: 11

Bids Rejected: 1

**DATE AND TIME POSTED:**

December 17, 2019, 4:45pm Central Time

**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY  
PURCHASING DEPARTMENT  
75 NORTH PACE BOULEVARD  
PENSACOLA, FLORIDA 32505  
BID TABULATION**

DATE: December 13, 2018

Awarded Items are highlighted

**BID NBR: 191302**  
**BID TITLE: Fruit & Vegetables - Frozen, Canned, and Packaged**

Where two prices are shown, the top price is unit or portion price needed to determine low cost because of vendor differences in case count  
Bottom price is the bid case/pack size

| ITEM                     | Applesauce,<br>Canned<br>2,500<br>0501030 | cs | Applesauce,<br>Individual<br>4,000<br>0513210 | cs | Applesauce<br>Cups, w/Pieces<br>2,000<br>New Item | cs | Apple Slices,<br>Unswt, Canned<br>1,000<br>0501140 | cs |
|--------------------------|---|----|---|----|---|----|--|----|
| ITEM NUMBER              | 1   |    | 2   |    | 3   |    | 4  |    |
| Atlantic Beverage Co.    |   |    |   |    |   |    |  |    |
| Edison, NJ               | 17.43                                     | au | NO BID  |    | NO BID  |    | 20.61  | au |
| Bush Brother & Co.       |   |    |   |    |   |    |  |    |
| Knoxville, TN            | NO BID                                    |    | NO BID  |    | NO BID  |    | NO BID   |    |
| Butler Foods - Pensacola |   |    |   |    |   |    |  |    |
| Cantonment, FL           | 44.46                                     |    | 37.85   |    | NO BID  |    | NO BID   |    |
| Churchfield Trading      | 3.780                                     |    |   |    |   |    | 5.50   | au |
| Santa Ynez, CA -         | 22.68                                     | l  | NO BID  |    | NO BID  |    | 31.32  | l  |
| National Food Group      |   |    | 0.2180  |    | 0.2550  |    |  |    |
| Novi, MI                 | NO BID                                    |    | 21.00   |    | 24.50   | ny | NO BID   |    |
| Nu Health Foods          |   |    |   |    |   |    |  |    |
| Marina Del Rey, CA       | NO BID                                    |    | NO BID  |    | NO BID  |    | NO BID   |    |
| Peterson Farms Fresh     |   |    | 0.2040  | ay |   |    |  |    |
| Shelby, MI               | NO BID                                    |    | 19.59   | l  | NO BID  |    | NO BID   |    |
| Red Gold                 |   |    |   |    |   |    |  |    |
| Elwood, IN               | NO BID                                    |    | NO BID  |    | NO BID  |    | NO BID   |    |
| Sysco Gulf Coast         | 6.46                                      |    | 0.30486                                       |    |   |    | 7.6660   |    |
| Geneva, AL               | 38.80                                     | au | 21.95   |    | NO BID  |    | 46.00  | au |
| US Foods                 | 5.345                                     |    | 0.3850  |    |   |    | 6.8500   |    |
| Montgomery, AL           | 32.07                                     |    | 27.74   |    | NO BID  |    | 41.14  |    |

