



THE SCHOOL DISTRICT OF ESCAMBIA COUNTY
PURCHASING DEPARTMENT
75 North Pace Blvd.
Pensacola, FL 32505

BID AWARD NOTICE

DATE:
August 2, 2012

BID TITLE & REFERENCE:
Classroom Supplies, Bid #124302

DESCRIPTION OF PURCHASE:

An annual agreement to provide classroom supply items, (sixty-nine (69) items bid; sixty-nine (69) awarded) as stocked and distributed by the Central Warehouse for schools throughout the District. Items will be purchased on an as needed basis to replenish the Central Warehouse inventory. Bid award(s) to the lowest bidder(s) meeting specifications. In cases where the low bidder(s) were not awarded, a sample was not submitted for evaluation and/or failed quality testing and/or had minimum buy requirements and higher administrative costs.

Effective Dates: September 1, 2012 through August 31, 2013.

REQUESTED BY:

Central Warehouse

SUPPLIER NAME:	ITEMS AWARDED:	ESTIMATED ANNUAL EXPENDITURE:
AFP Industries, Inc., Miami, FL	1	\$ 55.00
Business Stationers, Montreal, Quebec	8	6,871.55
DGS Educational Products, DelRay Beach, FL	1	89.50
National Art & School Supplies, Rahway, NJ	4	11,276.00
Pyramid School Products, Tampa, FL	14	22,885.80
Quill Corp., Lincolnshire, IL	1	133.50
RGF Communications, Palm Bay, FL	2	1,590.00
School Specialty, Appleton, WI	13	7,226.30
Smith Office & Computer, Hollywood, FL	12	23,045.35
Standard Stationery, Wheeling, IL	13	7,076.20

AMOUNT OF PURCHASE:

\$80,249.20 Est. /Yr.

FUNDING SOURCE:

General Fund (1110)

METHOD OF PROCUREMENT:

ECSD Bid

Responses Received: 12

DATE AND TIME POSTED:

August 2, 2012, 5:30 PM CST

BID TABULATION

ESCAMBIA COUNTY SCHOOL DISTRICT

Purchasing Department
75 North Pace Blvd.
Pensacola, FL 32505

Date: July 19, 2012
Bid Number: 124302
Bid Title: Classroom Supplies

					Recommended Award	
Bid Item #	1	2	3	4	5	6
Bidder Name						
AFP INDUSTRIES*	NB	NB	NB	NB	NB	NB
BRODART CO.	7.57 (1)	9.95 (1)	NB	NB	NB	NB
BUSINESS STATIONERS	4.00 (1)	5.22 (1)	NB	6.82 (1)	NB	NB
DGS EDUCATIONAL PRODUCTS	NB	NB	26.95	10.48 (49)	2.25	1.79
NATIONAL ART & SCHOOL	5.37 (1)	7.09 (1)	NB	NB	NB	NB
PITSCO	NB	NB	NB	NB	NB	NB
PYRAMID SCHOOL PRODUCTS	5.65	7.39	22.95 (60)	9.15 (61)	NB	1.19 (1)
QUILL CORP	6.13	8.08	NB	18.66 (1)	NB	NB
RGF COMMUNICATIONS	15.95	14.85	37.50	23.50	9.90	8.89 (1)
SCHOOL SPECIALTY	6.93	9.13	NB	NB	1.38	3.24 (1,6)
SMITH OFFICE & COMPUTER	5.52	7.25	NB	NB	NB	NB
STANDARD STATIONERY	6.39	8.41	14.98	5.38 (1)	NB	.143 (1)

