



**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY**  
**PURCHASING DEPARTMENT**  
75 North Pace Blvd.  
Pensacola, FL 32505

**BID AWARD NOTICE**

**DATE:**  
**June 6, 2016**

**BID TITLE & REFERENCE:**  
**Fresh Produce for Direct Delivery to School Cafeterias (Includes Farm-to-School Program), RFP #162102**

**DESCRIPTION OF PURCHASE:**

An agreement for the establishment of a list of approved fresh produce vendors and to define specific products that may be purchased by cafeteria managers for use in breakfast and lunch meals in school cafeterias. The agreement supports the Farm-to-School Program, a collaborative project of the Department of Agriculture, that connects schools and local farms to promote the use of locally grown healthy foods in the K-12 school setting, improves student nutrition, educates students about food and health, and supports local and regional farmers. Farm-to-School produce may be purchased directly from the vendor(s) on this list or the District/Department of Agriculture may contract directly with a local farmer and use vendor(s) on this list for product pickup and delivery to District cafeterias.

Vendors were rated in four (4) areas, with award to the two (2) vendors earning the highest point value. The decision concerning vendor utilization and school assignment of vendor or vendors will be made by the Food Services Department. The price on the RFP Tabulation reflects the vendor's distribution fee per product and points rating. The cost of the products will be the vendor's actual cost plus the distribution fee.

Effective Dates: July 1, 2016 through June 30, 2017 with four (4) one-year renewal options upon mutual consent.

**REQUESTED BY:**

Food Services

**SUPPLIER NAME:**

Big Charlie's Produce Co., LLC, Mobile, AL  
Gulf Coast Produce of Alabama, Foley, AL

**AMOUNT OF PURCHASE:**

\$450,000.00 Est. / Yr.

**FUNDING SOURCE:**

Food Services Fund (4110)

**METHOD OF PROCUREMENT:**

ECSD RFP

Responses Received: 3

**DATE AND TIME POSTED:**

June 6, 2016, 3:00pm Central Time

THE SCHOOL DISTRICT OF ESCAMBIA COUNTY  
PURCHASING DEPARTMENT  
75 NORTH PACE BOULEVARD  
PENSACOLA, FLORIDA 32505  
BID TABULATION

DATE: 5/15/2016 Awarded Items/Firms are highlighted  
RFP NBR: 162102  
RFP TITLE: Fresh Produce for Direct Delivery to School Cafeterias (Includes Farm-to-School Program)

Item	Qty.	Unit	Description	Item No.	Big Charlie's		Gulf Coast		Sunrise Fresh	
					Distribution Fee for		Distribution Fee for		Distribution Fee for	
					<i>Minimum</i>	<i>Case</i>	<i>Minimum</i>	<i>Case</i>	<i>Minimum</i>	<i>Case</i>
				Pack Size	Pack Size	Pack Size	Pack Size	Pack Size	Pack Size	
1	200,000	ea	Apple, Red	550010	nb	3.00	nb	2.00	0.39	1.15
2	200,000	ea	Apple, Golden	550010	nb	3.00	2.00	2.00	0.39	1.15
3	500	lb	Apple, Sliced	560630	nb	3.00	nb	3.00	0.39	1.15
4	200,000	ea	Apple, Granny Smith	550010	nb	3.00	nb	2.00	0.39	1.15
5	10,000	cs	Bananas	550150	1.25	3.00	1.00	1.95	0.39	1.15
6	2,000	pt	Blueberries	550160	0.50	3.00	0.75	2.25	0.39	1.15
7	3,000	lb	Broccoli Florets	560010	1.25	3.00	1.00	1.95	0.39	1.15
8	2,500	lb	Cabbage, Green	560020	1.00	3.00	0.60	2.25	0.39	1.15
9	1,000	lb	Cabbage, Red	560030	1.00	3.00	0.60	2.25	0.39	1.15
10	7,500	ea	Cantaloupe	550200	1.00	3.00	0.60	1.95	0.39	1.15
11	1,500	lb	Carrots, Jumbo	560110	0.75	3.00	0.60	2.25	0.39	1.15
12	1,000	lb	Carrots, Baby	560110	nb	3.00	0.75	2.25	0.39	1.15
13	3,000	lb	Carrot, Sticks	560110	1.50	3.00	1.50	2.25	0.39	1.15
14	1,200	lb	Cauliflower, Floret	560120	1.25	3.00	1.75	1.95	0.39	1.15
15	750	lb	Celery	560200	0.75	3.00	0.75	2.00	0.39	1.15
16	250	lb	Celery, Chopped	560590	1.00	3.00	1.00	1.95	0.39	1.15
17	750	lb	Celery, Sticks	560200	1.00	3.00	1.00	1.95	0.39	1.15
18	2,000	lb	Cherries	550410	nb	3.00	nb	3.00	0.39	1.15
19	500	lb	Chives	560520	nb	1.50	1.50	2.00	0.39	1.15
20	500	lb	Cilantro	560570	0.50	3.00	0.75	2.25	0.39	1.15
21	1,000	lb	Collard Greens	570940	0.50	2.50	1.50	1.75	0.39	1.15
22	1,100	lb	Coleslaw Mix	560020	1.00	3.00	1.00	1.75	0.39	1.15
23	20,000	lb	Cucumbers	560300	0.75	3.00	0.50	1.95	0.39	1.15
24	20	jars	Garlic	560620	nb	1.00	n/b	n/b	0.39	1.15
25	25,000	lb	Grapes, Red	550250	1.00	3.00	1.00	3.00	0.39	1.15
26	25,000	lb	Grapes, Green	550250	1.00	3.00	1.00	3.00	0.39	1.15
27	2,100	lb	Green Beans	570980	0.50	1.00	nb	2.25	0.39	1.15
28	7,500	ea	Honeydew Melon	550200	0.75	2.00	1.00	1.75	0.39	1.15
29	4,000	lb	Kiwi Fruit	550100	nb	2.00	1.00	1.75	0.39	1.15
30	1,500	ea	Lemons	550300	1.00	2.00	1.00	1.75	0.39	1.15
31	25,000	lb	Lettuce, Romaine	560400	1.00	3.00	0.75	1.95	0.39	1.15
32	10,000	lb	Lettuce, Salad Cut	560400	1.00	2.00	nb	3.00	0.39	1.15
33	5,000	lb	Lettuce, Shredded or Chopped	560400	1.00	2.00	1.50	1.75	0.39	1.15
34	15,000	lb	Lettuce, Romaine, Mix	560410	1.00	2.00	1.50	1.75	0.39	1.15
35	1,600	ea	Mango	550420	0.25	1.50	0.75	2.00	0.39	1.15
36	4,000	lb	Mushrooms	560440	0.25	1.50	0.75	2.00	0.39	1.15
37	800	lb	Onions, Green	560550	1.00	2.00	1.25	2.25	0.39	1.15
38	2,000	lb	Onions, Red	560550	1.00	2.00	0.75	2.25	0.39	1.15
39	3,000	lb	Onions, Yellow	560550	1.00	2.00	0.75	2.25	0.39	1.15
40	1,500	lb	Onions, Yellow, Diced	560560	1.00	2.00	1.00	2.00	0.39	1.15

