



**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY**  
**PURCHASING DEPARTMENT**  
215 West Garden Street  
Pensacola, FL 32501

**BID AWARD NOTICE**

**DATE:**  
**December 14, 2010**

**BID TITLE & REFERENCE:**  
**Art Supplies, Bid #111304**

**DESCRIPTION OF PURCHASE:**

The bid is for an annual pricing agreement to provide art supplies, (149 items bid; 143 recommended for award), as stocked and distributed by the Central Warehouse to schools throughout the District. Items will be purchased on an "as needed" basis to replenish the Central Warehouse's inventory. Bid award(s) to the lowest bidder(s) meeting specifications. Items number 39-43 and 121 were not awarded. These items will be purchased by quote on an "as needed" basis.

Effective Dates: February 1, 2011 through January 31, 2012.

**REQUESTED BY:**

Central Warehouse

<b>SUPPLIER NAME:</b>	<b>ITEMS:</b>	<b>ESTIMATED ANNUAL EXPENDITURE:</b>
School Specialty, Norcross, GA	63	\$19,705.00
Pyramid School Products, Tampa, FL	44	14,518.00
Highwater Clays, St. Petersburg, FL	2	5,390.00
AFP Industries, Inc., South Miami, FL	1	2,158.00
Commercial Art Supply, Syracuse, NY	16	1,870.00
S&S Worldwide, Colchester, CT	7	1,730.00
Standard Stationary, Wheeling, IL	8	1,640.00
Smith Office Supply, Hollywood, FL	1	930.00
Elgin School Supply, Inc., Chico, CA	1	149.00

**AMOUNT OF PURCHASE:**

\$48,090.00 Est./Yr.

**FUNDING SOURCE:**

General Fund (1110)

**METHOD OF PROCUREMENT:**

ECSD Bid

Responses Received: 13

**DATE AND TIME POSTED:**

December 14, 2010, 1:30pm CST

**BID TABULATION: BID #111304- ART SUPPLIES**

BIDDER NAME/ BID ITEM #	1	2	3	4	5-16	17-22
AFP INDUSTRIES, INC	NB	NB	NB	NB	1.71 E/M3 MOV SPEED	NB
BUSINESS STATIONERS	NB	NB	NB	NB	NB	NB
COMMERCIAL ART SUPPLY	NB	NB	NB	NB	NB	NB
CONSTRUCTIVE PLAYTHINGS	NB	1.998 E/A PACK9	5.99 A	NB	NB	NB
ELGIN SCHOOL SUPPLY	NB	NB	NB	NB	1.39 A	NB
HIGHWATER CLAYS	NB	NB	NB	NB	NB	NB
NATIONAL ART & SCHOOL	NB	NB	NB	NB	NB	NB
PYRAMID SCHOOL PRODUCTS	NB	NB	NB	NB	1.45	1.79 M12
QUILL	NB	NB	4.97 A	NB	NB	NB
S & S WORLDWIDE	NB	.80 A	2.10	.80 A	NB	.63 A
SCHOOL SPECIALTY/SAX	2.93 E/A PACK2	3.29 A	1.96 A	3.29	2.42 PACK4	1.04 PACK5
SMITH OFFICE SUPPLY	NB	NB	NB	NB	NB	NB
STANDARD STATIONARY	NB	NB	NB	NB	NB	NB

RECOMMENDED AWARDS

**BID TABULATION: BID #111304- ART SUPPLIES**

BIDDER NAME/ BID ITEM #	23-27	28	29	30	31	32
AFP INDUSTRIES, INC	NB	.30 M36 MOV DIXON	NB	NB	NB	NB
BUSINESS STATIONERS	NB	NB	NB	NB	NB	NB
COMMERCIAL ART SUPPLY	NB	.21 A	NB	1.14 A	NB	NB
CONSTRUCTIVE PLAYTHINGS	NB	NB	NB	NB	NB	NB
ELGIN SCHOOL SUPPLY	NB	0.30	NB	2.10 A	NB	.37 A
HIGHWATER CLAYS	NB	NB	NB	NB	NB	NB
NATIONAL ART & SCHOOL	NB	NB	NB	NB	NB	NB
PYRAMID SCHOOL PRODUCTS	2.39 M25	0.25	NB	1.13	3.95	.225 A/S/M12
QUILL	NB	NB	NB	NB	8.11 A	NB
S & S WORLDWIDE	NB	NB	NB	NB	NB	NB
SCHOOL SPECIALTY/SAX	2.296 E/M5	.22 E/A M12	16.16 A	2.14 A	3.63 PACK6	.265 E/A M12
SMITH OFFICE SUPPLY	NB	0.30 M12	NB	NB	NB	NB
STANDARD STATIONARY	NB	.197 A/S	NB	1.24	NB	0.23 S

