



**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY**  
**PURCHASING DEPARTMENT**  
215 West Garden Street  
Pensacola, FL 32502

**BID AWARD NOTICE**

**DATE:**  
**July 5, 2011**

**BID TITLE & REFERENCE:**  
**Office Supplies, Bid #112802**

**DESCRIPTION OF PURCHASE:**

A two-year pricing agreement to provide office supplies (one hundred eight (108) items bid, one hundred seven (107) items awarded) as stocked and distributed by the Central Warehouse. Item #74 was not awarded. Bid may to be renewed for a second year upon mutual consent and School Board approval. Bid award(s) to the lowest bidder(s) meeting specifications. In cases where the low bidder(s) was not awarded, a sample was not submitted for evaluation and/or failed quality testing and/or had minimum buy requirements and higher administrative costs. Items will be purchased on an as needed basis to replenish the Central Warehouse inventory. The Invitation to Bid and the Tabulation of the Bids received may be viewed at [http://old.escambia.k12.fl.us/adminoff/purchasing/current\\_bid\\_activity.html](http://old.escambia.k12.fl.us/adminoff/purchasing/current_bid_activity.html).

Effective Dates: August 1, 2011 through July 31, 2012.

**REQUESTED BY:**

Central Warehouse

**PURPOSE OR END USE:**

To provide office supplies throughout the District.

<b>SUPPLIER NAME:</b>	<b>ITEMS AWARDED:</b>	<b>ESTIMATED ANNUAL EXPENDITURE:</b>
Business Stationers, Montreal, Quebec	4	\$ 309.27
Gulf Coast Office Products, Pensacola, FL	8	4,041.60
National Art & School Supplies, Rahway, NJ	2	10,021.00
Pyramid School Products, Tampa, FL	39	31,569.37
Quill Corporation, Lincolnshire, IL	6	1,308.01
Smith Office & Computer, Hollywood, FL	37	32,366.00
Standard Stationery Supply, Wheeling, IL	11	4,965.10

**AMOUNT OF PURCHASE:**

\$84,580.35

**FUNDING SOURCE:**

General Fund (1110)

**METHOD OF PROCUREMENT:**

ECSD Bid

Responses Received: 9

**DATE AND TIME POSTED:**

July 5, 2011, 3:15pm CST

**BID TABULATION**

**ESCAMBIA COUNTY SCHOOL DISTRICT**

Purchasing Department  
75 North Pace Blvd.  
Pensacola, FL 32505

DATE: June 13, 2011  
BID NUMBER: 112802  
BID TITLE: OFFICE SUPPLIES

**Recommended Award**

BID ITEM #	Recommended Award					
BIDDER NAME	1	2	3	4	5	6
AFP INDUSTRIES *	NB	.51(A,31)	2.97 (A,31)	NB	.186 (39)	NB
BUSINESS STATIONERS	NB	.52 (A)	3.10 (A)	NB	.188	NB
DGS EDUCATIONAL	2.15	1.15	3.96	NB	.65	NB
GULF COAST OFFICE	NB	NB	NB	9.96	NB	4.95
NATIONAL ART & SCHOOL	NB	NB	NB	NB	NB	4.71
PYRAMID SCHOOL PRODUCTS	1.18	.55	3.19	10.09	.18	4.01
QUILL CORP	NB	NB	NB	NB	NB	NB
SMITH OFFICE & COMPUTER	NB	NB	3.00 (31)	9.40 (17)	NB	4.00 (17)
STANDARD STATIONERY	1.90	.378	NB	NB	.164 (A)	NB

