



THE SCHOOL DISTRICT OF ESCAMBIA COUNTY
PURCHASING DEPARTMENT
215 West Garden Street
Pensacola, FL 32502

BID AWARD NOTICE

DATE:
July 28, 2011

BID TITLE & REFERENCE:
Classroom Supplies, Bid #112902

DESCRIPTION OF PURCHASE:

A two-year pricing agreement to provide classroom supply items (sixty-six (66) items bid; sixty four (64) recommended for award) as stocked and distributed by the Central Warehouse. Items #20 and 65 were deleted from the bid award due to no vendor response and/or sample was not received for evaluation. Bid may be renewed for a second year upon mutual consent and School Board approval. Bid award(s) to the lowest bidder(s) meeting specifications. In cases where the low bidder(s) was not awarded, a sample was not submitted for evaluation and/or failed quality testing and/or had minimum buy requirements and higher administrative costs. Items will be purchased on an as needed basis to replenish the Central Warehouse inventory.

Effective Dates: September 1, 2011 through August 31, 2012.

REQUESTED BY:

Central Warehouse

SUPPLIER NAME:	ITEMS AWARDED:	ESTIMATED ANNUAL EXPENDITURE:
AFP Industries, Inc., Miami, FL	2	\$ 9,852.60
Business Stationers, Montreal, Quebec, Canada	1	184.50
DGS Educational Products, DelRay Beach, FL	2	6,348.40
National Art & School Supplies, Rahway, NJ	6	23,649.24
Pyramid School Products, Tampa, FL	26	16,877.57
Quill Corp., Lincolnshire, IL	2	4,369.55
School Specialty, Appleton, WI	4	2,462.20
Smith Office & Computer, Hollywood, FL	10	15,600.65
Standard Stationery, Wheeling, IL	11	5,667.99

AMOUNT OF PURCHASE:

\$85,012.70 Est. /Yr.

FUNDING SOURCE:

General Fund (1110)

METHOD OF PROCUREMENT:

ECSD Bid

Responses Received: 14
Bids Rejected: 1

"No Bid" Responses: 1

DATE AND TIME POSTED:

July 28, 2011, 4:30pm Central Time

BID TABULATION
ESCAMBIA COUNTY SCHOOL DISTRICT
Purchasing Department
75 North Pace Blvd.
Pensacola, FL 32505

Date: July 7, 2011
Bid Number: 112902
Bid Title: Classroom Supplies

Bid Item #	Recommended Award					
	Bidder Name	1	2	3	4	5
AFP INDUSTRIES*	NB	NB	NB	8.37(25,42)	NB	NB
BUSINESS STATIONERS	NB	NB	NB	NB	NB	NB
COMMERCIAL ART SUPPLY	NB	NB	NB	NB	1.32	NB
DGS EDUCATIONAL PRODUCTS	NB	NB	26.95	10.76 (49)	2.25	1.79
MARK WRITE, INC.	NB	NB	NB	NB	NB	NB
NATIONAL ART & SCHOOL	5.67	7.49	NB	NB	NB	NB
PITSCO	NB	NB	NB	NB	NB	NB
PYRAMID SCHOOL PRODUCTS**	5.18	6.85	NB	7.94 (42)	NB	NB
QUILL CORP	7.99	10.39	NB	NB	NB	NB
SCHOOL SPECIALTY	6.57	8.68	NB	NB	1.30	NB
SMITH OFFICE & COMPUTER***	5.20	6.85	NB	8.27 (42)	NB	NB
STANDARD STATIONERY	6.56	8.65	15.22	5.36 (1)	NB	.138 (1)

Bid Item #						
	Bidder Name	7	8	9	10	11
AFP INDUSTRIES*	NB	6.28 (6,46)	NB	NB	1.47 (1,6)	1.52 (1,6)
BUSINESS STATIONERS	NB	5.83 (1)	NB	NB	NB	NB
COMMERCIAL ART SUPPLY	.20	NB	NB	NB	NB	NB
DGS EDUCATIONAL PRODUCTS	.30	9.95	NB	1.49	NB	NB
MARK WRITE, INC.	NB	NB	NB	NB	NB	NB
NATIONAL ART & SCHOOL	NB	6.54	12.79	1.16	NB	NB
PITSCO	NB	15.26 (1)	NB	NB	NB	NB
PYRAMID SCHOOL PRODUCTS**	NB	5.89 (6,44)	13.06(25,44)	.90 (6,44)	1.34 (6,38)	1.53 (6,38)
QUILL CORP	NB	13.59 (1)	17.59	1.43	NB	NB
SCHOOL SPECIALTY	NB	7.06	16.28	1.07	NB	NB
SMITH OFFICE & COMPUTER***	NB	5.90 (6)	13.70 (25)	NB	1.45 (23)	1.64 (23)
STANDARD STATIONERY	.082	6.09 / 5.34 (1) / 6.55 (1)	13.07	.99	1.58	1.85