\*\*\*School Specialty bid an alternate unit of issue for items #23-27 that was not accepted by the Evaluation Committee.\*\*\*

**BID TABULATION: BID #111304- ART SUPPLIES**

BIDDER NAME/ BID ITEM #	33-37	38	39	40	41-42	43
AFP INDUSTRIES, INC	NB	NB	D	D	D	D
BUSINESS STATIONERS	NB	NB	I	I	I	I
COMMERCIAL ART SUPPLY	NB	NB	D	D	D	D
CONSTRUCTIVE PLAYTHINGS	NB	NB	N	N	N	N
ELGIN SCHOOL SUPPLY	NB	NB	O	O	O	O
HIGHWATER CLAYS	NB	NB	T	T	T	T
NATIONAL ART & SCHOOL	NB	NB	A	A	A	A
PYRAMID SCHOOL PRODUCTS	NB	NB	W	W	W	W
QUILL	NB	NB	A	A	A	A
S & S WORLDWIDE	NB	NB	R	R	R	R
SCHOOL SPECIALTY/SAX	NB	NB	D	D	D	D
SMITH OFFICE SUPPLY	.437 E MOV CRAY	0.58 MOV CRAY				
STANDARD STATIONARY	NB	NB				
	.388 E	0.50				

RECOMMENDED AWARDS

**BID TABULATION: BID #111304- ART SUPPLIES**

BIDDER NAME/ BID ITEM #	44-50	51-54	55	56	57	58-59
AFP INDUSTRIES, INC	NB	NB	NB	NB	NB	NB
BUSINESS STATIONERS	NB	NB	NB	NB	NB	NB
COMMERCIAL ART SUPPLY	12.25	4.92	4.76 A	NB	NB	NB
CONSTRUCTIVE PLAYTHINGS	NB	NB	NB	NB	2.50	NB
ELGIN SCHOOL SUPPLY	NB	NB	9.50 A	9.50	NB	NB
HIGHWATER CLAYS	NB	NB	NB	NB	NB	NB
NATIONAL ART & SCHOOL	NB	NB	NB	NB	NB	NB
PYRAMID SCHOOL PRODUCTS	12.95 MOV CRAY	5.95 MOV CRAY	5.49	6.79	1.19 MOV CRAY 1.39	3.15 MOV CRAY 3.89
QUILL	NB	DNBAS	NB	NB	1.33	3.56 NB 58
S & S WORLDWIDE	NB	NB	NB	NB	NB	NB
SCHOOL SPECIALTY/SAX	12.35	4.96	7.09	8.25	1.18	2.54
SMITH OFFICE SUPPLY	NB	NB	NB	NB	NB	NB
STANDARD STATIONARY	NB	NB	NB	NB	NB	NB

RECOMMENDED AWARDS

**BID TABULATION: BID #111304- ART SUPPLIES**

BIDDER NAME/ BID ITEM #	60-70	71-73	74-77	78	79-86	87
AFP INDUSTRIES, INC	NB	NB	NB	1.55 M144 MOV DIXON	2.73 E/M24 MOV DIXON	NB
BUSINESS STATIONERS	NB	NB	NB	NB	NB	NB
COMMERCIAL ART SUPPLY	NB	NB	NB	NB	NB	NB
CONSTRUCTIVE PLAYTHINGS	3.15 NB 69/70	NB	NB	NB	NB	3.59
ELGIN SCHOOL SUPPLY	NB	NB	NB	1.79/1.69 MOV DIXON2	2.99/2.89 MOV DIXON2	NB
HIGHWATER CLAYS	NB	NB	NB	NB	NB	NB
NATIONAL ART & SCHOOL	NB	NB	NB	NB	NB	NB
PYRAMID SCHOOL PRODUCTS	1.862 E MOV CRAY 2.285 E	3.29 S	1.74 MOV CRAY 2.09	1.59	2.79	2.02 MOV CRAY 2.29
QUILL	NB	NB	3.56 NB 75	1.89	NB	NB
S & S WORLDWIDE	NB	NB	NB	NB	NB	2.95
SCHOOL SPECIALTY/SAX	1.906 E	3.58 A	1.73	2.41	3.19	2.02
SMITH OFFICE SUPPLY	NB	NB	NB	1.70	2.98	NB
STANDARD STATIONARY	NB	2.29	NB	1.51 MOV DIXON3	2.65 MOV DIXON3	2.16