BID ITEM #	7	8	9	10	11	12
BIDDER NAME	7	8	9	10	11	12
AFP INDUSTRIES *	NB	NB	NB	NB	NB	.59 (6)
BUSINESS STATIONERS	NB	NB	NB	NB	NB	.66 (A)
DGS EDUCATIONAL	NB	NB	5.95	NB	NB	1.15
GULF COAST OFFICE	39.02	.36	NB	NB	NB	NB
NATIONAL ART & SCHOOL	38.77	NB	NB	NB	NB	NB
PYRAMID SCHOOL PRODUCTS	34.95	.40	1.34 (32)	1.39	2.59	.60
QUILL CORP	NB	NB	NB	NB	2.63	1.27
SMITH OFFICE & COMPUTER	36.00 (16)	NB	1.20 (18)	1.17 (15)	2.36 (15)	NB
STANDARD STATIONERY	NB	.486	NB	NB	NB	.678 (A)

BID ITEM #	13	14	15	16	17	18
BIDDER NAME	13	14	15	16	17	18
AFP INDUSTRIES *	.68 (6)	NB	NB	NB	NB	NB
BUSINESS STATIONERS	.78 (A)	NB	NB	NB	NB	NB
DGS EDUCATIONAL	1.25	NB	NB	NB	NB	NB
GULF COAST OFFICE	NB	.86	NB	NB	1.39 (15)	1.19
NATIONAL ART & SCHOOL	NB	.63	NB	NB	NB	NB
PYRAMID SCHOOL PRODUCTS	.66	.68	NB	.45	1.39	1.19
QUILL CORP	NB	NB	NB	NB	2.23	2.15
SMITH OFFICE & COMPUTER	NB	NB	NB	NB	NB	1.13 (17)
STANDARD STATIONERY	.79 (A)	.762	.564	.452	1.34	1.27

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BID ITEM #	19	20	21	22	23	24
BIDDER NAME						
AFP INDUSTRIES *	.59 (1)	.314 (1)	.314 (1)	.49 (2)	.49 (2)	.83 (3)
BUSINESS STATIONERS	.58 (A)	NB	NB	NB	NB	NB
DGS EDUCATIONAL	NB	NB	NB	NB	NB	NB
GULF COAST OFFICE	.79 (A,1)	.43 (A,1)	.43 (A,1)	.78 (A,2)	.78 (A,2)	1.16 (A,3)
NATIONAL ART & SCHOOL	NB	NB	NB	NB	NB	NB
PYRAMID SCHOOL PRODUCTS	.63	.34	.34	.52	.52	.88
QUILL CORP	NB	.27	.23	2.07	2.07	2.87
SMITH OFFICE & COMPUTER	.62	.32	.32	.50	.50	.85
STANDARD STATIONERY	.774	.452	.452	.695	.695	1.17

BID ITEM #	25	26	27	28	29	30
BIDDER NAME						
AFP INDUSTRIES *	.83 (3)	NB	NB	NB	NB	7.99 (4)
BUSINESS STATIONERS	NB	NB	NB	NB	NB	NB
DGS EDUCATIONAL	NB	3.09	2.85	NB	NB	19.95
GULF COAST OFFICE	1.16 (A,3)	NB	NB	4.58	4.95	10.25
NATIONAL ART & SCHOOL	NB	NB	NB	NB	NB	NB
PYRAMID SCHOOL PRODUCTS	.88	2.49	2.29	NB	NB	8.49 (4)
QUILL CORP	2.87	NB	NB	6.666	7.999	NB
SMITH OFFICE & COMPUTER	.85	NB	NB	NB	NB	7.95
STANDARD STATIONERY	1.17	2.64 (A)	2.49 (A)	5.85	6.34	9.20