Bid Item #						
Bidder Name	7	8	9	10	11	12
AFP INDUSTRIES*	NB	6.49 (6)	NB	.94 (1,54)	NB	NB
BRODART CO.	NB	NB	NB	NB	NB	NB
BUSINESS STATIONERS	NB	6.12 (1)	NB	NB	NB	NB
DGS EDUCATIONAL PRODUCTS	.30	7.24 (49)	NB	2.25	NB	NB
NATIONAL ART & SCHOOL	NB	NB	13.24	NB	NB	NB
PITSCO	NB	15.26 (1)	NB	2.95 (1)	NB	NB
PYRAMID SCHOOL PRODUCTS	.10 (1)	5.99 (51)	13.83 (31)	.98 (51)	1.45 (51)	1.64 (51)
QUILL CORP	.24 (1)	6.97	13.69	1.23	1.75 (1)	2.17 (1)
RGF COMMUNICATIONS	1.19 (1)	15.78	29.25	2.75	3.17 (1)	4.22 (1)
SCHOOL SPECIALTY	1.22 (1,6)	7.34	16.78	1.06	1.07 (1)	1.18 (1)
SMITH OFFICE & COMPUTER	NB	5.85	13.00	.98	1.50	1.70
STANDARD STATIONERY	.087	6.62	13.57	.992	1.64	1.90

Bid Item #						
Bidder Name	13	14	15	16	17	18
AFP INDUSTRIES*	NB	1.56 (6)	1.92 (6)	NB	NB	1.56 (6)
BRODART CO.	NB	NB	NB	NB	NB	NB
BUSINESS STATIONERS	NB	NB	NB	NB	NB	NB
DGS EDUCATIONAL PRODUCTS	NB	NB	NB	NB	NB	NB
NATIONAL ART & SCHOOL	NB	NB	NB	NB	NB	NB
PITSCO	NB	NB	NB	NB	NB	NB
PYRAMID SCHOOL PRODUCTS	2.75 (1,51)	.99 (51)	1.44 (51)	1.64 (51)	2.78 (51)	.99 (51)
QUILL CORP	3.16 (1)	1.72 (1)	1.89	2.42 (1)	3.33 (1)	1.55 (1)
RGF COMMUNICATIONS	15.00 (1)	2.47	4.38	22.95	5.75	2.07
SCHOOL SPECIALTY	1.83 (1)	1.05 (1)	1.15 (1)	1.25 (1)	1.96 (1)	1.15 (1)
SMITH OFFICE & COMPUTER	2.79 (64)	1.05	1.52 (23)	1.75 (1,23)	2.75 (64)	1.05 (6)
STANDARD STATIONERY	3.15	1.14	1.65	1.94 (1)	2.95	1.07

Date: July 19, 2012
 Bid Number: 124302
 Bid Title: Classroom Supplies

Bid Item #	19	20	21	22	23	24
Bidder Name						
AFP INDUSTRIES*	4.23 (1)	.178 (28)	.28 (28)	NB	.11 (55)	.14 (1,55)
BRODART CO.	NB	NB	NB	NB	NB	NB
BUSINESS STATIONERS	4.32 (1)	NB	.203 (1)	NB	.11	.136 (1)
DGS EDUCATIONAL PRODUCTS	NB	NB	NB	NB	.59	.59 (1)
NATIONAL ART & SCHOOL	NB	NB	NB	NB	NB	NB
PITSCO	NB	NB	NB	NB	NB	NB
PYRAMID SCHOOL PRODUCTS	4.22 (1)	.18 (28)	.27 (28)	NB	.12	NB
QUILL CORP	10.46	.182 (1)	.281 (1)	NB	.45	.45 (1)
RGF COMMUNICATIONS	14.99	.34 (41)	.54 (41)	2.90	.53	2.09
SCHOOL SPECIALTY	3.90 (1)	3.95 (1)	4.88 (1)	2.91	.06 (1)	.12
SMITH OFFICE & COMPUTER	NB	.172	.27	NB	NB	NB
STANDARD STATIONERY	4.12	.154 (1)	.19 (1)	NB	NB	.099

