



THE SCHOOL DISTRICT OF ESCAMBIA COUNTY
PURCHASING DEPARTMENT
75 North Pace Blvd.
Pensacola, FL 32505

BID AWARD NOTICE

DATE:
July 3, 2013

BID TITLE & REFERENCE:
Direct Delivery of Milk and Dairy Products, RFP #132903

DESCRIPTION OF PURCHASE:

An annual pricing agreement to provide milk and dairy products to be used as a nutritional serving or to prepare breakfast and lunch entrée items in school cafeterias. Award to lowest bidder meeting all specifications, which includes brand approval, ability to provide all products required, proper nutritional and product specification approval and approval of alternate products in taste test. The Request for Proposal stated that an award would go to but one vendor as this is a direct delivery service solicitation. Where product prices offered are lower, cost to District would actually be higher as vendor bid warehouse delivery and not direct delivery

Effective Dates: August 1, 2013 through July 31, 2014.

REQUESTED BY:

Food Services

SUPPLIER NAME:

Butler Foods of Pensacola, Inc., Cantonment, FL

AMOUNT OF PURCHASE:

\$2,915,000.00 Est. / Yr.

FUNDING SOURCE:

Food Services Fund (4110)

METHOD OF PROCUREMENT:

ECSD Bid

Responses Received: 3

DATE AND TIME POSTED:

July 3, 2013, 2:40pm CST

**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY
PURCHASING DEPARTMENT
75 NORTH PACE BOULEVARD
PENSACOLA, FLORIDA 32505
BID TABULATION**

DATE: June 25, 2013
BID NBR: RFP #132903
BID TITLE: Direct Delivery of Milk and Dairy Products

Awarded Items are highlighted

Item	Cheese American Reduced Fat 0516350		Cheese American 0516361		Cheese Mozzarella 0516361		Cheese Cheddar Shredded 0516362		Cheese Mozzarella Shredded 0516410	
Item Number	1		2		3		4		5	
Bongards Cream.	0.0610		10.9200	loaf	No Bid		2.4400	lb	2.3400	lb
Bongards, MN	59.3100	u	65.5	a,y			48.84		70.26	a,y
Borden's Dairy	No Bid		No Bid		No Bid		No Bid		No Bid	
Cowarts, AL										
Butler Foods	0.0792		11.6500	loaf	13.8100	lb	2.5000	lb	2.4700	lb
Cantonment, FL	76.00	a,y	69.90		110.50	a,y	50.00	a,y	74.10	

Bongards Bid Unacceptable. This is a Direct Delivery Bid. Bongards bid Warehouse Delivery

Item	String Cheese Low Fat Mozzarella 0517030		Swiss Cheese Sliced 0517500		Provolone Cheese Sliced 0516390		Parmesan Cheese Grated 0502150		Cottage Cheese 0530150	
Item Number	6		7		8		9		10	
Bongards Cream.	0.1830		0.1410		0.1410		No Bid		No Bid	
Bongards, MN		a,y		a,y		a,y				
Borden's Dairy	No Bid		No Bid		No Bid		No Bid		7.9500	5 lb
Cowarts, AL										a,y
Butler Foods	0.2150	a,y	0.1888		0.1591		2.3600		1.7000	
Cantonment, FL										

Item	Cream Cheese		Cream Cheese Individual		Cream Cheese Individ., Flavored		Milk, White 1% Low Fat 1/2 Pint		Milk, White Fat Free 1/2 Pint
Item Number	0530180 11		0504230 12		0540230 13		0530021 14		0540010 15
Bongards Cream.	No Bid		No Bid		No Bid		No Bid		No Bid
Bongards, MN									
Borden's Dairy	No Bid		No Bid		No Bid		0.2130		0.2130
Cowarts, AL								a,u	a,u
Butler Foods	6.1000		0.1675		0.1675		0.2150		0.2245
Cantonment, FL									