BID ITEM #	31	32	33	34	35	36
BIDDER NAME						
AFP INDUSTRIES *	6.86 (4)	5.04 (A,28)	3.89 (A,28)	8.44 (4)	8.44 (4)	8.44 (4)
BUSINESS STATIONERS	NB	NB	NB	NB	NB	NB
DGS EDUCATIONAL	16.99	NB	NB	16.49	16.49	16.49
GULF COAST OFFICE	7.91 (A)	8.89	6.74	12.75	12.75	12.75
NATIONAL ART & SCHOOL	NB	NB	NB	NB	NB	NB
PYRAMID SCHOOL PRODUCTS	7.29 (4)	5.36 (A)	4.13 (A)	8.98	8.98	8.98
QUILL CORP	9.59	NB	NB	NB	NB	NB
SMITH OFFICE & COMPUTER	7.30	4.90 (A)	4.08 (A)	8.70	8.70	8.70
STANDARD STATIONERY	7.91	5.86	4.52	9.82	9.82	9.82

DATE: June 13, 2011  
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BID ITEM #	37	38	39**	40	41	42
AFP INDUSTRIES *	NB	NB	NB	NB	NB	NB
BUSINESS STATIONERS	NB	NB	NB	NB	NB	NB
DGS EDUCATIONAL	NB	NB	NB	NB	NB	NB
GULF COAST OFFICE	1.91 (28)	11.72	NB	NB	.33	NB
NATIONAL ART & SCHOOL	NB	NB	NB	NB	NB	NB
PYRAMID SCHOOL PRODUCTS	2.10 (28)	5.69	5.20	7.89	.40	1.18
QUILL CORP	NB	NB	NB	NB	NB	NB
SMITH OFFICE & COMPUTER	NB	NB	5.20 (4)	7.25 (4)	.31 (31)	.90 (34)
STANDARD STATIONERY	.548 (A)	6.53	5.78	4.93 (A) / 8.64	.228 (A)	1.05

BID ITEM #	43	44	45	46	47	48
AFP INDUSTRIES *	NB	NB	NB	NB	NB	NB
BUSINESS STATIONERS	NB	NB	NB	NB	NB	NB
DGS EDUCATIONAL	NB	NB	NB	NB	NB	NB
GULF COAST OFFICE	NB	NB	NB	46.13	21.11	NB
NATIONAL ART & SCHOOL	NB	NB	NB	NB	NB	NB
PYRAMID SCHOOL PRODUCTS	1.18	1.18	1.18	44.95	21.95 (4)	1.05
QUILL CORP	NB	NB	NB	49.59	34.39	1.99
SMITH OFFICE & COMPUTER	.90 (34)	.90 (34)	.90 (A,34)	18.00(A,16)	7.00 (A,35)	.92 (36)
STANDARD STATIONERY	1.05	1.05	1.05	17.31 (A)	6.41 (A)	.238 (A)

BID ITEM #	49	50	51	52**	53	54
AFP INDUSTRIES *	NB	NB	NB	NB	NB	NB
BUSINESS STATIONERS	NB	NB	NB	NB	NB	NB
DGS EDUCATIONAL	NB	NB	NB	NB	NB	NB
GULF COAST OFFICE	NB	NB	1.03	4.16	1.36	3.03
NATIONAL ART & SCHOOL	NB	NB	NB	NB	NB	NB
PYRAMID SCHOOL PRODUCTS	.46	.62	.69 (19)	3.36 (8)	1.08 (9)	2.36 (10)
QUILL CORP	.486 (19)	1.013 (19)	NB	13.99	5.59	7.74
SMITH OFFICE & COMPUTER	.42	.54	NB	3.36 (17)	1.07 (33)	2.35 (34)
STANDARD STATIONERY	.564	.726	.765 (A)	3.39	1.09	2.38

DATE: June 13, 2011  
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BID ITEM #	55	56	57	58	59	60
BIDDER NAME						
AFP INDUSTRIES *	NB	NB	NB	NB	NB	NB
BUSINESS STATIONERS	.153 (A)	.397 (A)	.13 (A)	.34 (A)	.22 (A)	1.08 (A)
DGS EDUCATIONAL	.26 (A)	.74	NB	NB	NB	NB
GULF COAST OFFICE	.18	.53 (A)	NB	NB	.19	1.32
NATIONAL ART & SCHOOL	NB	NB	NB	NB	NB	NB
PYRAMID SCHOOL PRODUCTS	.20	.40	.16 (33)	.45 (6)	.22 (A)	1.04 (A)
QUILL CORP	1.43	1.59	NB	NB	.87 (A)	2.79 (A)
SMITH OFFICE & COMPUTER	NB	NB	NB	NB	NB	NB
STANDARD STATIONERY	.175	.48	NB	NB	.158 (A)	1.09 (A)