Bid Item #						
	Bidder Name	13	14	15	16	17
AFP INDUSTRIES*	2.57 (1,6)	.91 (1,6)	1.34 (1,6)	1.52 (1,6)	NB	.162 (28)
BUSINESS STATIONERS	NB	NB	NB	NB	NB	NB
COMMERCIAL ART SUPPLY	NB	NB	NB	NB	NB	NB
DGS EDUCATIONAL PRODUCTS	NB	NB	NB	NB	NB	NB
MARK WRITE, INC.	NB	NB	NB	NB	NB	NB
NATIONAL ART & SCHOOL	NB	NB	NB	NB	NB	NB
PITSCO	NB	NB	NB	NB	NB	NB
PYRAMID SCHOOL PRODUCTS**	2.77 (6,38)	.91 (6,38)	1.53 (6,38)	3.62 (6,29)	5.59 (29)	.17 (50)
QUILL CORP	NB	NB	NB	NB	NB	NB
SCHOOL SPECIALTY	NB	NB	NB	NB	5.79	6.54
SMITH OFFICE & COMPUTER***	2.75 (23)	1.00 (23)	1.45 (23)	1.65 (23)	4.90 (25)	.162 (50)
STANDARD STATIONERY	3.03	1.04	1.59	1.87 (1)	2.79	.157 (1)

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Bid Item #	DELETE					
Bidder Name	19	20	21	22	23	24
AFP INDUSTRIES*	.256 (28)	NB	NB	NB	NB	NB
BUSINESS STATIONERS	.217 (1)	NB	.10	.136 (1)	.14 (1)	.66 (1)
COMMERCIAL ART SUPPLY	NB	NB	NB	NB	NB	NB
DGS EDUCATIONAL PRODUCTS	NB	NB	.59	.59	.95	1.25
MARK WRITE, INC.	NB	NB	NB	NB	NB	NB
NATIONAL ART & SCHOOL	NB	NB	NB	NB	NB	NB
PITSCO	NB	NB	NB	NB	NB	NB
PYRAMID SCHOOL PRODUCTS**	.21 (1,51)	NB	.09	.13 (1)	.14 (1)	.52
QUILL CORP	NB	NB	NB	NB	NB	NB
SCHOOL SPECIALTY	10.18	NB	NB	.13	.16	NB
SMITH OFFICE & COMPUTER***	.262 (50)	NB	NB	NB	NB	NB
STANDARD STATIONERY	.192 (1)	NB	NB	.094	.09	.422

Bid Item #						
Bidder Name	25	26	27	28	29	30
AFP INDUSTRIES*	NB	NB	NB	.71 (7)	2.28 (7)	2.17 (7)
BUSINESS STATIONERS	1.23 (1)	.058 (1)	.30 (1)	NB	NB	NB
COMMERCIAL ART SUPPLY	NB	.08 (1)	NB	NB	NB	NB
DGS EDUCATIONAL PRODUCTS	4.15	.25	.41	.64	1.88	1.63
MARK WRITE, INC.	NB	NB	NB	NB	NB	NB
NATIONAL ART & SCHOOL	NB	NB	NB	NB	NB	NB
PITSCO	NB	NB	NB	NB	NB	NB
PYRAMID SCHOOL PRODUCTS**	1.35	.056 (1)	.30 (1)	.685	1.15	1.03
QUILL CORP	NB	.533 (6)	NB	NB	NB	1.76
SCHOOL SPECIALTY	NB	3.39	NB	NB	2.63	2.52
SMITH OFFICE & COMPUTER***	NB	NB	NB	.70 (7)	NB	NB
STANDARD STATIONERY	NB	.058	.107 (1)	.69	1.40 / 2.23	1.14 / 2.13