| ITEM                     | Mandarin,<br>Oranges, Canned<br>3,000<br>0501080 | cs | Cransberry<br>Sauce, Canned<br>100<br>0501090 | cs | Pumpkin,<br>Canned<br>50<br>New Item | cs | Fruit, Mixed<br>Canned<br>3,000<br>0501100 | cs | Fruit Cup,<br>Mixed<br>10,000<br>0501101 | cs |
|--------------------------|--|----|---|----|--------------------------------------|----|--|----|--|----|
| ITEM NUMBER              | 5  |    | 6   |    | 7-DELETED                            |    | 8  |    | 9  |    |
| Atlantic Beverage Co.    |  |    |   |    |                                      |    |  |    |  |    |
| Edison, NJ               | 29.11  | au | NO BID  |    | NO BID                               |    | 23.22                                      | au | NO BID                                   |    |
| Bush Brother & Co.       |  |    |   |    |                                      |    |  |    |  |    |
| Knoxville, TN            | NO BID   |    | NO BID  |    | NO BID                               |    | NO BID                                     |    | NO BID                                   |    |
| Butler Foods - Pensacola |  |    |   |    |                                      |    |  |    | 0.4403                                   |    |
| Cantonment, FL           | 42.25  | au | 49.76   |    | NO BID                               |    | 53.57                                      |    | 15.85                                    |    |
| Butler Foods - Pensacola |  |    |   |    |                                      |    |  |    | 0.5069                                   | au |
| Cantonment, FL           | 42.25  | au | 49.76   |    | NO BID                               |    | 53.57                                      |    | 18.25                                    |    |
| Churchfield Trading      | 4.4100   | au |   |    |                                      |    | 4.6700                                     | l  |  |    |
| Santa Ynez, CA -         | 26.46  | l  | NO BID  |    | NO BID                               |    | 28.02                                      |    | NO BID                                   |    |
| Churchfield Trading      | 5.5100   | au |   |    |                                      |    | 4.6700                                     | l  |  |    |
| Santa Ynez, CA -         | 33.11  | l  | NO BID  |    | NO BID                               |    | 28.02                                      |    | NO BID                                   |    |
| National Food Group      |  |    |   |    |                                      |    |  |    | 0.5080                                   |    |
| Novi, MI                 | NO BID   |    | NO BID  |    | NO BID                               |    | NO BID                                     |    | 36.60                                    | au |
| Nu Health Foods          |  |    |   |    |                                      |    |  |    |  |    |
| Marina Del Rey, CA       | NO BID   |    | NO BID  |    | NO BID                               |    | NO BID                                     |    | NO BID                                   |    |
| Peterson Farms Fresh     |  |    |   |    |                                      |    |  |    |  |    |
| Shelby, MI               | NO BID   |    | NO BID  |    | NO BID                               |    | NO BID                                     |    | NO BID                                   |    |
| Red Gold                 |  |    |   |    |                                      |    |  |    |  |    |
| Elwood, IN               | NO BID   |    | NO BID  |    | NO BID                               |    | NO BID                                     |    | NO BID                                   |    |
| Sysco Gulf Coast         | 7.3250   |    | 6.3330  |    | 7.3300                               | nu | 7.3750                                     | au | 0.4444                                   |    |
| Geneva, AL               | 43.95  |    | 38.00   |    | 44.00                                |    | 44.25                                      |    | 16.00                                    |    |
| US Foods                 |  |    | 5.8700  |    |                                      |    |  |    | 0.4200                                   |    |
| Montgomery, AL           | NO BID   |    | 35.22   |    | NO BID                               |    | NO BID                                     |    | 15.26                                    |    |

| ITEM                     | Fruit Cup,<br>Variety Flavors<br>4,000 cs<br>New Item | Peaches,<br>Diced, Canned<br>2,000 cs<br>0501150 | Pears,<br>Diced, Canned<br>3,000 cs<br>0501160 | Pineapple, Tidbits<br>Canned<br>1,500 cs<br>0501170 | Beans,<br>Vegetarian<br>1,500 cs<br>0502011 |
|--------------------------|---|--|--|---|---|
| ITEM NUMBER              | 10  | 11-DELETED                                       | 12   | 13  | 14  |
| Atlantic Beverage Co.    |   |  |  |   |   |
| Edison, NJ               | NO BID  | NO BID   | 22.43 aiu                                      | 17.46 au  | NO BID                                      |
| Bush Brother & Co.       |   |  |  |   | 0.1583                                      |
| Knoxville, TN            | NO BID  | NO BID   | NO BID   | NO BID  | 22.80 a                                     |
| Butler Foods - Pensacola | 0.5181 niu  |  |  |   |   |
| Cantonment, FL           | 18.65   | NO BID   | 51.10  | 35.30   | NO BID                                      |
| Butler Foods - Pensacola | 0.4294 niu  |  |  |   |   |
| Cantonment, FL           | 15.46   | NO BID   | 51.10  | 35.30   | NO BID                                      |
| Butler Foods - Pensacola | 0.5531 niu  |  |  |   |   |
| Cantonment, FL           | 19.91   | NO BID   | 51.10  | 35.30   | NO BID                                      |
| Butler Foods - Pensacola | 0.5177 ny   |  |  |   |   |
| Cantonment, FL           | 49.70   | NO BID   | 51.10  | 35.30   | NO BID                                      |
| Churchfield Trading      |   | 5.5800 au  | 4.9500 l                                       | 4.0900 l  | 3.59 ay                                     |
| Santa Ynez, CA -         | NO BID  | 33.48 l  | 29.70  | 24.57   | 21.58 l                                     |
| Churchfield Trading      |   | 5.5800 au  | 4.9500 l                                       | 3.7400  | 3.59 ay                                     |
| Santa Ynez, CA -         | NO BID  | 33.48 l  | 29.70  | 22.49 l   | 21.58 l                                     |
| National Food Group      | 0.5080 ny   |  |  |   |   |
| Novi, MI                 | 36.60 sa  | NO BID   | NO BID   | NO BID  | NO BID                                      |
| National Food Group      | 0.5130  |  |  |   |   |
| Novi, MI                 | 37.00 nfa   | NO BID   | NO BID   | NO BID  | NO BID                                      |
| National Food Group      | 0.5130 onu  |  |  |   |   |
| Novi, MI                 | 37.00   | NO BID   | NO BID   | NO BID  | NO BID                                      |
| Nu Health Foods          | 0.4400  |  |  |   |   |
| Marina Del Rey, CA       | 42.24   | NO BID   | NO BID   | NO BID  | NO BID                                      |
| Peterson Farms Fresh     |   |  |  |   |   |
| Shelby, MI               | NO BID  | NO BID   | NO BID   | NO BID  | NO BID                                      |
| Red Gold                 |   |  |  |   |   |
| Elwood, IN               | NO BID  | NO BID   | NO BID   | NO BID  | NO BID                                      |
| Sysco Gulf Coast         | 0.5000 niu  | 7.6600 au  | 7.500  | 5.5000  | 5.8300 au                                   |
| Geneva, AL               | 18.00   | 46.00  | 45.00  | 33.00   | 35.00                                       |
| US Foods                 | 0.5280 niu  |  |  | 5.3500  | 4.2800                                      |
| Montgomery, AL           | 19.04   | NO BID   | NO BID   | 32.12   | 25.69                                       |
| US Foods                 | 0.4230 niu  |  |  | 5.3500  | 4.2800                                      |
| Montgomery, AL           | 15.26   | NO BID   | NO BID   | 32.12   | 25.69                                       |
| US Foods                 | 0.4780 niu  |  |  | 5.3500  | 4.2800                                      |
| Montgomery, AL           | 17.24   | NO BID   | NO BID   | 32.12   | 25.69                                       |

