



**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY**  
**PURCHASING DEPARTMENT**  
75 North Pace Boulevard  
Pensacola, FL 32505

**BID AWARD NOTICE**

**DATE:**

June 7, 2016

**BID TITLE & REFERENCE:**

Aviation Training Equipment, Bid #162404

**DESCRIPTION OF PURCHASE:**

A purchasing agreement to provide aviation training equipment to expand the existing program at George Stone Technical Center and for the anticipated implementation of an aviation maintenance program at Washington High School. Twenty-two (22) items bid; twenty (20) items are awarded. Items not awarded are due to a lack of bidder response. Items will be purchased as needed in order of importance for the successful implementation of the program(s). Recommend bid award(s) to the lowest bidder(s) meeting specifications.

Effective Dates: June 22, 2016 through June 21, 2017.

**REQUESTED BY:**

George Stone Technical Center

**SUPPLIER NAME:**

**ITEMS AWARDED:**

**ESTIMATED EXPENDITURE:**

AeroTrain Corp., Flint, MI  
Avotek, Weyers Cave, VA

6  
14

\$ 34,575.00  
345,849.00

**AMOUNT OF PURCHASE:**

\$ 380,424.00

**FUNDING SOURCE:**

Various

**METHOD OF PROCUREMENT:**

ECSD Bid 162404

Responses Received: 2

**DATE AND TIME POSTED:**

June 7, 2016, 12:30pm, Central Time



**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY  
PURCHASING DEPARTMENT  
75 NORTH PACE BOULEVARD  
PENSACOLA, FL 32505**

**BID TABULATION**

Date: Thursday, May 26, 2016  
 Bid Number: 162404  
 Bid Title: Aviation Training Equipment

**Recommended Award**

\*\* F=Florida Business; O=Out of State Business

**	Bid Item #/Description	FL. Pref. Adj.	1/ PT6 Turboprop and Turboshaft				2/ PT96A Teardown Engine				3/ Motorized Cut Away PT6A			
			Bid Price	Eval. Price	Lead Time	Notes	Bid Price	Eval. Price	Lead Time	Notes	Bid Price	Eval. Price	Lead Time	Notes
O	AeroTrain Corp.	5%	\$96,000.00	\$100,800.00	26 weeks		\$46,000.00	\$48,300.00	26 weeks		\$58,000.00	\$60,900.00	26 weeks	
O	Avotek	5%	\$79,284.00	\$83,248.20	26-35 weeks ARO		\$27,200.00	\$28,560.00	26-35 weeks ARO		\$40,543.00	\$42,570.15	26-35 weeks ARO	

**	Bid Item #/Description	FL. Pref. Adj.	4/ Reciprocating Engine with Stand				5/ Reciprocating Engines for Rebuild				6/ 3-bladed Propeller			
			Bid Price	Eval. Price	Lead Time	Notes	Bid Price	Eval. Price	Lead Time	Notes	Bid Price	Eval. Price	Lead Time	Notes
O	AeroTrain Corp.	5%	\$38,000.00	\$39,900.00	26 weeks		\$12,500.00	\$13,125.00	26 weeks		\$4,900.00	\$5,145.00	26 weeks	
O	Avotek	5%	\$23,933.00	\$25,129.65	26-35 weeks ARO		\$8,195.00	\$8,604.75	26-35 weeks ARO		\$2,593.00	\$2,722.65	18-26 weeks ARO	

**	Bid Item #/Description	FL. Pref. Adj.	7/ Carburetors, MA4 Series				8/ Carburetor, Float-Type				9/ Carburetor, PS5 Cut-away			
			Bid Price	Eval. Price	Lead Time	Notes	Bid Price	Eval. Price	Lead Time	Notes	Bid Price	Eval. Price	Lead Time	Notes
O	AeroTrain Corp.	5%	\$780.00	\$819.00	26 weeks		\$900.00	\$945.00	26 weeks		\$900.00	\$945.00	26 weeks	
O	Avotek	5%	\$966.00	\$1,014.30	18-26 weeks ARO		\$991.00	\$1,040.55	18-26 weeks ARO		\$966.00	\$1,014.30	18-26 weeks ARO	

