



**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY**  
**PURCHASING DEPARTMENT**  
75 North Pace Blvd.  
Pensacola, FL 32505

**BID AWARD NOTICE**

**DATE:**  
**December 2, 2011**

**BID TITLE & REFERENCE:**  
**Musical Instruments & Piano Lab, Bid #121703**

**DESCRIPTION OF PURCHASE:**

A pricing agreement for the one time purchase of one (1) bassoon; one (1) concert marimba; three (3) tubas, three (3) sousaphones; two (2) bass clarinets; one (1) intermediate baritone saxophone; one (1) marching band podium; one (1) symphonic chime; one (1) bass combo; one (1) intermediate tenor saxophone; one (1) euphonium; three (3) cymbals; and two (2) marching baritones. These instruments and podium will be utilized in establishing a band program at West Florida High School of Advanced Technology. This bid is also for the purchase, setup and maintenance of piano labs at Tate High School and Washington High School. Two (2) piano labs and fourteen (14) instruments were bid, with both piano labs and thirteen (13) instruments awarded. Bid award to the lowest bidder(s) meeting specifications for instruments and piano lab.

**REQUESTED BY:**

West Florida High School of Advanced Technology, Tate High School and Washington High School

**SUPPLIER NAME:**

**ITEMS AWARDED:**

**ESTIMATED EXPENDITURE:**

B & H International, Bakersfield, CA	1	\$ 300.00
Music & Arts, Phoenix, AZ	2	4,436.00
Playground Music Center, Ft. Walton Beach, FL	1	1,525.00
Sam Ash Quikship Corp., Tampa, FL	4	31,048.00
Schmidt's Music, Pensacola, FL	2	5,789.60
Washington Music Center, Wheaton, MD	3	8,700.00
Dollarhide Music, Pensacola, FL	2	44,320.00

**AMOUNT OF PURCHASE:**

\$96,118.60

**FUNDING SOURCE:**

**Instruments:**

Capital Improvement Tax Constr Fd (3719) - Subsidy - High School Bands (1302) \$51,798.60

**Piano Labs:**

General Fund (1110) - Piano Labs (3291) \$40,590.00

General Fund (1110) - SAI Operational Cost - Regular Term (0718) \$1,865.00

General Fund (1110) - Advanced Placement Add-On Allocation (1102) \$1,865.00

**METHOD OF PROCUREMENT:**

ECSD Bid

Responses Received: 10

Bids Rejected: 1

**DATE AND TIME POSTED:**

December 2, 2011, 10:45AM, CST

**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY  
PURCHASING DEPARTMENT  
75 NORTH PACE BOULEVARD  
PENSACOLA, FLORIDA 32505  
BID TABULATION**

DATE: 11-16-2011

Awarded Items are highlighted

BID NBR: 121703

BID TITLE: Musical Instruments & Piano Lab

ITEM	Bassoon		Concert Marimba w/field frame		Tuba		Sousaphone	
Quantity	1		1		3		3	
ITEM NUMBER	1		2		3		4	
Dollarhide's Music Center	NO BID		NO BID		NO BID		NO BID	
Pensacola, FL								
Days from PO to delivery:								
Playground Music Center	4100.00		4100.00		4375.00		5475.00	
Fort Walton Beach, FL							W/OUT CASE	
Days from PO to delivery:	90		30		14		30	
Schmidt's Music	NO BID		4087.40		4147.44		4727.52	
Pensacola, FL							W/OUT CASE	
Days from PO to delivery:			30		30		30	
Schmidt's Music	XXXXXX		XXXXXX		XXXXXX		4965.47	
Pensacola, FL							W/CASE	
Days from PO to delivery:							30	
Sam Ash Quikship Corp.	3877.00		3512.00		3910.00		4615.00	
Tampa, FL							W/OUT CASE	
Days from PO to delivery:	30		30		30		30	
Sam Ash Quikship Corp.	XXXXXX		XXXXXX		XXXXXX		4849.00	
Tampa, FL							W/CASE	
Days from PO to delivery:							30	
B & H International	4796.00		4695.00		5292.00		6260.00	
Bakersfield, CA								
Days from PO to delivery:	30		60		55		55	
Music & Arts	4283.00		3396.00		4077.00		4867.00	
Phoenix, AZ							W/OUT CASE	
Days from PO to delivery:	180-210		30-60		14-60		180-210	
Music & Arts	XXXXXX		XXXXXX		XXXXXX		5112.00	
Phoenix, AZ							W/CASE	
Days from PO to delivery:							180-210	
National Educational Music	3924.00		3588.00		4028.00		4988.00	
Mountainside, NJ							W/CASE	
Days from PO to delivery:	90		60		60		90	
National Educational Music	XXXXXX		XXXXXX		XXXXXX		4749.00	
Mountainside, NJ							W/OUT CASE	
Days from PO to delivery:							90	
Peripole, Inc.	NO BID		NO BID		NO BID		NO BID	
Salem, OR								
Days from PO to delivery:								
Washington Music Center	3875.00		3537.00		3912.00		4615.00	
Wheaton, MD								
Days from PO to delivery:	60		U 45		30		30	