| ITEM                     | Beans,<br>Green, Canned<br>3,000 cs<br>0502020 | Beans,<br>Refried<br>1,000 cs<br>0502060 | Beans,<br>Black<br>800 cs<br>0502070 |
|--------------------------|--|--|--------------------------------------|
| Quantity:                |  |  |                                      |
| ITEM NUMBER              | 15   | 16                                       | 17                                   |
| Atlantic Beverage Co.    |  |  |                                      |
| Edison, NJ               | NO BID   | NO BID                                   | NO BID                               |
| Bush Brother & Co.       |  |  | 0.1523                               |
| Knoxville, TN            | NO BID   | NO BID                                   | 21.94 au                             |
| Butler Foods - Pensacola |  |  |                                      |
| Cantonment, FL           | NO BID   | 33.60                                    | 32.35                                |
| Churchfield Trading      | 3.4200   |  | 3.2800                               |
| Santa Ynez, CA -         | 20.52 I  | NO BID                                   | 19.71 I                              |
| Churchfield Trading      | 3.4200   |  | 3.2800 au                            |
| Santa Ynez, CA -         | 20.52 I  | NO BID                                   | 19.71 I                              |
| National Food Group      |  |  |                                      |
| Novi, MI                 | NO BID   | NO BID                                   | NO BID                               |
| Nu Health Foods          |  |  |                                      |
| Marina Del Rey, CA       | NO BID   | NO BID                                   | NO BID                               |
| Peterson Farms Fresh     |  |  |                                      |
| Shelby, MI               | NO BID   | NO BID                                   | NO BID                               |
| Red Gold                 |  |  |                                      |
| Elwood, IN               | NO BID   | NO BID                                   | NO BID                               |
| Sysco Gulf Coast         | 4.7500   | 5.6600                                   | 4.0800                               |
| Geneva, AL               | 28.50  | 34.00                                    | 24.50 au                             |
| Sysco Gulf Coast         | 4.7500   | 5.6600                                   | 4.0000                               |
| Geneva, AL               | 28.50  | 34.00                                    | 24.00 au                             |
| US Foods                 |  | 4.4400                                   | 3.8800                               |
| Montgomery, AL           | NO BID   | 26.66                                    | 23.28                                |