Bid Item #						
Bidder Name	31	32	33	34	35	36
AFP INDUSTRIES*	NB	NB	.87 (7)	.93 (7)	NB	2.44 (8)
BUSINESS STATIONERS	NB	NB	NB	NB	NB	3.00 (1)
COMMERCIAL ART SUPPLY	NB	NB	NB	NB	NB	NB
DGS EDUCATIONAL PRODUCTS	9.95	1.99	.88	NB	2.15	5.28
MARK WRITE, INC.	NB	NB	NB	NB	NB	NB
NATIONAL ART & SCHOOL	NB	NB	NB	1.08	NB	7.50
PITSCO	NB	NB	NB	NB	1.80 (1)	NB
PYRAMID SCHOOL PRODUCTS**	.29	.88	.84	.94	NB	2.51 (8)
QUILL CORP	NB	NB	1.59	NB	.87	11.99
SCHOOL SPECIALTY	NB	NB	.88	NB	.43	8.81
SMITH OFFICE & COMPUTER***	NB	NB	NB	.94 (7)	NB	NB
STANDARD STATIONERY	.09	NB	.847	1.18	.214	2.79

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Bidder Name	37	38	39	40	41	42
AFP INDUSTRIES*	2.44 (8)	2.44 (8)	2.44 (8)	2.44 (8)	3.26 (8)	3.26 (8)
BUSINESS STATIONERS	3.00 (1)	3.00 (1)	3.00 (1)	3.00 (1)	NB	NB
COMMERCIAL ART SUPPLY	NB	NB	NB	NB	NB	NB
DGS EDUCATIONAL PRODUCTS	5.28	5.28	5.28	5.28	4.25 (1)	4.25 (1)
MARK WRITE, INC.	NB	NB	NB	NB	3.50 (1)	3.50 (1)
NATIONAL ART & SCHOOL	7.50	7.50	7.50	7.50	5.70	5.70
PITSCO	NB	NB	NB	NB	NB	NB
PYRAMID SCHOOL PRODUCTS**	2.51 (8)	2.51 (8)	2.51 (8)	2.51 (8)	3.32 (8)	3.32 (8)
QUILL CORP	11.99	11.99	11.99	NB	6.39	6.39
SCHOOL SPECIALTY	7.29	8.81	8.81	8.81	NB	NB
SMITH OFFICE & COMPUTER***	NB	NB	NB	NB	NB	NB
STANDARD STATIONERY	2.79	2.79	2.79	2.79	3.59	3.59

Bidder Name	43	44	45	46	47	48
AFP INDUSTRIES*	3.26 (8)	3.26 (8)	2.15 (1,8)	2.15 (1,8)	.81 (9)	2.09 (47)
BUSINESS STATIONERS	NB	NB	3.33 (1)	3.33 (1)	1.56 (1)	1.88 (1)
COMMERCIAL ART SUPPLY	NB	NB	NB	NB	NB	NB
DGS EDUCATIONAL PRODUCTS	6.66	6.66 (1)	6.88	6.88 (1)	1.19	3.15 (1)
MARK WRITE, INC.	3.50 (1)	NB	2.75 (1)	2.75 (1)	NB	NB
NATIONAL ART & SCHOOL	5.70	5.70	6.24	5.61	NB	1.56 (1)
PITSCO	NB	NB	NB	NB	NB	NB
PYRAMID SCHOOL PRODUCTS**	3.32 (8)	3.32 (8)	5.28	5.28	.72 (9)	1.88
QUILL CORP	6.39	6.39	.91 (33)	12.79	NB	3.79 (1)
SCHOOL SPECIALTY	NB	NB	NB	NB	NB	NB
SMITH OFFICE & COMPUTER***	NB	NB	NB	NB	NB	1.94 (47)
STANDARD STATIONERY	3.59	3.24 (1)	5.20 / 1.44 (1)	5.20 / 1.44 (1)	3.67 (1) / 1.44 (1)	2.16 / .77 (1)

