



THE SCHOOL DISTRICT OF ESCAMBIA COUNTY
PURCHASING DEPARTMENT
75 North Pace Blvd.
Pensacola, FL 32505

BID AWARD NOTICE

DATE:
January 10, 2018

BID TITLE & REFERENCE:
**Miscellaneous Fruits & Vegetables – Frozen,
Canned & Packaged, Bid #180402**

DESCRIPTION OF PURCHASE:

An annual purchasing agreement, with a one (1) year renewal option, to provide miscellaneous frozen, canned, and packaged fruits and vegetables, as stocked and distributed by the Central Warehouse, for school cafeterias throughout the District. Twenty-four (24) items were bid and twenty-one (21) items are awarded. Items will be purchased as needed to meet breakfast and lunch menu requirements. Bid award(s) to the lowest bidder(s) meeting specifications.

Effective Dates: March 1, 2018 through February 28, 2019.

REQUESTED BY:

Food Services

SUPPLIER NAME:	ITEMS AWARDED:	ESTIMATED ANNUAL EXPENDITURE:
Asian Food Solutions, Oviedo, FL	1	\$ 70,500.00
Bush Brothers & Company, Knoxville, TN	1	20,000.00
Butler Foods of Pensacola, Cantonment, FL	2	159,660.00
Churchfield Trading, Santa Ynez, CA	6	444,230.00
MMI Culinary, Kenner, LA	1	94,064.00
Nu-Health California, LLC, Marina Del Rey, CA	1	168,960.00
Sysco Gulf Coast, Geneva, AL	2	94,700.00
US Foods-Montgomery, Montgomery, AL	7	341,806.00

AMOUNT OF PURCHASE:

\$1,393,920.00 Est. / Yr.

FUNDING SOURCE:

Food Services Fund (4110)

METHOD OF PROCUREMENT:

ECSD Bid

Bids Received: 11

Bids Rejected: 1

DATE AND TIME POSTED:

January 10, 2018, 5:15pm Central Time

**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY
PURCHASING DEPARTMENT
75 NORTH PACE BOULEVARD
PENSACOLA, FLORIDA 32505
BID TABULATION**

DATE: January 9, 2018

Awarded Items are highlighted

BID NBR: 180402

BID TITLE: Miscellaneous Fruit & Vegetables - Frozen, Canned, and Packaged

Where two prices are shown, the bottom price is the bid case/pack size
Top price is unit or portion price needed to determine low cost because of vendor differences in case count

ITEM	Applesauce Canned 2,500 0501030 cs	Applesauce Canned 2,500 0501030 cs	Applesauce, Individual 4,000 0513210 cs	Applesauce W/Apple Pieces 2,000 New Item cs	Apple Slices Unsweetened 1,000 0501140 cs	Mandarin Oranges Canned 3,000 0501080 cs
ITEM NUMBER	1	1	2	3-DELETED	4	5
Asian Food Solutions						
Oviedo, FL	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Bush Brothers & Company						
Knoxville, TN	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Butler Foods of Pensacola					9.0500	
Cantonment, FL	No Bid	No Bid	No Bid	No Bid	54.30 ay	No Bid
Churchfield Trading Co.	3.340	4.340 ay	0.219 d	No Bid	4.70 ay	3.740 i
Santa Ynez, CA	20.06	26.07 d	21.04 ay	No Bid	28.24 d	22.47 au
MMI Culinary						
Kenner, LA	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Peterson Farms Fresh, Inc.			0.223 m			
Shelby, MI	No Bid	No Bid	21.50	No Bid	No Bid	No Bid
Nu-Health California, LLC						
Marina Del Ray, CA	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Sysco Gulf Coast	6.33 au		0.3888 au	No Bid	7.66 au	5.1600 i
Geneva, AL	38.00		28.0000	No Bid	46.00	31.00
Tools for Schools						0.2231/4.91 ay
Emmett, ID	No Bid	No Bid	No Bid	No Bid	No Bid	29.45 i
US Foods	5.31		0.28		7.16	
Montgomery, AL	31.86	No Bid	20.51	No Bid	43.01	No Bid