| ITEM<br>Quantity:        | Beans,<br>Garbanzo<br>800 cs<br>New Item | Beans,<br>Green Lima<br>800 cs<br>0514291 | Sweet Potatoes,<br>Canned<br>200 cs<br>0502280 | Potatoes, Instant<br>Flavored<br>600 cs<br>0502300 | Potatoes, Roasted<br>Baby Yellow,Frz<br>3,000 cs<br>New Item |
|--------------------------|--|---|--|--|--|
| ITEM NUMBER              | 18                                       | 19  | 20   | 21   | 22   |
| Atlantic Beverage Co.    |  |   |  |  |  |
| Edison, NJ               | NO BID                                   | NO BID                                    | NO BID   | NO BID   | NO BID   |
| Bush Brother & Co.       | 0.1583 nu                                |   |  |  |  |
| Knoxville, TN            | 22.80                                    | NO BID                                    | NO BID   | NO BID   | NO BID   |
| Butler Foods - Pensacola |  |   |  |  |  |
| Cantonment, FL           | NO BID                                   | NO BID                                    | NO BID   | 65.38  | 35.60  |
| Churchfield Trading      | 3.3300 nu                                |   | 4.68 au  |  |  |
| Santa Ynez, CA -         | 19.98 l                                  | NO BID                                    | 28.08 l  | NO BID   | NO BID   |
| National Food Group      |  |   |  |  |  |
| Novi, MI                 | NO BID                                   | NO BID                                    | NO BID   | NO BID   | NO BID   |
| Nu Health Foods          |  |   |  |  |  |
| Marina Del Rey, CA       | NO BID                                   | NO BID                                    | NO BID   | NO BID   | NO BID   |
| Peterson Farms Fresh     |  |   |  |  |  |
| Shelby, MI               | NO BID                                   | NO BID                                    | NO BID   | NO BID   | NO BID   |
| Red Gold                 |  |   |  |  |  |
| Elwood, IN               | NO BID                                   | NO BID                                    | NO BID   | NO BID   | NO BID   |
| Sysco Gulf Coast         | 4.1666 ny                                | 1.2500                                    | 5.1666   | 4.8800   | 2.0966   |
| Geneva, AL               | 25.00                                    | 37.50                                     | 31.00  | 58.60  | 31.45  |
| US Foods                 |  | 4.6400 au                                 | 5.4600   | 4.8100   | 4.7000   |
| Montgomery, AL           | NO BID                                   | 27.89                                     | 32.81  | 57.72  | 28.24  |

| ITEM<br>Quantity:        | Potatoes,<br>Roasted, Red<br>3,000 cs<br>0514350 | Tomatoes,<br>Canned<br>100 cs<br>0502360 | Tomato Paste,<br>Canned<br>50 cs<br>0502370 | Tomato<br>Sauce<br>100 cs<br>0502360 | Broccoli<br>Cuts<br>2,000 cs<br>0514040 |
|--------------------------|--|--|---|--------------------------------------|---|
| ITEM NUMBER              | 23   | 24                                       | 25  | 26                                   | 27                                      |
| Atlantic Beverage Co.    |  |  |   |                                      |   |
| Edison, NJ               | NO BID   | NO BID                                   | NO BID                                      | NO BID                               | NO BID                                  |
| Bush Brother & Co.       |  |  |   |                                      |   |
| Knoxville, TN            | NO BID   | NO BID                                   | NO BID                                      | NO BID                               | NO BID                                  |
| Butler Foods - Pensacola | 2.2800   |  |   |                                      | 1.5700                                  |
| Cantonment, FL           | 36.60  | NO BID                                   | NO BID                                      | NO BID                               | 31.35                                   |
| Churchfield Trading      |  | 2.7100 au                                | 4.0500 my                                   | 2.7100 au                            |   |
| Santa Ynez, CA -         | NO BID   | 16.30 l                                  | 24.30 l                                     | 16.30 l                              | NO BID                                  |
| National Food Group      |  |  |   |                                      |   |
| Novi, MI                 | NO BID   | NO BID                                   | NO BID                                      | NO BID                               | NO BID                                  |
| Nu Health Foods          |  |  |   |                                      |   |
| Marina Del Rey, CA       | NO BID   | NO BID                                   | NO BID                                      | NO BID                               | NO BID                                  |
| Peterson Farms Fresh     |  |  |   |                                      |   |
| Shelby, MI               | NO BID   | NO BID                                   | NO BID                                      | NO BID                               | NO BID                                  |
| Red Gold                 |  | 0.1318 mu                                | 0.0240 mu                                   | 0.0470 mu                            |   |
| Elwood, IN               | NO BID   | 18.98 ft                                 | 32.00 ft                                    | 25.08 ft                             | NO BID                                  |
| Red Gold                 |  | 0.1318 mu                                | 0.0150 c,mu                                 | 0.0390 c,mu                          |   |
| Elwood, IN               | NO BID   | 18.98 ft                                 | 19.29 ft                                    | 20.84 ft                             | NO BID                                  |
| Sysco Gulf Coast         | 1.7500   | 4.5250                                   | 5.5500                                      | 4.7400                               | 0.89833                                 |
| Geneva, AL               | 28.00  | 27.15                                    | 33.30                                       | 28.45                                | 26.95                                   |
| Sysco Gulf Coast         | 1.7500   | 3.2000                                   | 6.5833                                      | 4.7400                               | 0.89833                                 |
| Geneva, AL               | 28.00  | 19.20                                    | 39.50                                       | 28.45                                | 26.95                                   |
| US Foods                 | 1.4200   | 3.1800                                   | 5.4000                                      | 4.6700                               |   |
| Montgomery, AL           | 22.71  | 19.12                                    | 32.41                                       | 28.07                                | NO BID                                  |