\*\*\*Unable to meet minimum buys for items 60-70 and 78-87.\*\*\*

**BID TABULATION: BID #111304- ART SUPPLIES**

BIDDER NAME/ BID ITEM #	88	89	90	91	92	93
AFP INDUSTRIES, INC	.216 S/M288 MOV DIXON	0.36 S MOV DIXON	NB	NB	NB	NB
BUSINESS STATIONERS	NB	NB	NB	NB	NB	NB
COMMERCIAL ART SUPPLY	NB	NB	NB	1.62	NB	NB
CONSTRUCTIVE PLAYTHINGS	NB	NB	NB	NB	NB	NB
ELGIN SCHOOL SUPPLY	NB	.52/.40 S MOV DIXON2	NB	1.62	NB	NB
HIGHWATER CLAYS	NB	NB	NB	NB	NB	NB
NATIONAL ART & SCHOOL	NB	NB	NB	NB	NB	NB
PYRAMID SCHOOL PRODUCTS	.22 S MOV CRAY 0.26	.34 S MOV CRAY 0.39	26.39 MOV CRAY 27.95	1.49	1.33 MOV CRAY 1.49	1.51 MOV CRAY 1.69
QUILL	0.49	0.94	NB	NB	NB	NB
S & S WORLDWIDE	0.59	NB	NB	1.94	NB	NB
SCHOOL SPECIALTY/SAX	0.22 S	0.44 S	32.71	1.78	1.59	1.52
SMITH OFFICE SUPPLY	NB	NB	NB	NB	NB	NB
STANDARD STATIONARY	0.469 S	0.342 S MOV DIXON3	NB	0.977 MOVSARG	1.67	2.36

RECOMMENDED AWARDS

**BID TABULATION: BID #111304- ART SUPPLIES**

BIDDER NAME/ BID ITEM #	94	95	96	97	98	99
AFP INDUSTRIES, INC	NB	1.91 M144	NB	.96 M48 MOV DIXON	NB	NB
BUSINESS STATIONERS	NB	NB	NB	NB	NB	5.78 A
COMMERCIAL ART SUPPLY	NB	1.94	NB	NB	NB	NB
CONSTRUCTIVE PLAYTHINGS	3.31	NB	NB	NB	NB	14.99 A
ELGIN SCHOOL SUPPLY	NB	2.06	NB	.97 M960 MOV DIXON2	NB	9.25 A
HIGHWATER CLAYS	NB	NB	NB	NB	NB	NB
NATIONAL ART & SCHOOL	1.98	1.93	1.47	1.21	NB	NB
PYRAMID SCHOOL PRODUCTS	1.46 MOV CRAY	1.93	1.25 S MOV CRAY	0.94 MOV CRAY	2.59 S MOV CRAY	8.95 A
	1.69		1.46	1.05	2.99	
QUILL	NB	NB	1.89	1.29	NB	7.84
S & S WORLDWIDE	NB	NB	2.27	1.06 A	2.55 A	7.75 A
SCHOOL SPECIALTY/SAX	1.54	2.15	1.32 S	0.95	2.60 S	7.03
SMITH OFFICE SUPPLY	NB	2.00 M144	NB	1.05 M48	NB	NB
STANDARD STATIONARY	2.33	2.10	1.70 S	0.929 MOV DIXON2 0.645 A MOV SARG	4.34 A/S MOV DIXON2 1.22 A MOV SARG	5.37