ITEM Quantity:	Mandarin Oranges Canned 3,000 0501080	cs	Cranberry Sauce Canned 100 0501090	cs	Pumpkin Canned 50 New Item	cs	Fruit Mixed Canned 3,000 0501100	cs	Fruit Cup Mixed 5,600 0501101	cs	Fruit Cup Variety Flavors 4,000 New Item	cs
ITEM NUMBER	5		6		7		8		9		10	
Asian Food Solutions Oviedo, FL	No Bid		No Bid		No Bid		No Bid		No Bid		No Bid	
Bush Brothers & Company Knoxville, TN	No Bid		No Bid		No Bid		No Bid		No Bid		No Bid	
Butler Foods of Pensacola Cantonment, FL	No Bid		7.63		9.20	ny	No Bid		No Bid		No Bid	
Churchfield Trading Co. Santa Ynez, CA	4.54	ay	No Bid		4.350	d,i	5.060	ay	0.480	au	0.480	d
Churchfield Trading Co. Santa Ynez, CA	27.28	d,i	No Bid		26.10	nu	30.38	d	23.39	d	23.04	au
Churchfield Trading Co. Santa Ynez, CA	4.36	au	No Bid		NA		NA		NA		NA	
Churchfield Trading Co. Santa Ynez, CA	26.17	d,i	No Bid		NA		NA		NA		NA	
MMI Culinary Kenner, LA	No Bid		No Bid		No Bid		No Bid		No Bid		No Bid	
Peterson Farms Fresh, Inc. Shelby, MI	No Bid		No Bid		No Bid		No Bid		No Bid		No Bid	
Nu-Health California, LLC Marina Del Ray, CA	No Bid		No Bid		No Bid		No Bid		No Bid		0.440	
Marina Del Ray, CA	No Bid		No Bid		No Bid		No Bid		No Bid		42.24	m
Sysco Gulf Coast Geneva, AL	No Bid		6.66		7.500	nu	6.625		0.4236		0.4489	
Geneva, AL	No Bid		40.00		45.00		39.75		15.25		21.55	
Tools for Schools Emmett, ID	No Bid		No Bid		No Bid		45.17		No Bid		No Bid	
Emmett, ID	No Bid		No Bid		No Bid		45.17		No Bid		No Bid	
US Foods Montgomery, AL	No Bid		6.01		No Bid		6.78		0.4200		0.490	au
Montgomery, AL	No Bid		36.10		No Bid		40.68		15.26		23.58	

ITEM	Pears Diced Canned 3,000 cs 0501160	Pears Diced Canned 3,000 cs 0501160	Pineapple Tidbits Canned 3,500 cs 0501170	Pineapple Tidbits Canned 3,500 cs 0501170	Pineapple Tidbits Canned 3,500 cs 0501170	Pineapple Tidbits Canned 3,500 cs 0501170	Beans, Refried 1,000 cs 0502060
Quantity:							
ITEM NUMBER	11	11	12	12	12	12	13
Asian Food Solutions							
Oviedo, FL	No Bid	NA	No Bid	NA	NA	NA	No Bid
Bush Brothers & Company							
Knoxville, TN	No Bid	NA	No Bid	NA	NA	NA	No Bid
Butler Foods of Pensacola	8.720						5.54
Cantonment, FL	52.30	NA	No Bid	NA	NA	NA	33.25
Churchfield Trading Co.	5.15 au	6.11 au	4.03 i	3.98 i	3.82 ay	5.86 i,d	
Santa Ynez, CA	30.92 d	36.69 d	24.18	23.91 ay	22.93 i	35.18 ay	No Bid
MMI Culinary							
Kenner, LA	No Bid	NA	No Bid	NA	NA	NA	No Bid
Peterson Farms Fresh, Inc.							
Shelby, MI	No Bid	NA	No Bid	NA	NA	NA	No Bid
Nu-Health California, LLC							
Marina Del Ray, CA	No Bid	NA	No Bid	NA	NA	NA	No Bid
Sysco Gulf Coast	5.9166 au		5.500				
Geneva, AL	35.50	NA	33.00	NA	NA	NA	No Bid
Tools for Schools			0.163/4.07 i				
Emmett, ID	No Bid	NA	24.420	NA	NA	NA	No Bid
US Foods			5.3500 i				4.330
Montgomery, AL	No Bid	NA	32.12	NA	NA	NA	25.99