Bid Item #	25	26	27	28	29	30
Bidder Name						
AFP INDUSTRIES*	NB	NB	1.43 (1,6)	.063 (1,56)	NB	.666 (7)
BRODART CO.	NB	NB	NB	NB	NB	NB
BUSINESS STATIONERS	NB	NB	1.46 (1)	.064	.38	NB
DGS EDUCATIONAL PRODUCTS	.95	1.25	3.15	.25	.39	.694
NATIONAL ART & SCHOOL	NB	NB	NB	NB	NB	NB
PITSCO	NB	NB	NB	NB	NB	NB
PYRAMID SCHOOL PRODUCTS	.18 (1)	.55	1.25	.06	.38	.64
QUILL CORP	.16	NB	1.36	.34 (1)	.31 (1)	.85
RGF COMMUNICATIONS	1.20 (1)	1.59	4.15 (1)	.26 (6)	1.46	1.19
SCHOOL SPECIALTY	.16	.33 (1)	.77	.80 (1,6)	NB	1.60 (1)
SMITH OFFICE & COMPUTER	NB	NB	NB	NB	NB	.59 (1,7)
STANDARD STATIONERY	.094	.468	1.66	.056	.10 (1)	.638

Bid Item #	31	32	33	34	35	36
Bidder Name						
AFP INDUSTRIES*	1.51 (57)	1.82 (1,58)	NB	.87 (58)	.81 (57)	NB
BRODART CO.	NB	NB	NB	NB	NB	NB
BUSINESS STATIONERS	NB	NB	NB	NB	NB	NB
DGS EDUCATIONAL PRODUCTS	2.69	2.29	9.95	1.95	.96	NB
NATIONAL ART & SCHOOL	NB	NB	NB	NB	NB	1.14
PITSCO	NB	NB	2.03 (1)	NB	NB	NB
PYRAMID SCHOOL PRODUCTS	1.38	1.32	.35	.85	.81	1.05
QUILL CORP	NB	2.40	1.97	2.95	.79 (1)	NB
RGF COMMUNICATIONS	3.89	3.60	4.42	9.45	1.97	10.45
SCHOOL SPECIALTY	2.82	2.69	2.15 (1)	.79	.97	NB
SMITH OFFICE & COMPUTER	1.45 (47)	1.70 (1,47)	NB	.90 (47)	.84 (7)	.99 (7)
STANDARD STATIONERY	1.36	1.30	.088	.997	.738	1.11

Date: July 19, 2012
 Bid Number: 124302
 Bid Title: Classroom Supplies

Bid Item #						
Bidder Name	37	38	39	40	41	42
AFP INDUSTRIES*	NB	2.68 (8)	2.68 (8)	2.68 (8)	2.68 (8)	2.68 (8)
BRODART CO.	NB	NB	NB	NB	NB	NB
BUSINESS STATIONERS	NB	2.56 (1)	2.56 (1)	2.56 (1)	2.56 (1)	2.56 (1)
DGS EDUCATIONAL PRODUCTS	2.15	4.05	4.05	4.05	5.20	5.20
NATIONAL ART & SCHOOL	NB	NB	NB	NB	NB	NB
PITSCO	1.80 (1)	NB	NB	NB	NB	NB
PYRAMID SCHOOL PRODUCTS	NB	2.77 (8)	2.77 (8)	2.77 (8)	2.77 (8)	2.77 (8)
QUILL CORP	.40	8.44	8.44	8.44	8.44	8.44
RGF COMMUNICATIONS	.98	19.55	12.90	10.35	7.75	14.49
SCHOOL SPECIALTY	.45	9.13	9.13	9.13	9.13	9.13
SMITH OFFICE & COMPUTER	NB	2.70 (8)	2.70 (8)	2.70 (8)	2.70 (8)	2.70 (8)
STANDARD STATIONERY	.218	2.95	2.95	2.95	2.95	2.95