**	Bid Item #/Description	FL. Pref. Adj.	10/ Magneto, Cutaway				11/ Fuel injection System Trainer				12/ Cockpit Instrumentation Sys Trainer			
			Bid Price	Eval. Price	Lead Time	Notes	Bid Price	Eval. Price	Lead Time	Notes	Bid Price	Eval. Price	Lead Time	Notes
O	AeroTrain Corp.	5%	\$675.00	\$708.75	26 weeks		\$17,000.00	\$17,850.00	26 weeks		\$18,300.00	\$19,215.00	26 weeks	
O	Avotek	5%	\$1,083.00	\$1,137.15	18-26 weeks ARO		\$15,411.00	\$16,181.55	26-35 weeks ARO		\$15,275.00	\$16,038.75	26-35 weeks ARO	

**	Bid Item #/Description	FL. Pref. Adj.	13/ Turbine Engine Thrust Reverser Sys				14/ Basic Electricity Panel Trainer				15/ Ice & Rain Protection System Trainer			
	Bidder Name		Bid Price	Eval. Price	Lead Time	Notes	Bid Price	Eval. Price	Lead Time	Notes	Bid Price	Eval. Price	Lead Time	Notes
O	AeroTrain Corp.	5%	\$10,900.00	\$11,445.00	26 weeks		\$1,300.00	\$1,365.00	26 weeks		\$20,200.00	\$21,210.00	26 weeks	
O	Avotek	5%	\$11,152.00	\$11,709.60	26-35 weeks ARO		\$1,094.00	\$1,148.70	18-26 weeks ARO		\$15,929.00	\$16,725.45	26-35 weeks ARO	

**	Bid Item #/Description	FL. Pref. Adj.	16/ Anti-skid Brake System Trainer				17/ Hydraulic System Trainer				18/ Cabin Atmosphere & Pressure Sys Trainer			
	Bidder Name		Bid Price	Eval. Price	Lead Time	Notes	Bid Price	Eval. Price	Lead Time	Notes	Bid Price	Eval. Price	Lead Time	Notes
O	AeroTrain Corp.	5%	\$17,300.00	\$18,165.00	26 weeks		\$14,200.00	\$14,910.00	26 weeks		\$20,500.00	\$21,525.00	26 weeks	
O	Avotek	5%	\$18,064.00	\$18,967.20	26-35 weeks ARO		\$6,940.00	\$7,287.00	26-35 weeks ARO		\$20,482.00	\$21,506.10	26-35 weeks ARO	

**	Bid Item #/Description	FL. Pref. Adj.	19/ Heater & A/C System Trainer				20/ Fluid Lines & Fittings Sys Trainer				21/ Solid State Ground Power Unit			
	Bidder Name		Bid Price	Eval. Price	Lead Time	Notes	Bid Price	Eval. Price	Lead Time	Notes	Bid Price	Eval. Price	Lead Time	Notes
O	AeroTrain Corp.	5%	\$26,000.00	\$27,300.00	26 weeks		\$6,500.00	\$6,825.00	26 weeks		No Bid	No Bid		
O	Avotek	5%	\$24,606.00	\$25,836.30	26-35 weeks ARO		\$4,822.00	\$5,063.10	26-35 weeks ARO		No Bid	No Bid		

Not Awarded

**	Bid Item #/Description	FL. Pref. Adj.	22/ Desiccant Dehumidifier											
	Bidder Name		Bid Price	Eval. Price	Lead Time	Notes								
O	AeroTrain Corp.	5%	No Bid	No Bid										
O	Avotek	5%	No Bid	No Bid										

Not Awarded

NOTES:

**BID TABULATION, RECOMMENDATIONS, AND PROTEST**

Bid tabulations with award recommendations are posted for 72 hours in the Purchasing Department Office and are also posted to the School District's website address at: <http://ecsd-fl.schoolloop.com/purchasing/bids>.

Failure to file a protest within the time prescribed in Section 120.57(3) Florida Statutes will constitute a waiver of proceedings under Chapter 120 Florida Statutes and School Board Rules. Bid tabulations or recommendations will be distributed solely through the Purchasing website address. Notices will not be automatically mailed.

I hereby certify that the prices and bidders reflected herein are valid, and have been received in compliance to Escambia County School Board Rules and Florida Law.

*John Dombroskie*

John Dombroskie, Director  
Purchasing Department