ITEM	Beans, Black 1,000 0502070	cs	Sweet Potatoes Mashed 1,600 0513210	cs	Sweet Potato Fries, CC 3,000 New Item	cs	Potatoes, Roasted Baby Yellow 3,000 New Item	cs	Potatoes, Roasted Redskins 3,000 0514350	cs	Potato Wedges Curly 3,000 New Item	cs	Broccoli Cuts 2,000 0514040	cs
ITEM NUMBER	14		15		16		17		18		19-DELETED		20	
Asian Food Solutions														
Oviedo, FL	No Bid		No Bid		No Bid		No Bid		No Bid		No Bid		No Bid	
Bush Brothers & Company	0.1388/3.33	ay												
Knoxville, TN	3.33/20.00	m	No Bid		No Bid		No Bid		No Bid		No Bid		No Bid	
Butler Foods of Pensacola														
Cantonment, FL	No Bid		No Bid		No Bid		No Bid		No Bid		No Bid		No Bid	
Churchfield Trading Co.	3.37													
Santa Ynez, CA	20.22		No Bid		No Bid		No Bid		No Bid		No Bid		No Bid	
MMI Culinary			0.57/1.84	m										
Kenner, LA	No Bid		58.79		No Bid		No Bid		No Bid		No Bid		No Bid	
Peterson Farms Fresh, Inc.														
Shelby, MI	No Bid		No Bid		No Bid		No Bid		No Bid		No Bid		No Bid	
Nu-Health California, LLC														
Marina Del Ray, CA	No Bid		No Bid		No Bid		No Bid		No Bid		No Bid		No Bid	
Sysco Gulf Coast	4.1666	au	2.00		5.17 lb/2.06		2.13		2.00				0.8583	
Geneva, AL	25.00		48.00		31.00		32.00		32.00		No Bid		25.75	
Tools for Schools														
Emmett, ID	No Bid		No Bid		No Bid		No Bid		No Bid		No Bid		No Bid	
US Foods	3.910				3.77/1.51		4.70/1.88		5.335/1.33					
Montgomery, AL	23.50		No Bid		22.63		28.24		21.34		No Bid		No Bid	

ITEM	Chili Canned W/Beans 2,500 0512060	cs	Carrots Sliced 1,800 0514101	cs	Carrots Sliced 1,800 0514101	cs	Corn, Whole Kernel 3,000 0514122	cs	Corn, Whole Kernel 3,000 0514122	cs	Turnip Greens 500 0514140,0514141	cs
ITEM NUMBER	21-DELETED		22		22		23		23		24	
Asian Food Solutions			1.02/lb		1.02/lb	mu	1.175		1.175	mu		
Oviedo, FL	No Bid		20.40	m	19.00	tl	23.50	m	22.50	tl	No Bid	
Bush Brothers & Company												
Knoxville, TN	No Bid		No Bid		NA		No Bid		NA		No Bid	
Butler Foods of Pensacola												
Cantonment, FL	No Bid		No Bid		NA		No Bid		NA		No Bid	
Churchfield Trading Co.												
Santa Ynez, CA	No Bid		No Bid		NA		No Bid		NA		No Bid	
MMI Culinary												
Kenner, LA	No Bid		No Bid		NA		No Bid		NA		No Bid	
Peterson Farms Fresh, Inc.												
Shelby, MI	No Bid		No Bid		NA		No Bid		NA		No Bid	
Nu-Health California, LLC												
Marina Del Ray, CA	No Bid		No Bid				No Bid		NA		No Bid	
Sysco Gulf Coast	10.66	pd	1.00		NA		0.9333				1.1666	au
Geneva, AL	64.00		24.00				28.00		NA		21.00	
Tools for Schools												
Emmett, ID	No Bid		No Bid		NA		No Bid		NA		No Bid	
US Foods	9.21	au	1.11				0.8605	au			3.37	
Montgomery, AL	55.27		22.25		NA		17.21		NA		20.24	

NA= Not Applicable
m = Minimum Bid by Vendor
a = Alternate product bid.
au = Alternate product bid. Product not approved in taste test, or no sample was sent by bidder, or non-domestic product.
ay = Product was approved in taste test
m = Minimum order quantities
mu = Minimum order quantity bid is not acceptable for that item
ap = Alternate packaging
d = Delivery lead time
i = Imported product
nu = New item is not approved in taste test, or no sample was sent by bidder, or non-domestic product
ny = New product was approved in Taste test
pd=product brand discontinued
tl = Truckload pricing

BID TABULATION, RECOMMENDATIONS, AND PROTEST

Bid tabulations with award recommendations are posted for 72 hours in the Purchasing Department Office and are also posted to the School District's website address at: <http://ecsd-fl.schoolloop.com/purchasing/bids>. Notices will not be automatically mailed.

Failure to file a protest within the time prescribed in Section 120.57(3) Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120 Florida Statutes.

I hereby certify that the prices and bidders reflected herein are valid, and have been received in compliance to Escambia County School Board Rules and Florida Law.

John Dombroskie
John Dombroskie, Director
Purchasing Department