BID ITEM #	61	62	63	64	65	66
BIDDER NAME						
AFP INDUSTRIES *	NB	NB	NB	NB	NB	NB
BUSINESS STATIONERS	NB	NB	.60 (A)	.73 (A)	.63 (A)	.63 (A)
DGS EDUCATIONAL	2.18	1.75	2.59	NB	1.35	1.35
GULF COAST OFFICE	2.39	NB	NB	NB	.75 (A,5)	.75 (5)
NATIONAL ART & SCHOOL	NB	NB	NB	NB	NB	NB
PYRAMID SCHOOL PRODUCTS	1.25	1.20	.46	.69	.71	.71
QUILL CORP	3.83 (A)	NB	.87 (A)	NB	1.43	1.59
SMITH OFFICE & COMPUTER	NB	NB	NB	NB	NB	NB
STANDARD STATIONERY	1.54 (A)	.96	.463	.698	.488 (A)	.488 (A)

BID ITEM #	67	68	69	70	71	72
BIDDER NAME						
AFP INDUSTRIES *	NB	NB	NB	NB	.44 (29)	NB
BUSINESS STATIONERS	.79 (A)	.79 (A)	NB	7.56 (A)	.48 (A)	NB
DGS EDUCATIONAL	NB	NB	NB	NB	.65	2.34
GULF COAST OFFICE	1.09 (A,5)	1.09 (A,5)	NB	10.21	.58	3.09
NATIONAL ART & SCHOOL	NB	NB	NB	NB	NB	NB
PYRAMID SCHOOL PRODUCTS	.79	.79	7.89	9.69	.45	1.25
QUILL CORP	NB	1.83	NB	13.59	2.79	5.43
SMITH OFFICE & COMPUTER	NB	NB	NB	NB	NB	NB
STANDARD STATIONERY	.72 (A)	.72 (A)	NB	4.48 (A)	.447	.76

DATE: June 13, 2011  
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BID ITEM#		DELETE				
BIDDER NAME	73	74	75	76	77	78
AFP INDUSTRIES *	NB	NB	NB	NB	NB	NB
BUSINESS STATIONERS	NB	NB	.14 (A)	1.00 (A)	NB	.92 (A)
DGS EDUCATIONAL	2.14	NB	NB	NB	NB	2.25
GULF COAST OFFICE	2.85	NB	NB	1.95	3.69	1.94
NATIONAL ART & SCHOOL	NB	NB	NB	1.23	3.17	NB
PYRAMID SCHOOL PRODUCTS	1.17	NB	.15	1.37	2.75	1.35
QUILL CORP	4.55	NB	NB	2.07	4.932	NB
SMITH OFFICE & COMPUTER	NB	NB	NB	1.70	NB	NB
STANDARD STATIONERY	.72	.68 (A)	.129 (A)	1.55	3.27	.909 (A)

BID ITEM#						
BIDDER NAME	79	80	81	82	83	84
AFP INDUSTRIES *	NB	NB	NB	NB	NB	NB
BUSINESS STATIONERS	.33 (A)	2.36 (A)	NB	NB	NB	NB
DGS EDUCATIONAL	NB	6.95	NB	2.75	NB	8.99
GULF COAST OFFICE	.59	NB	NB	2.88	NB	NB
NATIONAL ART & SCHOOL	NB	NB	NB	NB	NB	NB
PYRAMID SCHOOL PRODUCTS	NB	3.15	1.79	.60	1.49	3.19
QUILL CORP	NB	NB	NB	3.99	6.34 (A)	NB
SMITH OFFICE & COMPUTER	NB	3.35 (41)	NB	NB	NB	NB
STANDARD STATIONERY	.197	2.17 (A)	1.44 (A)	.634 (A)	1.68 (A)	3.19

