

QUESTIONS AND ANSWERS
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RFP#180902 – Direct Delivery of Frozen Breakfast and Lunch Entrees To School Cafeterias

The following questions have been submitted concerning RFP#180902, Direct Delivery of Frozen Breakfast and Lunch Entrees To School Cafeterias. Questions #3, 7, and 8 have indicated a need to amend the RFP document. Therefore, Amendment No. #1, RFP#180902 has been issued. All questions received have been answered and are provided verbatim from what was received:

RESPONDER QUESTION#1: I have 2 questions in reference to the specs:

1. Item #19 CHEESE PIZZA, HAND TOSSED. Could the sodium be raised from 500 mg of sodium to 530 mg of sodium in order to open this item up for more competitive competition? Another note on this item, Giorgio's/Today's Choice is no longer in business so they would not be bidding.
2. Item #21 MINI CALZONES, CHEESE. Giorgio's is no longer in business so the spec you have on your bid is their spec. We have a company that makes the mini calzones identical to the Giorgio's mini calzone. Could the spec be modified so this company could bid? Could the sodium be raised from 400 mg of sodium to 470 mg of sodium?

At this time, the District will not be increasing the maximum sodium level. Responders may still submit a sample for testing and approval. The District may decide to change the sodium level in the future.

RESPONDER QUESTION#2: I have another 2 questions from another manufacturer.

1. Would you be willing to consider raising the sodium on item #32 SAUSAGE LINK TURKEY from 100 mg to 170 mg in order to create more competition in bidding?
2. Would you be willing to consider raising the sodium on item #31 SAUSAGE PATTY TURKEY from 100 mg of sodium to 160 mg of sodium in order to create more competition in bidding?

At this time, the District will not be increasing the maximum sodium level. Responders may still submit a sample for testing and approval. The District may decide to change the sodium level in the future.

RESPONDER QUESTION#3: I noticed one of our products that is on the bid that has sense been discontinued. Just wanted to let you know. (Line item 25, page 42)

Therefore, for Item#25 – Cheesy Bread, Pull Apart, the Pillsbury brands, Mozzarella & Garlic #138464000 and Spicy Buffalo #131597000, have been deleted from the approved product list. Refer to Amendment #1.

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RESPONDER QUESTION #4: Our Clients & we have a question on this bid. It is normally processed as a Direct Bid, but this year it has the clause below:

The awarded Responder must be able to provide and deliver a minimum of 85% of all the products listed in Section VII – Pricing and Specifications.

If you are requesting the above, then it would need to go through distribution & not direct from the Clients.

Yes, the awarded Responder must be able to provide and deliver a minimum of 85% of all the products listed in Section VII – Pricing and Specifications.

RESPONDER QUESTION #5: Just to confirm, this bid is now a direct to school cafeterias bid and our manufacturers will no longer deliver to your main warehouse?

Yes, the RFP is for the direct delivery of frozen breakfast and lunch entrees to the school cafeterias. No deliveries will be made to the Central Warehouse.

RESPONDER QUESTION #6: Per section VII, Specification and Pricing, an awarded responder must be able to provide and deliver a minimum of 85% of all the products listed (72 products). We are spec'd on 4 items on this bid. I assume this is a distributor bid since we can only offer Asian entrees and not all the products listed? Please advise asap. If we can bid direct we would like to send in a sample for one of the product as alternate.

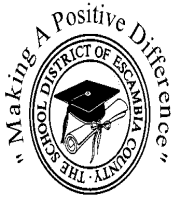
Yes, the awarded Responder must be able to provide and deliver a minimum of 85% of all the products listed in Section VII – Pricing and Specifications.

RESPONDER QUESTION #7: I was reading through the specification sheets for Escambia County School District's Commercial Bid#180902 and noticed that our name has not been updated on the "Approved Brand" section for the specifications for line items 56 Sweet & Sour Chicken, 57 BBQ Teriyaki Chicken, 58 Mandarin Orange Chicken and line item 59 Kung Pao Chicken without Vegetables. Would you kindly update our name from "Ling's" to Yangs 5th Taste?

Yes, for the above items#56-59, the approved brand name will be changed from Lings's to Yangs 5th. Refer to Amendment #1.

RESPONDER QUESTION #8: On line item 72 of your Frozen Breakfast and Lunch Entrees bid to School Cafeterias RFP # 180902, it appears there are typos for the ES sandwich codes. The correct code for the Turkey Ham & Cheese on a bun should be 61920S and for the Turkey & Cheese on White Whole Wheat the correct code # should be 61925. I assume we do not have to send samples for these item codes since they have been bid and awarded in the past.

No samples will be required. Refer to Amendment #1.



**THE ESCAMBIA COUNTY SCHOOL DISTRICT
PURCHASING DEPARTMENT
75 N. PACE BLVD.
PENSACOLA, FL 32505**

REQUEST FOR PROPOSAL (RFP) & PROPOSAL ACKNOWLEDGEMENT

POSTING DATE:
March 14, 2018

PURCHASING CONTACT & TELEPHONE:
**Allison Watson (850) 469-6210
awatson@escambia.k12.fl.us**

RFP TITLE:
Direct Delivery of Frozen Breakfast and Lunch Entrees to School Cafeterias

RFP NUMBER:
180902

RFP OPENING DATE & TIME **NO CHANGE: Tuesday, April 3, 2018, 1:30 PM (CST)**

**NOTE: PROPOSALS RECEIVED AFTER THE RFP OPENING DATE AND TIME WILL NOT BE
ACCEPTED.**

**RFP AMENDMENT #1
MARCH 14, 2018**

The information in the original RFP has been amended to add the following:

ITEM #25 – CHEESY BREAD, PULL APART, PAGE 25:

The Pillsbury brands, Mozzarella & Garlic #138464000 and Spicy Buffalo #131597000, have been discontinued by the manufacturer. These brands are deleted from the approved product list.

ITEMS#56-59 – VARIOUS CHICKEN PRODUCTS, PAGES 73-76:

The approved brand name will be changed from Lings's to Yangs 5th.

ITEM#72 –*LUNCH MEAL, PRE-PACKAGED, THAW AND SERVE*, PAGE 89:

The product codes have been changed to: Turkey Ham Cheese/Rd. Bun #61920S.
Turkey & Cheese/White Whole Wheat #61925.

By signing this amendment, the Responder acknowledges receipt of amendment for the RFP#180902. The Responder is to attach and return the amendment with their proposal document.

Printed Name of Authorized Representative

Title

Signature of Authorized Representative

Company Name