| ITEM                     | Chili w/Beans<br>Canned | Carrots,<br>Sliced  | Corn,<br>Whole Kernel | Turnip<br>Greens          |
|--------------------------|-------------------------|---------------------|-----------------------|---------------------------|
| Quantity:                | 2,500 cs<br>0512060     | 1,800 cs<br>0514101 | 3,000 cs<br>0514120   | 500 cs<br>0514140,0514141 |
| ITEM NUMBER              | 28                      | 29                  | 30                    | 31                        |
| Atlantic Beverage Co.    |                         |                     |                       |                           |
| Edison, NJ               | NO BID                  | NO BID              | NO BID                | NO BID                    |
| Bush Brother & Co.       |                         |                     |                       |                           |
| Knoxville, TN            | NO BID                  | NO BID              | NO BID                | NO BID                    |
| Butler Foods - Pensacola |                         | 1.3400              |                       |                           |
| Cantonment, FL           | NO BID                  | 26.70               | NO BID                | NO BID                    |
| Churchfield Trading      |                         |                     |                       |                           |
| Santa Ynez, CA -         | NO BID                  | NO BID              | NO BID                | NO BID                    |
| National Food Group      |                         |                     |                       |                           |
| Novi, MI                 | NO BID                  | NO BID              | NO BID                | NO BID                    |
| Nu Health Foods          |                         |                     |                       |                           |
| Marina Del Rey, CA       | NO BID                  | NO BID              | NO BID                | NO BID                    |
| Peterson Farms Fresh     |                         |                     |                       |                           |
| Shelby, MI               | NO BID                  | NO BID              | NO BID                | NO BID                    |
| Red Gold                 |                         |                     |                       |                           |
| Elwood, IN               | NO BID                  | NO BID              | NO BID                | NO BID                    |
| Sysco Gulf Coast         | 10.9900                 | 0.99375             | 1.1000                | 1.0263                    |
| Geneva, AL               | 65.95                   | 23.85               | 33.00                 | 36.95 au                  |
| US Foods                 | 4.9500                  | 1.1125              | 0.8600                | 1.000                     |
| Montgomery, AL           | 59.50                   | 22.25               | 17.20 au              | 18.08                     |

a = Alternate product bid  
aiu=Alternate import product not approved in taste test, or no sample was sent by bidder, or non-domestic product  
au = Alternate product bid. Product not approved in taste test, or no sample was sent by bidder, or non-domestic product  
ay = Product was approved in taste test  
c =Commodities pricing  
ft = Full truckload  
iy=imported product was approved in taste test  
iu=imported product was not approved in taste test, or no sample was sent, or non-domestic product  
l=14-21 days delivery lead time  
m = Minimum ship quantities  
mu = Minimum ship quantity bid is not acceptable for that item  
n = No prior approved brand  
nfa=New flavor (Pear Cinnamon) was approved in taste test  
niu=New import product not approved in taste test, or no sample was sent by bidder, or non-domestic product  
nu = No prior brand approved. Sample product not approved in taste test, or no sample was sent by bidder, or non-domestic product  
ny = No prior brand approved. Sample product was approved in taste test  
onu = Other flavors (Peach, Tropical Kick, Citrus Zing) not approved in taste test  
sa=Split awards - 65% of quantity awarded at price of \$36.60 / 35% of quantity awarded at price of \$37.00

**BID TABULATION, RECOMMENDATIONS, AND PROTEST**

Bid tabulations with award recommendations are posted for 72 hours in the Purchasing Department Office and are also posted to the School District's website address at: <http://ecsd-fl.schoolloop.com/purchasing/bids>. Notices will not be automatically mailed.

Failure to file a protest within the time prescribed in Section 120.57(3) Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120 Florida Statutes.

I hereby certify that the prices and bidders reflected herein are valid, and have been received in compliance to Escambia County School Board Rules and Florida Law.

*John Dombroskie*  
John Dombroskie, Director  
Purchasing Department