BID ITEM#						
BIDDER NAME	85	86**	87	88	89	90
AFP INDUSTRIES *	NB	NB	NB	NB	NB	NB
BUSINESS STATIONERS	NB	NB	.79 (A)	.79 (A)	.79 (A)	.79 (A)
DGS EDUCATIONAL	.25	NB	NB	NB	NB	NB
GULF COAST OFFICE	11.30	NB	.88	.88	.88	.88
NATIONAL ART & SCHOOL	NB	NB	NB	NB	NB	NB
PYRAMID SCHOOL PRODUCTS	.20 (23)	1.15	.85	.85	.87 (A)	.85
QUILL CORP	.167	3.59	.74	.74	NB	.74
SMITH OFFICE & COMPUTER	NB	1.15 (34)	.83 (36)	.83 (36)	NB	.83 (36)
STANDARD STATIONERY	NB	.66 (A)	.996	.996	1.04 (A)	.996

DATE: June 13, 2011  
 BID NUMBER: 112802  
 BID TITLE: OFFICE SUPPLIES

BID ITEM#	91	92	93	94	95	96
AFP INDUSTRIES *	NB	NB	NB	NB	NB	NB
BUSINESS STATIONERS	.79 (A)	.79 (A)	NB	NB	NB	NB
DGS EDUCATIONAL	NB	NB	NB	NB	NB	NB
GULF COAST OFFICE	.88	.88	8.59	8.59	NB	NB
NATIONAL ART & SCHOOL	NB	NB	NB	NB	NB	NB
PYRAMID SCHOOL PRODUCTS	.85	.85	8.39	8.39	8.39	8.39
QUILL CORP	.74	.74	12.79	12.79	NB	12.79
SMITH OFFICE & COMPUTER	.83 (36)	.83 (36)	8.15 (34)	8.15 (34)	NB	8.15 (34)
STANDARD STATIONERY	.996	.996	NB	NB	NB	NB

BID ITEM#	97	98	99	100	101	102	103
AFP INDUSTRIES *	NB	NB	8.92 (17)	8.92 (17)	8.92 (17)	8.92 (17)	2.98(38)
BUSINESS STATIONERS	NB	NB	NB	NB	NB	NB	NB
DGS EDUCATIONAL	NB	NB	16.99	16.99	16.99	16.99	7.29
GULF COAST OFFICE	NB	NB	9.97	9.97	9.97	9.97	3.66
NATIONAL ART & SCHOOL	NB	NB	7.53	7.53	7.53	7.53	3.19
PYRAMID SCHOOL PRODUCTS	8.39	8.39	7.42	7.42	7.42	7.42	3.00
QUILL CORP	12.79	NB	12.79	12.79	12.79	12.79	5.43
SMITH OFFICE & COMPUTER	8.15 (34)	NB	8.40 (17)	8.40 (17)	8.40 (17)	8.40 (17)	3.00(37)
STANDARD STATIONERY	NB	NB	9.21 / 1.35 (A)	9.21 / 1.35 (A)	9.21 / 1.35 (A)	9.21 / 1.35 (A)	3.10 (A)/ 3.53 (A)