Bidder Name	49	50	51	52	53	54
AFP INDUSTRIES*	NB	2.52 (6)	2.18 (47)	8.79 (34)	8.79 (34)	NB
BUSINESS STATIONERS	NB	NB	NB	NB	NB	.54 (1)
COMMERCIAL ART SUPPLY	NB	NB	NB	NB	NB	NB
DGS EDUCATIONAL PRODUCTS	3.65 (1)	NB	NB	NB	NB	1.85
MARK WRITE, INC.	NB	1.50 (1)	NB	3.75 (1)	3.75 (1)	NB
NATIONAL ART & SCHOOL	NB	2.06	1.96	7.29 / 6.90 (1)	7.29	NB
PITSCO	NB	4.75 (1)	NB	NB	NB	NB
PYRAMID SCHOOL PRODUCTS**	3.60	2.13	1.99	7.59	7.59	.69
QUILL CORP	.89	5.99	5.99	15.99	15.99	2.29
SCHOOL SPECIALTY	2.88	2.97	NB	10.45	NB	.58
SMITH OFFICE & COMPUTER***	NB	2.34 (6)	2.05 (6,47)	8.19 (6)	8.19 (6)	NB
STANDARD STATIONERY	4.33	2.38	2.24 (1)	8.77	8.77	.434 (1)

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Bidder Name	55	56	57	58	59	60
AFP INDUSTRIES*	1.13 (1,9,48)	1.57 (6)	2.33 (53)	2.55 (53)	3.70 (53)	2.33 (53)
BUSINESS STATIONERS	1.04 (1)	NB	NB	NB	NB	NB
COMMERCIAL ART SUPPLY	NB	NB	NB	NB	NB	NB
DGS EDUCATIONAL PRODUCTS	NB	NB	3.62	3.62	4.58	3.62
MARK WRITE, INC.	NB	NB	NB	NB	NB	NB
NATIONAL ART & SCHOOL	1.15	1.58	NB	NB	NB	NB
PITSCO	2.66 (1)	5.98 (1)	NB	NB	NB	NB
PYRAMID SCHOOL PRODUCTS**	1.19	1.55	3.69 (51)	3.69 (51)	4.39 (51)	3.69 (51)
QUILL CORP	3.29 (1)	3.79	6.65	NB	NB	2.98
SCHOOL SPECIALTY	1.49	1.85	2.85	NB	NB	2.85
SMITH OFFICE & COMPUTER***	1.19 (6)	1.47 (6)	2.42 (40,51)	2.65 (40,51)	3.84 (40,51)	2.42 (40,51)
STANDARD STATIONERY	.487 (1) / .712 (1) / 1.37	1.79	NB	NB	NB	NB

Bidder Name	61	62	63	64	DELETE 65	66
AFP INDUSTRIES*	.87 (9,53)	2.57 (6)	.53 (1,9)	NB	NB	NB
BUSINESS STATIONERS	NB	NB	NB	NB	NB	NB
COMMERCIAL ART SUPPLY	NB	NB	NB	NB	NB	NB
DGS EDUCATIONAL PRODUCTS	1.95	2.79 (1)	NB	NB	19.95 (1)	32.95
MARK WRITE, INC.	NB	NB	NB	NB	NB	NB
NATIONAL ART & SCHOOL	NB	NB	NB	NB	NB	NB
PITSCO	NB	NB	NB	NB	NB	NB
PYRAMID SCHOOL PRODUCTS**	1.09 (9)	2.59 (1,39)	.74 (9)	1.79 (44)	NB	12.89
QUILL CORP	2.99	2.72	NB	NB	NB	NB
SCHOOL SPECIALTY	1.48	NB	NB	NB	NB	NB
SMITH OFFICE & COMPUTER***	.91 (9,40)	NB	.72 (52)	NB	NB	NB
STANDARD STATIONERY	NB	NB	.756 (1) / .792	NB	NB	NB

NOTES:

