



**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY**  
**PURCHASING DEPARTMENT**  
75 North Pace Boulevard  
Pensacola, FL 32505

**BID AWARD NOTICE**

**DATE:**  
**November 10, 2015**

**BID TITLE & REFERENCE:**  
**Communications Cabling, RFP #160704**

**DESCRIPTION OF PURCHASE:**

Bid award of a five (5) year time and material service agreement, renewable annually with mutual consent, to provide the District with communications cabling services (data and voice) to include additions, revisions and maintenance of current data, fiber optic and telephone communication cabling systems.

Two (2) vendors are awarded in a Primary and Secondary capacity to ensure the District has timely access to materials and resources for planned and emergency situations to maintain connectivity.

Effective Dates: December 1, 2015 through November 31, 2016.

**REQUESTED BY:**

Information Technology

**SUPPLIER NAME:**

VT Milcom, Pensacola, FL – Primary  
Glaze Communications Services, Inc., Pensacola, FL - Secondary

**AMOUNT OF PURCHASE:**

\$500,000.00 Est. / Yr.

**FUNDING SOURCE:**

Various funding/Project sources including E-Rate

**METHOD OF PROCUREMENT:**

ECSD Bid

Responses Received: 2

**DATE AND TIME POSTED:**

November 10, 2015, 2:30 pm Central Time

**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY  
PURCHASING DEPARTMENT  
75 NORTH PACE BLVD.  
PENSACOLA, FL 32505**

**EVALUATION OF RFP #160704  
Communications Cabling  
DATE: November 9, 2015**

**EVALUATION PROCESS:**

Proposals were received and publicly opened. Only the names of the Proposers were read at this time. An Evaluation Committee convened and all responses were evaluated using the criteria contained in the Request For Proposal (RFP): Company Background, Performance Parameter Commitment, Catalog used for Pricing, Certification Verification, References, Warranty Commitment, Pricing, Catastrophe Response. This process led to the ranking of the two (2) firms that submitted proposals (see Attachment A). The District elected to award to both firms, in a Primary and Secondary capacity, as allowed in the RFP specifications.

Taking into consideration the price and other criteria set forth in the RFP, the Evaluation Committee recommend award of the School District of Escambia County's RFP #160704 for Communications Cabling to VT Milcom, of Pensacola, FL as Primary and to Glaze Communications, of Gulf Breeze, FL as Secondary.

**BID TABULATION, RECOMMENDATIONS, AND PROTEST:**

Bid tabulations with award recommendations are posted for 72 hours in the Purchasing Department Office and are also posted to the School District's website address at <http://ecsd-fl.schoolloop.com/purchasing/bids>

Failure to file protest within the time prescribed to file a protest in Section 120.57(3) Florida Statutes, and School Board Rules shall constitute a waiver of proceedings. Bid tabulations or recommendations will be distributed solely through the Purchasing website address. Notices will not be automatically mailed.

I hereby certify that the prices and bidders reflected herein are valid, and have been received in compliance to Escambia County School Board Rules and Florida Law.

*John Dombroskie*

John Dombroskie, Director of Purchasing

RFP #160704 Evaluation:  
Communications Cabling

<u>Criteria</u>	<u>Max Pts Allowed</u>	<u>Awarded Primary</u>		<u>Awarded Secondary</u>	
		<u>VT Milcom</u>		<u>Glaze</u>	
Title Page	5		5		5
Table of Contents	1		1		1
Signed letter of transmittal	5		5		5
Required Response Form	4		4		5
Addenda Copy Included	5		5		5
Narrative-Company Background	5		5		5
Narrative-References	5		4		4
Narrative-Catastrophe Response	10		8		6
Narrative-Performance Parameter Commitment	15		15		13
Narrative-Primary Manufacturer's Catalog	5		5		5
Narrative-Certification Verification	5		5		3
Narrative-Pricing	10		9		5
Narrative-Warranties	10		10		7
Signed Debarment	5		5		5
Signed Drug Free	5		5		5
Signed Conflict of Interest	5		5		5
<b>Total</b>	<b>100</b>		<b>96</b>		<b>84</b>