Item	Milk, Chocolate Fat Free 1/2 Pint		Milk, Strawberry Fat Free 1/2 Pint		Milk, Vanilla Fat Free 1/2 Pint		Milk, White 1% Low Fat 1/2 Pint Chug		Milk, White Fat Free 1/2 Pint Chug
Item Number	0530030 16		0530020 17		0530090 18		0530021 19		0540010 20
Bongards Cream.	No Bid		No Bid		No Bid		No Bid		No Bid
Bongards, MN									
Borden's Dairy	0.2130		0.2250		0.2250		0.2500		0.2500
Cowarts, AL		a,u		a,u		a,u		a,y	a,y
Butler Foods	0.2175		0.2245		0.2245		0.2950		0.3000
Cantonment, FL									

Item	Mil, Chocolate Fat Free 1/2 Pint Chug		Milk, Strawberry Fat Free 1/2 Pint Chug		Milk, Vanilla Fat Free 1/2 Pint Chug		Milk, White Fat Fre Pint Chug		Chocolate 1% Pint Chug
Item Number	0530030 21		0530020 22		0530090 23		0530000 24		0530040 25
Bongards Cream.	No Bid		No Bid		No Bid		No Bid		No Bid
Bongards, MN									
Borden's Dairy	0.2600		0.2600		No Bid		No Bid		No Bid
Cowarts, AL		a,y		a,u					
Butler Foods	0.2850		0.3000		0.3000		0.6900		0.6900
Cantonment, FL									

Item	Milk Lactose Free Quart 0530050	Milk, White 1% Low Fat Gallon 0530070	Buttermilk Whole Milk Gallon 0530080	Sour Cream 0530300	Yogurt Lowfat, Bulk 0530130
Item Number	26	27	28	29	30
Bongards Cream.	No Bid	No Bid	No Bid	No Bid	No Bid
Bongards, MN					
Borden's Dairy	3.1000 a,y	3.8496 a,y	3.2496 a,y	5.9500 a,y	No Bid
Cowarts, AL					
Butler Foods	2.3900 a,y	3.8000	4.5000	1.3200	5.6600
Cantonment, FL					

Item	Yogurt, Lowfat Individual 4 oz Cont 0530140	Yogurt Individual 6 oz Cont 0530340	Butter Portion Pack 0540220	Margarine Portion Pack 0540240	Butter 0516382
Item Number	31	32	33	34	35
Bongards Cream.	No Bid	No Bid	No Bid	No Bid	No Bid
Bongards, MN					
Borden's Dairy	0.3100 a,u	0.4500 a,u	No Bid	No Bid	No Bid
Cowarts, AL					
Butler Foods	0.3900	0.7900	0.0345	0.0222	2.0500
Cantonment, FL					

Item	Margarine 0516370	Eggs Chicken In Shell 0530170	Eggs Chicken Liquid 0530190	Eggs Chicken Hard Boiled 0560650	Cheese Pepper Jack Sliced New Item 0516382
Item Number	36	37	38	39	40
Bongards Cream.	No Bid	No Bid	No Bid	No Bid	0.0840 n,y
Bongards, MN					
Borden's Dairy	No Bid	No Bid	No Bid	No Bid	No Bid
Cowarts, AL					
Butler Foods	0.9200	1.5400	38.5000 a,y	0.1500 a,y	0.1591 n,y
Cantonment, FL					

a=Alternate Product Bid

n=New, no prior approved brands

u=Alternate Product Tested and was Not Approved or no sample was sent

Y=Alternate Product Bid, Tested and was Approved

BID TABULATION, RECOMMENDATIONS, AND PROTEST

Bid tabulations with award recommendations are posted for 72 hours in the Purchasing Department Office and are also posted to the School District's website address at:

<http://old.escambia.k12.fl.us/adminoff/finance/purchasing/>

Failure to file a protest within the time prescribed in Section 120.57(3) Florida Statutes, and School Board Rules shall constitute a waiver of proceedings.

Bid tabulations or recommendations will be distributed solely through the Purchasing website address. Notices will not be automatically mailed.

I hereby certify that the prices and bidders reflected herein are valid, and have been received in compliance to Escambia County School Board Rules and Florida Law.

John Dombroskie, Director
Purchasing Department