ITEM	Bass Clarinet	Int. Baritone Saxophone	Marching Band Podium	Symphonic Chimes	
Quantity:	2	1	1	1	
ITEM NUMBER	5	6	7	8	
Dollarhide's Music Center	NO BID	NO BID	NO BID	NO BID	
Pensacola, FL					
Days from PO to delivery:					
Playground Music Center	1470.00	3895.00	NO BID	4125.00	
Fort Walton Beach, FL				Brass	
Days from PO to delivery:	7	7			
Schmidt's Music	1307.75	3652.76	NO BID	2711.64	
Pensacola, FL				Brass	
Days from PO to delivery:	30	30		30	
Schmidt's Music	XXXXX	XXXXX	XXXXX	3089.50	
Pensacola, FL				Chrome	
Days from PO to delivery:				30	
Sam Ash Quikship Corp.	1284.00	3476.00	NO BID	2546.00	
Tampa, FL				Brass	
Days from PO to delivery:	30	30		30	
Sam Ash Quikship Corp.	XXXXX	XXXXX	XXXXX	4099.00	
Tampa, FL				Chrome	
Days from PO to delivery:				30	
Sam Ash Quikship Corp.	XXXXX	XXXXX	XXXXX	4185.00	a
Tampa, FL					u
Days from PO to delivery:				30	
Sam Ash Quikship Corp.	XXXXX	XXXXX	XXXXX	2670.00	a
Tampa, FL					u
Days from PO to delivery:				30	
B & H International	1944.00	4752.00	NO BID	5616.00	
Bakersfield, CA				Brass	
Days from PO to delivery:	40	45		60	
Music & Arts	1346.00	3619.00	1040.00	3585.00	
Phoenix, AZ					
Days from PO to delivery:	14-30	14-60	14-60	14-60	
National Educational Music	1314.00	3574.00	NO BID	NO BID	
Mountainside, NJ					
Days from PO to delivery:	45	60			
Peripole, Inc.	NO BID	NO BID	NO BID	7205.00	a
Salem, OR					u
Days from PO to delivery:				60	
Washington Music Center	1276.00	3472.00	1349.00	2514.00	
Wheaton, MD				Brass	
Days from PO to delivery:	30	30	45	30	

Awarded to  
lowest Price  
for Chrome  
Instrument

ITEM	Bass Combo		Int. Tenor Saxophone		Voice Machine		Euphonium	
Quantity:	1		1		1		2	
ITEM NUMBER	9		10		11		12	
Dollarhide's Music Center	NO BID		NO BID		NO BID		NO BID	
Pensacola, FL								
Days from PO to delivery:								
Playground Music Center	NO BID		1525.00		NO BID		1450.00	
Fort Walton Beach, FL								
Days from PO to delivery:			7				7	
Schmidt's Music	NO BID		1714.77		NO BID		1434.89	
Pensacola, FL								
Days from PO to delivery:			30				30	
Sam Ash Quikship Corp.	NO BID		1629.00		NO BID		1353.00	
Tampa, FL								
Days from PO to delivery:			30				30	
B & H International	300.00		2190.00		NO BID		1853.00	
Bakersfield, CA								
Days from PO to delivery:	40		40				45	
Music & Arts	NO BID		1687.00		NO BID		1395.00	
Phoenix, AZ								
Days from PO to delivery:			14-60				14-60	
National Educational Music	NO BID		1666.00		NO BID		1377.00	
Mountainside, NJ								
Days from PO to delivery:			45				60	
Peripole, Inc.	NO BID		NO BID		NO BID		NO BID	
Salem, OR								
Days from PO to delivery:								
Washington Music Center	297.00		1618.00		869.00		1338.00	
Wheaton, MD								
Days from PO to delivery:	30		30		30		30	

