



THE SCHOOL DISTRICT OF ESCAMBIA COUNTY
PURCHASING DEPARTMENT
75 North Pace Boulevard
Pensacola, FL 32505

BID AWARD NOTICE

DATE:
November 30, 2016

BID TITLE & REFERENCE:
Musical Instruments, Bid #170405

DESCRIPTION OF PURCHASE:

A three (3) month pricing agreement to provide musical instruments to various schools. Forty-two (42) items bid; thirty-nine (39) items are awarded. The three (3) items not awarded had no bids submitted and will be purchased via quote(s). Bid award(s) to the lowest bidder(s) meeting specifications.

Effective Dates: December 14, 2016 through March 15, 2017.

REQUESTED BY:

Fine Art's Department

| SUPPLIER NAME: | ITEMS AWARDED: | ESTIMATED ANNUAL EXPENDITURE: |
|--------------------------------------|-----------------------|--------------------------------------|
| Schmidt's Music, Inc., Pensacola, FL | 36 | \$135,000.00 |
| Taylor Music, Inc. Aberdeen, SD | 3 | 15,000.00 |

| AMOUNT OF PURCHASE: | FUNDING SOURCE: |
|------------------------------|------------------------|
| \$150,000.00 Est. / 3 Months | Various |

METHOD OF PROCUREMENT:

ECSD Bid
Responses Received: 6 Bids Rejected: 2
"No Bid" Responses: 2

DATE AND TIME POSTED:

November 30, 2016, 5:00pm Central Time



**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY
PURCHASING DEPARTMENT
75 NORTH PACE BOULEVARD
PENSACOLA, FL 32505**

BID TABULATION

Date: November 17, 2016 at 9:00 AM
 Bid Number: 170405
 Bid Title: Musical Instruments

Recommended Award

** F=Florida Business; O=Out of State Business

| ** | Bid Item #/Description Bidder Name | FL. Pref. Adj. | 1/Double Horn | | | 2/Tuba | | | 3/Timpani | | | 4/Concert Snare Drum | | |
|----|---------------------------------------|-------------------|---------------|-------------|-------|------------|-------------|-------|-----------------------------|-----------------------------|-------|----------------------|-------------|-------|
| | | | Bid Price | Eval. Price | Notes | Bid Price | Eval. Price | Notes | Bid Price | Eval. Price | Notes | Bid Price | Eval. Price | Notes |
| F | Schmidt's Music, Inc. | | \$3,410.00 | \$3,410.00 | | \$2,680.00 | \$2,680.00 | | \$10,965.00/ \$10,299.00 | \$10,965.00/ \$10,299.00 | | \$479.00 | \$479.00 | |
| O | Taylor Music Inc. | 5% | No Bid | No Bid | | No Bid | No Bid | | \$10,722.00/ \$10,111.00 | \$11,258.00/ \$10,616.55 | | \$484.00 | \$508.20 | |

| ** | Bid Item #/Description Bidder Name | FL. Pref. Adj. | 5/Alto Saxophone | | | 6/Vibraphone | | | 7/Tuba | | | 8/Cello Outfit | | |
|----|---------------------------------------|-------------------|------------------|-------------|-------|--------------------------|--------------------------|-------|------------|-------------|-------|----------------|-------------|-------|
| | | | Bid Price | Eval. Price | Notes | Bid Price | Eval. Price | Notes | Bid Price | Eval. Price | Notes | Bid Price | Eval. Price | Notes |
| F | Schmidt's Music, Inc. | | \$725.00 | \$725.00 | | \$3285.00/ \$3,699.00 | \$3285.00/ \$3,699.00 | A/A | \$4,585.00 | \$4,585.00 | | \$475.00 | \$475.00 | A |
| O | Taylor Music Inc. | 5% | No Bid | No Bid | | \$3,222.00 | \$3,383.10 | A | No Bid | No Bid | | No Bid | No Bid | |