BID ITEM#	104	105	106	107	108
AFP INDUSTRIES *	2.98 (38)	2.98 (38)	6.19	.525 (A,40)	3.37 (6)
BUSINESS STATIONERS	NB	NB	NB	NB	NB
DGS EDUCATIONAL	7.29	7.29	9.99	.99	4.39
GULF COAST OFFICE	3.66	3.66	6.94	.59 (A)	3.30
NATIONAL ART & SCHOOL	3.19	3.19	6.60	.56	NB
PYRAMID SCHOOL PRODUCTS	3.00	3.00	6.24	.53	4.95
QUILL CORP	5.43	NB	NB	.933	NB
SMITH OFFICE & COMPUTER	3.00 (37)	3.00 (37)	6.80 (36)	.51 (11)	NB
STANDARD STATIONERY	3.10 (A)/ 3.53 (A)	3.10 (A)/ 3.53 (A)	7.18	NB	NB

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**NOTES:**

- A) ALTERNATE
- 1) ORDER IN MULTIPLES OF 100 PKGS
- 2) ORDER OF MULTIPLES OF 60 PKGS
- 3) ORDER IN MULTIPLES OF 40 PKGS OR BOXES
- 4) ORDER IN MULTIPLES OF 5 BOXES
- 5) ORDER IN MULTIPLES OF 36 PKGS OR BOXES
- 6) ORDER IN MULTIPLES OF 12 EA
- 7) MINIMUM ORDER FOR OXFORD is \$1100.00 IN FULL CASES
- 8) 12 PKGS/CS; FULL CASES ONLY
- 9) 36 PKGS/ CS; FULL CASES ONLY
- 10) 18 PKGS/CS; FULL CASES ONLY
- 11) 144 /CS; FULL CASES ONLY
- 12) 12 STAPLERS PER CASE; MUST ORDER 12 FOR FULL CASES
- 13) ORDER IN FULL CASES
- 14) 12/ BOX; 144/CS
- 15) ORDER IN MULTIPLES OF 6 EA
- 16) ORDER IN MULTIPLES OF 2 EA
- 17) SOLD PER CARTON - 12 EA
- 18) 48 PER CASE
- 19) SOLD PER DOZEN ONLY
- 20) SOLD PER PACK; 1 PK=10 BOXES; 100 CLIPS
- 21) 6 ROLLS = 1 PK; MUST BE ORDERED IN MULTIPLE OF 12
- 22) PRICE PER PKG.
- 23) 100 PER BOX
- 24) PRICE AS OF 12/1/09
- 25) IN STOCK INVENTORY
- 26) 40 BX/CS.
- 27) PRICE PER PAD
- 28) ORDER IN MULTIPLES OF 10 BOXES
- 29) MINIMUM ORDER - 1200 BOXES
- 30) MINIMUM ORDER - 18 BOXES
- 31) ORDER IN MULTIPLES OF 24
- 32) 48 PKGS/CS; FULL CASE ONLY
- 33) ORDER IN MULTIPLES OF 36
- 34) ORDER IN MULTIPLES OF 18
- 35) FIVE (5) PER CASE
- 36) 36 PER CASE
- 37) 72 PER CASE
- 38) ORDER IN MULTIPLES OF 12 DZ.
- 39) ORDER IN MULTIPLES OF 288 EA.
- 40) ORDER IN MULTIPLES OF 144 EA.
- 41) 20 PER CASE

**\*- AFP = MINIMUM ORDERS ARE AS FOLLOWS:**

A&W - \$600.00  
OXFORD - \$1100.00  
SANFORD / PAPERMATE -\$1100.00

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**Bid Tabulation, Recommendation and Protest:**

Bid tabulations with award recommendations are posted for 72 Hours in the Purchasing Office and are also posted to the School District's website address at:

<http://old.escambia.k12.fl.us/adminoff/finance/purchasing/>

Failure to file a protest within the time prescribed in Section 120.53(5) Florida Statutes, and School Board Rules shall constitute a waiver of proceedings. Bid tabulations or recommendations will be distributed solely through the Purchasing website address. Notices will not be automatically mailed.

I hereby certify that the prices and bidders reflected herein are valid, and have been received in compliance to Escambia County School Board Rules and Florida Law.

*John Dombroskie*

John Dombroskie, Director of Purchasing