Not Awarded

ITEM	Cymbals	Marching Baritone		
<b>Quantity:</b>	3	2		
<b>ITEM NUMBER</b>	<b>13</b>	<b>14</b>		
Dollarhide's Music Center	NO BID	NO BID		
Pensacola, FL				
Days from PO to delivery:				
Playground Music Center	396.00	1475.00		
Fort Walton Beach, FL	18"	Silver		
Days from PO to delivery:	7	7		
Schmidt's Music	356.27	1244.12		
Pensacola, FL	18"	Lacquer		
Days from PO to delivery:	30	60		
Schmidt's Music	xxxxxxxxxxxx	1350.05		
Pensacola, FL		Silver		
Days from PO to delivery:		30		
Sam Ash Quikship Corp.	252.00	1174.00		
Tampa, FL	16"	Lacquer		
Days from PO to delivery:	30			
Sam Ash Quikship Corp.	298.00	1282.00		
Tampa, FL	18"	Silver		
Days from PO to delivery:			U	
B & H International	400.00	1900.00		
Bakersfield, CA				
Days from PO to delivery:	40	60		
Music & Arts	285.00	1239.00		
Phoenix, AZ	16"	Lacquer		
Days from PO to delivery:	14-30	14-60		
Music & Arts	336.00	1348.00		
Phoenix, AZ	18"	Silver		
Days from PO to delivery:	14-30	14-60	u	
Music & Arts	385.00	xxxxxxxxxxxx		
Phoenix, AZ	20"			
Days from PO to delivery:	14-30			
National Educational Music	NO BID	1183.00		
Mountainside, NJ		Lacquer		
Days from PO to delivery:		60		
Peripole, Inc.	NO BID	NO BID		
Salem, OR				
Days from PO to delivery:				
Washington Music Center	241.00	1172.00		
Wheaton, MD	16"	Lacquer		
Days from PO to delivery:	30	45		

Low bidder  
for Silver Finish  
u=lead time not  
acceptable

Vendor	Dollarhide's Music Center			
Location	Washington High School			
ITEM NUMBER	Qty	Description	Each	Ext. Price
15a	16	P95B Yamaha88-Key Digital Piano	800.00	12800.00
15b	1	GLC-IC Roland Learning Const. Sys.	5990.00	5990.00
15c	2	On Site Tng	0.00	0.00
15d	4	On Going Tng	0.00	0.00
15e	1	6 month open sys. Check	0.00	0.00
15f	1	HP302 Roland Digital Piano Sys.	3370.00	3370.00
<b>Total</b>	NA	NA	NA	22160.00
15g	NA	Add'l 8-station expanders	2085.00	2085.00
15h	NA	Add'l P95B digital pianos	800.00	800.00

Vendor	Dollarhide's Music Center			
Location	Tate High School			
ITEM NUMBER	Qty	Description	Each	Ext. Price
16a	16	P95B Yamaha88-Key Digital Piano	800.00	12800.00
16b	1	GLC-IC Roland Learning Const. Sys.	5990.00	5990.00
16c	2	On Site Tng	0.00	0.00
16d	4	On Going Tng	0.00	0.00
16e	1	Check	0.00	0.00
16f	1	HP302 Roland Digital Piano Sys.	3370.00	3370.00
<b>Total</b>	NA	NA	NA	22160.00
16g	NA	Add'l 8-station expanders	2085.00	2085.00
16h	NA	Add'l P95B digital pianos	800.00	800.00

<b>"No Bids" received for Items 15a-16h from the following vendors:</b>							
Playground Music Center							
Schmidt's Music							
Sam Ash Quickship Corp.							
B&H International							
Music & Arts							
Nat'l Educational Music Co							
Peripole, Inc.							
Washington Music Center							

**BID TABULATION, RECOMMENDATIONS, AND PROTEST**

Bid tabulations with award recommendations are posted for 72 hours in the Purchasing Department Office and are also posted to the School District's website address at: <http://old.escambia.k12.fl.us/adminoff/finance/purchasing/>

Failure to file a protest within the time prescribed in Section 120.57(3) Florida Statutes, and School Board Rules shall constitute a waiver of proceedings. Bid tabulations or recommendations will be distributed solely through the Purchasing website address. Notices will not be automatically mailed.

I hereby certify that the prices and bidders reflected herein are valid, and have been received in compliance to Escambia County School Board Rules and Florida Law.

John Dombroskie, Director  
Purchasing Department