Bid Item #						
Bidder Name	43	44	45	46	47	48
AFP INDUSTRIES*	3.26 (8)	3.26 (8)	3.26 (8)	3.26 (1,8)	NB	1.87 (1,8)
BRODART CO.	NB	NB	NB	NB	NB	NB
BUSINESS STATIONERS	3.33 (1)	3.33 (1)	3.33 (1)	3.33 (1)	3.33 (1)	3.33 (1)
DGS EDUCATIONAL PRODUCTS	4.49	4.49	4.49	4.49 (1)	6.44	6.44
NATIONAL ART & SCHOOL	NB	NB	NB	NB	NB	NB
PITSCO	NB	NB	NB	NB	NB	NB
PYRAMID SCHOOL PRODUCTS	3.39 (8)	3.39 (8)	3.39 (8)	4.95 (8)	5.28	5.28 (1)
QUILL CORP	6.48	6.48	6.48	6.48	6.48	6.48
RGF COMMUNICATIONS	10.75	10.75	10.75	10.75	11.20	11.20
SCHOOL SPECIALTY	6.92	6.92	6.92	6.92	6.92	6.92
SMITH OFFICE & COMPUTER	3.19 (34)	3.27 (8)	3.27 (8)	3.27 (8)	1.70 (1,8)	4.40 (65)
STANDARD STATIONERY	2.04 (1)	2.04 (1)	2.04 (1)	2.04 (1)	2.04 (1)	5.79 (1)

Bid Item #						
Bidder Name	49	50	51	52	53	54
AFP INDUSTRIES*	.86 (9)	1.23 (1,47)	NB	1.77 (1,47)	1.56 (1,47)	4.57 (8)
BRODART CO.	NB	NB	NB	NB	NB	NB
BUSINESS STATIONERS	NB	1.50 (1)	NB	NB	NB	NB
DGS EDUCATIONAL PRODUCTS	1.10	NB	3.85 (1)	NB	NB	NB
NATIONAL ART & SCHOOL	NB	1.92	NB	2.04	1.96	7.26
PITSCO	NB	NB	NB	NB	NB	NB
PYRAMID SCHOOL PRODUCTS	.72 (9)	1.96	3.48	2.13	1.96	7.59
QUILL CORP	4.03	2.06 (1)	5.16	2.77	2.71	9.32
RGF COMMUNICATIONS	11.55 (1)	3.10	78.99	5.90	3.60	12.99
SCHOOL SPECIALTY	4.60 (1)	2.52	1.80	3.06	2.64	10.65
SMITH OFFICE & COMPUTER	NB	1.94 (47)	NB	2.40 (6)	2.09 (47)	8.50 (6)
STANDARD STATIONERY	.68 (1)	.77 (1)	.37 (1)	2.41	2.28	8.91

Date: July 19, 2012
 Bid Number: 124302
 Bid Title: Classroom Supplies

Bid Item #						
Bidder Name	55	56	57	58	59	60
AFP INDUSTRIES*	4.57 (1,8)	NB	NB	NB	2.26 (1,22)	2.42 (1,22)
BRODART CO.	NB	NB	NB	NB	NB	NB
BUSINESS STATIONERS	NB	NB	1.10 (1)	NB	NB	NB
DGS EDUCATIONAL PRODUCTS	NB	1.85	NB	NB	3.59	3.59
NATIONAL ART & SCHOOL	7.26	NB	1.16	1.84	NB	NB
PITSCO	NB	NB	2.66 (1)	5.85 (1)	NB	NB
PYRAMID SCHOOL PRODUCTS	7.59	.57 (1)	1.25	1.55	2.95 (22)	3.59 (22)
QUILL CORP	9.32	1.32	1.43	1.77	3.65	3.65
RGF COMMUNICATIONS	12.99	.99	2.29	3.70	5.00	5.00
SCHOOL SPECIALTY	10.65	.58	1.53	1.90	2.85	2.29
SMITH OFFICE & COMPUTER	8.50 (6)	NB	1.20 (6)	1.55 (6)	NB	NB
STANDARD STATIONERY	8.91	.444 (1)	.404 (1)	1.77	NB	NB