\*\*\*Unable to meet minimum buy requirements for item 97.\*\*\*

**BID TABULATION: BID #111304- ART SUPPLIES**

BIDDER NAME/ BID ITEM #	100	101	102-103	104	105-111	112-113
AFP INDUSTRIES, INC	NB	NB	NB	NB	NB	NB
BUSINESS STATIONERS	NB	NB	NB	NB	NB	NB
COMMERCIAL ART SUPPLY	NB	NB	NB	NB	NB	NB
CONSTRUCTIVE PLAYTHINGS	NB	NB	NB	NB	NB	NB
ELGIN SCHOOL SUPPLY	NB	NB	NB	NB	NB	NB
HIGHWATER CLAYS	NB	NB	NB	NB	NB	12.50 S
NATIONAL ART & SCHOOL	NB	NB	NB	NB	NB	NB
PYRAMID SCHOOL PRODUCTS	NB	NB	4.263 E	1.59	7.968 E/M12	NB
QUILL	NB	NB	NB	NB	NB	NB
S & S WORLDWIDE	NB	NB	NB	NB	NB	NB
SCHOOL SPECIALTY/SAX	NB	1.25	3.266 E	3.50 A	7.744 E	10.819 E/A
SMITH OFFICE SUPPLY	NB	NB	NB	NB	NB	NB
STANDARD STATIONARY	5.79	NB	NB	NB	NB	NB

\*\*\*A sample was not provided for the alternate bid for items 112-113 by School Specialty.\*\*\*

**BID TABULATION: BID #111304- ART SUPPLIES**

BIDDER NAME/ BID ITEM #	114	115	116-117	118	119	120
AFP INDUSTRIES, INC	.87 M12 MOV DIXON	NB	NB	NB	NB	NB
BUSINESS STATIONERS	NB	NB	NB	NB	NB	NB
COMMERCIAL ART SUPPLY	NB	NB	NB	NB	NB	NB
CONSTRUCTIVE PLAYTHINGS	NB	NB	NB	NB	NB	NB
ELGIN SCHOOL SUPPLY	NB	NB	NB	NB	NB	NB
HIGHWATER CLAYS	NB	NB	NB	NB	NB	NB
NATIONAL ART & SCHOOL	NB	NB	NB	NB	NB	NB
PYRAMID SCHOOL PRODUCTS	0.99	NB	NB	NB	NB	NB
QUILL	NB	NB	6.398 E/A PACK	NB	NB	NB
S & S WORLDWIDE	1.85 A	NB	.87 E/A	NB	NB	3.19 A PACK3
SCHOOL SPECIALTY/SAX	1.06 A	2.69 A	4.319 E/A	0.18 PACK7	0.29 PACK7	1.35
SMITH OFFICE SUPPLY	NB	NB	NB	NB	NB	NB
STANDARD STATIONARY	0.838	NB	NB	NB	NB	NB

RECOMMENDED AWARDS

**BID TABULATION: BID #111304- ART SUPPLIES**

BIDDER NAME/ BID ITEM #	121	122	123	124-131	132	133
AFP INDUSTRIES, INC	D I D  N O T  A W A R D	NB	NB	NB	NB	NB
BUSINESS STATIONERS		NB	NB	3.06 A NB 127/131	NB	NB
COMMERCIAL ART SUPPLY		3.73	.52 A	NB	NB	NB
CONSTRUCTIVE PLAYTHINGS		NB	NB	6.70 A NB 127/131	1.198 E/A/M6	NB
ELGIN SCHOOL SUPPLY		NB	NB	3.95 A	NB	NB
HIGHWATER CLAYS		NB	NB	NB	NB	NB
NATIONAL ART & SCHOOL		NB	NB	NB	NB	NB
PYRAMID SCHOOL PRODUCTS		3.89	NB	3.09 S NB 127/131	NB	9.95
QUILL		NB	NB	8.06 NB 124/127/131	NB	NB
S & S WORLDWIDE		NB	NB	NB	NB	NB
SCHOOL SPECIALTY/SAX		2.74	NB	2.48 A	1.01	NB
SMITH OFFICE SUPPLY		3.35 M6	NB	NB	NB	NB
STANDARD STATIONARY		3.19 A	NB	2.83	NB	NB

**BID TABULATION: BID #111304- ART SUPPLIES**

BIDDER NAME/ BID ITEM #	134	135	136	137	138	139
AFP INDUSTRIES, INC	NB	3.49	NB	NB	NB	NB
BUSINESS STATIONERS	NB	3.41	NB	NB	NB	NB
COMMERCIAL ART SUPPLY	NB	3.89 A	NB	NB	NB	5.59
CONSTRUCTIVE PLAYTHINGS	NB	NB	NB	10.75 A	NB	NB
ELGIN SCHOOL SUPPLY	NB	NB	NB	NB	NB	NB
HIGHWATER CLAYS	NB	NB	NB	NB	NB	NB
NATIONAL ART & SCHOOL	NB	NB	NB	NB	NB	NB
PYRAMID SCHOOL PRODUCTS	1.48	4.09	3.95	7.29 A	1.00	NB
QUILL	NB	NB	NB	8.15 A	NB	NB
S & S WORLDWIDE	NB	2.01	2.12	12.38 A	NB	NB
SCHOOL SPECIALTY/SAX PACK8	1.08 A	3.54	1.74	3.60 A	1.15	5.36
SMITH OFFICE SUPPLY	NB	NB	NB	7.05 A/M2	NB	NB
STANDARD STATIONARY	NB	NB	NB	9.38 A	.428	NB