| ** | Bid Item #/Description Bidder Name | FL. Pref. Adj. | 9/Bass Outfit | | | 10/Flugelhorn | | | 11/Marching Tenor Bundle | | | 12/Piccolo | | |
|----|---------------------------------------|-------------------|-------------------------|-------------------------|-------|---------------|-------------|-------|--------------------------|-------------|-------|------------|-------------|-------|
| | | | Bid Price | Eval. Price | Notes | Bid Price | Eval. Price | Notes | Bid Price | Eval. Price | Notes | Bid Price | Eval. Price | Notes |
| F | Schmidt's Music, Inc. | | \$925.00/ \$1,050.00 | \$925.00/ \$1,050.00 | A/A | \$425.00 | \$425.00 | | \$685.00 | \$685.00 | | \$305.00 | \$305.00 | |
| O | Taylor Music Inc. | 5% | No Bid | No Bid | | No Bid | No Bid | | No Bid | No Bid | | No Bid | No Bid | |

| ** | Bid Item #/Description Bidder Name | FL. Pref. Adj. | 13/Marching Snare Drum Bundle | | | 14/Marching Band Hand Cymbal Pair | | | 15/Alto Saxophone | | | 16/Marching Bass Stand | | |
|----|---------------------------------------|-------------------|-------------------------------|-------------|-------|-----------------------------------|-------------|-------|-------------------|-------------|-------|------------------------|-------------|-------|
| | | | Bid Price | Eval. Price | Notes | Bid Price | Eval. Price | Notes | Bid Price | Eval. Price | Notes | Bid Price | Eval. Price | Notes |
| F | Schmidt's Music, Inc. | | \$320.00 | \$320.00 | | No Bid | No Bid | | \$605.00 | \$605.00 | | No Bid | No Bid | |
| O | Taylor Music Inc. | 5% | No Bid | No Bid | | No Bid | No Bid | | No Bid | No Bid | | No Bid | No Bid | |

NO AWARD

NO AWARD

| ** | Bid Item #/Description | FL. Pref. Adj. | 17/Gong | | | 18/Glockenspiel | | | 19/French Horn | | | 20/Bassoon | | |
|----|------------------------|----------------|-------------|-----------|-------------|-----------------|-----------|-------------|----------------|------------|-------------|------------|------------|-------------|
| | | | Bidder Name | Bid Price | Eval. Price | Notes | Bid Price | Eval. Price | Notes | Bid Price | Eval. Price | Notes | Bid Price | Eval. Price |
| F | Schmidt's Music, Inc. | | No Bid | No Bid | | \$155.00 | \$155.00 | A | \$3,415.00 | \$3,415.00 | | \$3,125.00 | \$3,125.00 | |
| O | Taylor Music Inc. | 5% | No Bid | No Bid | | No Bid | No Bid | | No Bid | No Bid | | No Bid | No Bid | |

NO AWARD

| ** | Bid Item #/Description | FL. Pref. Adj. | 21/Baritone Saxophone | | | 22/Bassoon | | | 23/Castanets Kit | | | 24/Crash Cymbals | | |
|----|------------------------|----------------|-----------------------|------------|-------------|------------|------------|-------------|------------------|-----------|-------------|------------------|-----------|-------------|
| | | | Bidder Name | Bid Price | Eval. Price | Notes | Bid Price | Eval. Price | Notes | Bid Price | Eval. Price | Notes | Bid Price | Eval. Price |
| F | Schmidt's Music, Inc. | | \$3,450.00 | \$3,450.00 | | \$2,760.00 | \$2,760.00 | | \$220.00 | \$220.00 | | \$425.00 | \$425.00 | A |
| O | Taylor Music Inc. | 5% | No Bid | No Bid | | No Bid | No Bid | | No Bid | No Bid | | No Bid | No Bid | |

| ** | Bid Item #/Description | FL. Pref. Adj. | 25/Concert Chimes | | | 26/Bar Chimes Set | | | 27/Orchestra Bells Set | | | 28/Baritone Saxophone Case | | |
|----|------------------------|----------------|-------------------|------------|-------------|-------------------|-----------|-------------|------------------------|------------|-------------|----------------------------|-----------|-------------|
| | | | Bidder Name | Bid Price | Eval. Price | Notes | Bid Price | Eval. Price | Notes | Bid Price | Eval. Price | Notes | Bid Price | Eval. Price |
| F | Schmidt's Music, Inc. | | \$2,930.00 | \$2,930.00 | | \$315.00 | \$315.00 | | \$1,295.00 | \$1,295.00 | | \$280.00 | \$280.00 | |
| O | Taylor Music Inc. | 5% | \$2,822.00 | \$2,963.10 | | No Bid | No Bid | | No Bid | No Bid | | No Bid | No Bid | |