Bid Item #						
Bidder Name	61	62	63	64	65	66
AFP INDUSTRIES*	3.19 (59)	2.24 (1,10)	1.15 (1,36)	1.96 (1,20)	NB	NB
BRODART CO.	NB	NB	NB	NB	NB	NB
BUSINESS STATIONERS	NB	NB	NB	NB	NB	NB
DGS EDUCATIONAL PRODUCTS	4.59	3.59	1.79	2.74 (1)	NB	NB
NATIONAL ART & SCHOOL	NB	NB	NB	NB	NB	NB
PITSCO	NB	NB	NB	NB	NB	NB
PYRAMID SCHOOL PRODUCTS	4.39 (22)	2.95 (22)	1.39 (19)	3.69 (51)	.85 (9)	2.29 (62)
QUILL CORP	NB	3.65	NB	3.09	.61	NB
RGF COMMUNICATIONS	14.95	5.00	5.18 (1)	4.10	4.95	75.45
SCHOOL SPECIALTY	3.93	2.85	1.21	1.89 (1,63)	.51 (1)	NB
SMITH OFFICE & COMPUTER	NB	NB	NB	NB	NB	NB
STANDARD STATIONERY	NB	NB	NB	NB	NB	NB

Bid Item #			
Bidder Name	67	68	69
AFP INDUSTRIES*	NB	12.66	NB
BRODART CO.	NB	NB	NB
BUSINESS STATIONERS	NB	NB	NB
DGS EDUCATIONAL PRODUCTS	19.95 (1)	32.95	4.79
NATIONAL ART & SCHOOL	NB	NB	NB
PITSCO	NB	NB	NB
PYRAMID SCHOOL PRODUCTS	NB	19.95	2.09
QUILL CORP	NB	NB	1.78
RGF COMMUNICATIONS	8.65	14.95	2.75
SCHOOL SPECIALTY	NB	4.76	2.08
SMITH OFFICE & COMPUTER	NB	NB	NB
STANDARD STATIONERY	NB	NB	NB

* = AFP MINIMUM ORDERS AS FOLLOW:
 BOSTITCH - \$600.00/ WILSON JONES - \$1400.00
 OXFORD/ESSELTE -\$1100.00 / DIXON - \$600.00
 LIQUIMARK - \$1300.00/ SARGENT ART - \$600.00
 ROSELLE- \$1500.00

NOTES:

- 1) = ALTERNATE
- 2) = MINIMUM ORDER IS 96 EA
- 3) = MINIMUM ORDER IS 144EA
- 4) = 120 DZ PER CASE
- 5) = ORDER IN MULTIPLES OF 36 EA
- 6) = ORDER IN MULTIPLES OF 12
- 7) = ORDER IN MULTIPLES OF 120 DZ
- 8) = ORDER IN MULTIPLES OF 36 DZ, FULL CASE ONLY
- 9) = ORDER IN MULTIPLES OF 24, FULL CASE ONLY
- 10)= ORDER IN MULTIPLES OF 144 SETS
- 11)= ORDER IN MULTIPLES OF 432 EACH
- 12)= MINIMUM ORDER IS 60 EACH
- 13)= 60 DOZ PER CASE

Date: July 19, 2012
Bid Number: 124302
Bid Title: Classroom Supplies

NOTES (CONT):