- 1) = ALTERNATE
- 2) = MINIMUM ORDER IS 96 EA
- 3) = MINIMUM ORDER IS 144EA
- 4) = 120 DZ PER CASE
- 5) = ORDER IN MULTIPLES OF 36 EA
- 6) = ORDER IN MULTIPLES OF 12
- 7) = ORDER IN MULTIPLES OF 120 DZ
- 8) = ORDER IN MULTIPLES OF 36 DZ
- 9) = ORDER IN MULTIPLES OF 24
- 10) = ORDER IN MULTIPLES OF 144 SETS
- 11) = ORDER IN MULTIPLES OF 432 EACH
- 12) = MINIMUM ORDER IS 60 EACH
- 13) = 60 DOZ PER CASE
- 14) = MINIMUM ORDER - \$800.00; FULL CASE
- 15) = MINIMUM ORDER QTY IS 2500 DOZ.
- 16) = MINIMUM ORDER IS 576 SETS IN INCREMENTS OF 36 SETS
- 17) = MINIMUM ORDER AMT.- \$3500.00 FULL CASES
- 18) = ORDER IN MULTIPLES OF 288 EACH
- 19) = 24 PKG PER CASE
- 20) = ORDER IN MULTIPLES OF 18 PKGS
- 21) = MINIMUM ORDER QTY - 504 EACH
- 22) = ORDER IN MULTIPLES OF 10
- 23) = 12 PER CASE OR BOX
- 24) = 8 PER CASE
- 25) = 6 PER BOX
- 26) = MINIMUM ORDER - 1500 EACH
- 27) = MINIMUM ORDER AMT. FOR ITEMS #11-15 \$1,000.00 (CAN COMBINED)
- 28) = ORDER IN MULTIPLES OF 125 EACH
- 29) = MINIMUM ORDER FOR SAMSILL - \$800 IN FULL CASES
- 30) = MINIMUM ORDER FOR ESSELTE - \$1100 IN FULL CASES
- 31) = ORDER IN FULL CASES- 5 BOXES/CASE
- 32) = MINIMUM ORDER QTY IS 1080 DZ
- 33) = SOLD PER EACH
- 34) = 12 DOZ PER CASE

*** = AFP MINIMUM ORDERS AS FOLLOW:**

**TOPS - \$1000.00 / OXFORD - ESSELTE \$1100.00 /
 DIXON - \$600.00 / LIQUIMARK - \$1350.00 /PACON - \$3100.00
 SANFORD - \$1100.00 / ROARING SPRINGS - \$1600.00**

****=PYRAMID SCHOOL PRODUCTS MINIMUM ORDERS AS FOLLOWS:**

**ACCO WILSON JONES - \$1100.00
 SAMSILL - \$800.00
 ELMERS - \$750.00**

*****=SMITH OFFICE & COMPUTER MINIMUM ORDER AS FOLLOWS:**

PACON - \$3200.00

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NOTES (CONT.):

35)= 36/CS, MINIMUM ORDER QTY- 396 SETS
36)= ORDER IN MULTIPLES OF 36 PKGS
37)= MINIMUM ORDER FOR AMERICAN PAPER ITEMS -\$4000 COMBINED
38)= MINIMUM ORDER FOR ACCO WILSON JONES -\$1100.00
39)= MINIMUM ORDER QTY - 16 PKGS/CASE
40)= MINIMUM ORDER QTY-PACON ITEMS - \$3200.00
41)=PRICE IS FOR PACK OF 25 EACH
42)=MINIMUM ORDER QTY - 90 EACH
43)=MINIMUM ORDER QTY-1656 EACH
44)=MINIMUM ORDER AMT.- \$750.00 (ELMERS)
45)=ALL OR NONE - ONE SHIPMENT
46)=MINIMUM ORDER QTY - 84 EACH
47)=ORDER IN MULTIPLES OF 72
48)=MINIMUM ORDER QTY - 1248 EACH
49)=MINIMUM ORDER QTY -100
50)=5 BXS/CS; FULL CASE ONLY
51)=10 BXS/CS; FULL CASE ONLY
52)=MINIMUM ORDER QTY-744; FULL CASES ONLY
53) MINIMUM ORDER QTY-PACON ITEMS -\$3100.00

BROKE TIE W/COIN TOSS FOR ITEMS # 2,34

ITEMS #11-15 & 36-44: AWARDED AS A GROUP FOR LOWER ADMINISTRATIVE & SHIPPING COSTS

ITEM# 27 - AWARDED TO PYRAMID SCHOOL PRODUCTS DUE TO LOWER ADMINISTRATIVE & SHIPPING COSTS.

ITEMS#20 & 65 - DELETED FROM BID AWARD. NO BID RESPONSES OR NO SAMPLE WAS SUBMITTED.

Bid Tabulation, Recommendation and Protest:

Bid tabulations with award recommendations are posted for 72 Hours in the Purchasing Office and are also posted to the School District's Purchasing Website address at <http://old.escambia.k12.fl.us/adminoff/finance/purchasing/>. Failure to file a protest within the time prescribed in Section 120.57(3) Florida Statutes, and School Board Rules shall constitute a waiver of proceedings. Bid tabulations or recommendations will be distributed solely through the Purchasing Web Site address. Notices will not be automatically mailed.

I hereby certify that the prices and bidders reflected herein are valid, and have been received in compliance to Escambia County School Board Rules and Florida Law.

J. T. Dombroskie
Director