

# Q&A

The following questions/requests have been submitted concerning RFP #140601 – Employee Benefits Consulting Services. None of the questions (below) received indicated a need for a change to the RFP document. Thus, no Addenda will be issued. All questions received have been answered, and are provided verbatim from what was received:

1. On the **CONSULTING SERVICES COST QUOTATION**, it lists “Enrollment Company Services/Section 125 Plan Administration RFP”. What are services are currently being provided?  
We are only looking for a quote to assist us in evaluating results from a potential RFP. We have not used our consulting contract for this in the past as we have been with FBMC since 2003, but MAY ask our consultant to assist if we take to market. Services under that contract involved mostly Section 125 Compliance, Open Enrollment Services, FSA Administration, Payroll Reduction Reconciliation/Common Remitter Services for voluntary products, etc...
2. What is the District’s current enrollment method?  
Annual Open Enrollment in October/Nov (Use face-to-face, telephonic, and on-line). Looking at adding on-going enrollment on-line for new hires and also creating a benefits video for new hires. May look at outsourcing retiree, LOA and COBRA billing in near future that could become part of this contract.
3. If the District is currently utilizing online enrollment, what type of platform is being utilized?  
Using FBMC Premier Enroll on-line platform
4. Is the District seeking a replacement for such a platform?  
This is not the primary purpose of the consulting RFP. Would consider this once we have consultant on board to see what other options exist for enrollment services.
5. Under Section I: **INTRODUCTION & GENERAL INFORMATION**, it states “All benefits offered by the District are offered on an annual basis through a benefit enrollment company with an Agent of Record status.” What is the level of commission currently being paid on these products?  
Not available. Enrollment services and Agent of Record status is not the purpose of Benefits Consulting RFP and we are asking for just pricing IF we market this service.
6. Are “Enrollment Company Services/Section 125 Plan Administration RFP” and “Data Aggregation (Warehousing) Services – includes Biometric Data” included in the current contract?  
No

7. If so, what vendors are being utilized?  
FBMC for Enrollment/Section 125, and Marathon Health as On-site clinic provider and data aggregation.
8. Has a Health Care Reform impact study been performed in the last year?  
Presentation and Webinars have been conducted but the actual study has not been performed since delay's in mandates. It is our intent that this be included in our Scope of Services.