14)= MINIMUM ORDER - \$800.00; FULL CASE
15)= MINIMUM ORDER QTY IS 2500 DOZ.
16)= MINIMUM ORDER IS 576 SETS IN INCREMENTS OF 36 SETS
17)= MINIMUM ORDER AMT.- \$3500.00 FULL CASES
18)= ORDER IN MULTIPLES OF 288 EACH
19)= 24 PKG PER CASE, FULL CASE ONLY
20)= ORDER IN MULTIPLES OF 18 PKGS
21)= MINIMUM ORDER QTY - 504 EACH
22)= ORDER IN MULTIPLES OF 10, FULL CASE ONLY
23)= 12 PER CASE OR BOX
24)= 8 PER CASE
25)= 6 PER BOX
26)= MINIMUM ORDER - 1500 EACH
27)= MINIMUM ORDER AMT. FOR ITEMS #11-15 \$1,000.00 (CAN COMBINED)
28)= ORDER IN MULTIPLES OF 125 EACH, FULL CASE ONLY
29)= MINIMUM ORDER FOR SAMSILL - \$800 IN FULL CASES
30)= MINIMUM ORDER FOR ESSELTE - \$1100 IN FULL CASES
31)= ORDER IN FULL CASES- 6 BOXES/CASE
32)= MINIMUM ORDER QTY IS 1080 DZ
33)= SOLD PER EACH
34)= 12 DOZ PER CASE
35)= 36/CS, MINIMUM ORDER QTY- 396 SETS
36)= ORDER IN MULTIPLES OF 36 PKGS
37)= MINIMUM ORDER FOR AMERICAN PAPER ITEMS -\$4000 COMBINED
38)= MINIMUM ORDER FOR ACCO WILSON JONES -\$1100.00
39)= MINIMUM ORDER QTY - 16 PKGS/CASE
40)= MINIMUM ORDER QTY-PACON ITEMS - \$3200.00
41)=PACK OF 25 EACH
42)=MINIMUM ORDER QTY - 90 EACH
43)=MINIMUM ORDER QTY-1656 EACH
44)=MINIMUM ORDER AMT.- \$750.00 (ELMERS)
45)=ALL OR NONE - ONE SHIPMENT
46)=MINIMUM ORDER QTY - 84 EACH
47)=ORDER IN MULTIPLES OF 72
48)=MINIMUM ORDER QTY - 1248 EACH
49)=MINIMUM ORDER QTY -100
50)=5 BXS/CS; FULL CASE ONLY
51)=12/CS; FULL CASE ONLY
52)=MINIMUM ORDER QTY-744; FULL CASES ONLY
53) MINIMUM ORDER QTY-PACON ITEMS -\$3100.00
54)=MINIMUM ORDER QTY - 900 EACH
55)=ORDER IN MULTIPLES OF 100 EACH
56)=ORDER IN MULTIPLES OF 576 EACH
57)=ORDER IN MULTIPLES OF 120 DZ
58)=ORDER IN MULTIPLES OF 72 DZ
59)=ORDER IN MULTIPLES OF 5 PKGS
60)=MINIMUM ORDER QTY - 20 EACH
61)=MINIMUM ORDER QTY - 80 EACH
62)=MINIMUM ORDER QTY - 25 EACH
63)=SOLD 200 SHTS/PKG
64)=NO LIFTER INCLUDED
65)=ORDER IN MULTIPLES OF 48 EACH

BROKE TIE WITH COIN TOSS FOR ITEM#10

ITEMS#11-18,20-21,38-42,43-48,52-55,59-62: AWARDED AS A GROUP FOR LOWER ADMINISTRATIVE & SHIPPING COSTS

Bid Tabulation, Recommendation and Protest:

Bid tabulations with award recommendations are posted for 72 Hours in the Purchasing Department Office and are also posted to the School District's website address at:

http://old.escambia.k12.fl.us/adminoff/finance/purchasing/current_bid_activity.html

Failure to file a protest within the time prescribed in Section 120.53(5) Florida Statutes, and School Board Rules shall constitute a waiver of proceedings. Bid tabulations or recommendations will be distributed solely through the Purchasing website address. Notices will not be automatically mailed.

I hereby certify that the prices and bidders reflected herein are valid, and have been received in compliance to Escambia County School Board Rules and Florida Law.

John Dombroskie

John Dombroskie, Director of Purchasing