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					Pack Size	Pack Size	Pack Size	Pack Size	Pack Size	Pack Size
41	100	lb	Onions, Yellow, Sliced	560520	0.50	1.50	1.75	2.00	0.39	1.15
42	550,000	ea	Oranges	550400	nb	3.00	nb	2.50	0.39	1.15
43	90000	ea	Pears	550460	nb	3.00	nb	3.00	0.39	1.15
44	2,000	lb	Peppers, Red	560640	1.00	1.50	1.25	2.25	0.39	1.15
45	3,000	lb	Peppers, Green	560640	1.00	1.50	1.00	2.25	0.39	1.15
46	300	lb	Peppers, Chopped	570950	1.00	1.50	1.50	2.00	0.39	1.15
47	500	ea	Pineapple	560500	0.50	1.00	1.00	1.75	0.39	1.15
48	60,000	ea	Plums	550470	nb	2.50	nb	3.00	0.39	1.15
49	30,000	lb	Potatoes, New Red	560700	nb	2.00	nb	2.25	0.39	1.15
50	30,000	lb	Potatoes, Russet	560700	nb	3.00	nb	2.25	0.39	1.15
51	8,000	lb	Potatoes, Sweet	570990	nb	1.50	nb	2.25	0.39	1.15
52	2,000	lb	Potatoes, Sweet, Sticks	570970	0.25	1.00	nb	2.25	0.39	1.15
53	1,000	lb	Radishes, Cello	560800	0.25	1.00	0.50	2.00	0.39	1.15
54	2,100	lb	Snow Peas	560510	nb	1.00	nb	3.00	0.39	1.15
55	750	lb	Spinach, Cello	560430	1.00	2.00	0.75	1.95	0.39	1.15
56	800	lb	Spring Mix	560400	nb	2.00	nb	1.95	0.39	1.15
57	1,000	lb	Squash, Yellow	560850	1.00	2.00	1.50	2.00	0.39	1.15
58	30,000	pt.	Strawberries	550500	0.75	2.00	1.00	2.00	0.39	1.15
59	15,000	lb	Tomatoes	560900	1.00	3.00	1.00	2.00	0.39	1.15
60	15,000	lb	Tomatoes, Cherry	560900	0.75	2.00	0.60	2.00	0.39	1.15
61	15,000	lb	Tomatoes, Grape	560900	0.75	2.00	0.60	2.00	0.39	1.15
62	1,000	lb	Tomatoes, Wedge Cut	560710	0.25	1.00	nb	3.00	0.39	1.15
63	20,000	ea	Watermelon, Seedless	550550	1.50	nb	nb	1.50	0.39	1.15
64	1,000	lb	Kale	560310	0.25	1.00	1.50	2.25	0.39	1.15

**BID TABULATION, RECOMMENDATIONS, AND PROTEST**

Bid tabulations with award recommendations are posted for 72 hours in the Purchasing

Department Office and are also posted to the School District's website address at:

<http://ecsd-fl.schoolloop.com/purchasing/bids>

Failure to file a protest within the time prescribed in

Section 120.57(3) Florida Statutes, and School Board Rules shall constitute a waiver of proceedings.

Bid tabulations or recommendations will be distributed solely through the Purchasing

website address. Notices will not be automatically mailed.

I hereby certify that the prices and bidders reflected herein are valid, and have been received

in compliance to Escambia County School Board Rules and Florida Law.

John Dombroskie, Director

Purchasing Department

	Max. Possible		Big	Gulf	Sunrise
	Points	Category	Charlie's	Coast	Produce
	30	Quality	30	29	15
	20	Service	20	19	10
	10	Value Added Service	8	10	9
	40	Total Price	30	35	40
	<b>100</b>	<b>TOTAL POINTS</b>	<b>88</b>	<b>93</b>	<b>74</b>

**Awardees:**  
**Gulf Coast Produce**  
**Big Charlie's Produce**