| ** | Bid Item #/Description | FL. Pref. Adj. | 29/Concert Snare Drum Set | | | 30/Tuba | | | 31/French Horn | | | 32/Concert Snare Drum Kit | | |
|----|------------------------|----------------|---------------------------|-----------|-------------|------------|------------|-------------|----------------|------------|-------------|---------------------------|-----------|-------------|
| | | | Bidder Name | Bid Price | Eval. Price | Notes | Bid Price | Eval. Price | Notes | Bid Price | Eval. Price | Notes | Bid Price | Eval. Price |
| F | Schmidt's Music, Inc. | | \$435.00 | \$435.00 | | \$5,175.00 | \$5,175.00 | | \$2,275.00 | \$2,275.00 | | \$349.00 | \$349.00 | |
| O | Taylor Music Inc. | 5% | \$399.00 | \$418.95 | | No Bid | No Bid | | No Bid | No Bid | | \$319.00 | \$334.95 | |

| ** | Bid Item #/Description | FL. Pref. Adj. | 33/Bass Clarinet | | | 34/Baritone Saxophone | | | 35/Euphonium | | | 36/Double French Horn | | |
|----|------------------------|----------------|------------------|------------|-------------|-----------------------|------------|-------------|--------------|------------|-------------|-----------------------|------------|-------------|
| | | | Bidder Name | Bid Price | Eval. Price | Notes | Bid Price | Eval. Price | Notes | Bid Price | Eval. Price | Notes | Bid Price | Eval. Price |
| F | Schmidt's Music, Inc. | | \$1,725.00 | \$1,725.00 | | \$4,215.00 | \$4,215.00 | | \$1,095.00 | \$1,095.00 | | \$2,495.00 | \$2,495.00 | |
| O | Taylor Music Inc. | 5% | No Bid | No Bid | | No Bid | No Bid | | No Bid | No Bid | | No Bid | No Bid | |

| ** | Bid Item #/Description | FL. Pref. Adj. | 37/Junior Marimba | | | 38/Concert Bass Drum Stand | | | 39/Conga Set | | | 40/Keyboard Mover Carts for Orchestra Bells | | |
|----|------------------------|----------------|-------------------|------------|-------------|----------------------------|-----------|-------------|--------------|-----------|-------------|---|-----------|-------------|
| | | | Bidder Name | Bid Price | Eval. Price | Notes | Bid Price | Eval. Price | Notes | Bid Price | Eval. Price | Notes | Bid Price | Eval. Price |
| F | Schmidt's Music, Inc. | | \$2,290.00 | \$2,290.00 | | \$555.00 | \$555.00 | | \$299.00 | \$299.00 | | \$325.00 | \$325.00 | |
| O | Taylor Music Inc. | 5% | No Bid | No Bid | | \$494.00 | \$518.70 | | No Bid | No Bid | | No Bid | No Bid | |

| ** | Bid Item #/Description | FL. Pref. Adj. | 41/Snare Drum | | | 42/Chime Double Row Set | | |
|----|------------------------|----------------|---------------|-----------|-------------|-------------------------|-----------|-------------|
| | | | Bidder Name | Bid Price | Eval. Price | Notes | Bid Price | Eval. Price |
| F | Schmidt's Music, Inc. | | \$395.00 | \$395.00 | | \$155.00 | \$155.00 | |
| O | Taylor Music Inc. | 5% | \$414.00 | \$434.70 | | No Bid | No Bid | |

NOTES:

A Alternate

BID TABULATION, RECOMMENDATIONS, AND PROTEST

Bid tabulations with award recommendations are posted for 72 hours in the Purchasing Department Office and are also posted to the School District's website address at: <http://ecsd-fl.schoolloop.com/purchasing/bids>.

Failure to file a protest within the time prescribed in Section 120.57(3) Florida Statutes, and School Board Rules shall constitute a waiver of proceedings. Bid tabulations or recommendations will be distributed solely through the Purchasing website address. Notices will not be automatically mailed.

I hereby certify that the prices and bidders reflected herein are valid, and have been received in compliance to Escambia County School Board Rules and Florida Law.

John Dombroskie,
Director Purchasing Department