RECOMMENDED AWARDS

BID TABULATION: BID #111304- ART SUPPLIES

BIDDER NAME/ BID ITEM #	140	141	142-143	144-145	146	147
AFP INDUSTRIES, INC	NB	.138 A/M288	NB	NB	5.64 M6 MOV SPEED	NB
BUSINESS STATIONERS	2.41 A	0.125 A	NB	NB	NB	DNBAS
COMMERCIAL ART SUPPLY	NB	NB	1.515 E	1.349 E	NB	NB
CONSTRUCTIVE PLAYTHINGS	4.45 A	NB	NB	NB	NB	1.75
ELGIN SCHOOL SUPPLY	NB	.20 A	2.175 E	1.414 E	5.21	0.99
HIGHWATER CLAYS	NB	NB	NB	NB	NB	NB
NATIONAL ART & SCHOOL	NB	NB	NB	NB	NB	NB
PYRAMID SCHOOL PRODUCTS	2.39	0.125 S	2.312 E	1.456 E	5.29	0.85
QUILL	2.84 A	.106 E/A PACK1	2.90 E/A	NB	NB	NB
S & S WORLDWIDE	2.48	0.12	NB	NB	NB	1.74
SCHOOL SPECIALTY/SAX	2.73 A	.34 A	2.075 E/A	NB	5.26	1.23
SMITH OFFICE SUPPLY	NB	NB	NB	NB	NB	1.18 M72 MOVFISK2
STANDARD STATIONARY	NB	.092 A	NB	NB	NB	0.988

**BID TABULATION: BID #111304- ART SUPPLIES**

BIDDER NAME/ BID ITEM #	148	149
AFP INDUSTRIES, INC	NB	NB
BUSINESS STATIONERS	DNBAS	DNBAS
COMMERCIAL ART SUPPLY	NB	NB
CONSTRUCTIVE PLAYTHINGS	1.75	NB
ELGIN SCHOOL SUPPLY	1.09	1.58
HIGHWATER CLAYS	NB	NB
NATIONAL ART & SCHOOL	NB	NB
PYRAMID SCHOOL PRODUCTS	0.85	1.52
QUILL	NB	NB
S & S WORLDWIDE	NB	NB
SCHOOL SPECIALTY/SAX	1.23	1.68
SMITH OFFICE SUPPLY	1.18 M72 MOVFISK2	1.50 M36 MOVFISK2
STANDARD STATIONARY	1.24	1.66

\*Unable to meet minimum buys for item 149.\*\*\*

## **NOTES:**

A- ALTERNATE BRAND BID

**DNBAS-** DID NOT BID AS SPECIFIED

E- EQUIVALENT PRICING

**NB-** NO BID

**S-** SAMPLE

**M**\_\_\_ - BOUGHT IN MULTIPLES OF \_\_\_

**MOV CRAY-** CRAYOLA MIN ORDER \$2000

**MOV DIXON-** DIXON/PRANG MIN ORDER \$600

**MOV DIXON2-** DIXON/PRANG MIN ORDER \$800

**MOV DIXON3-** DIXON/PRANG MIN ORDER \$500

**MOV FISK-** FISKARS MIN ORDER \$1000

**MOV FISK2-** FISKARS MIN ORDER \$400

**MOV PACON -** PACON MIN ORDER \$200

**MOV SAN -** SANFORD MIN ORDER \$1,000

**MOV SARG-** SARGENT MIN ORDER \$1,200

**MOV SPEED-** HUNT/SPEEDBALL MIN ORDER \$250

**PACK-** ALTERNATE ITEM IS PACKED DIFFERENTLY - 50/PKG OR 100/PKG

**PACK1-** QUILL ITEM IS SOLD IN PACKAGE OF TWO.

**PACK2-** ALTERNATE ITEM (JOSEPH M STERN) PACKED DIFFERENTLY - 12 OZ.

**PACK3-** ALTERNATE ITEM (S & S) PACKED DIFFERENTLY - 100/PKG.

**PACK4-** SPEEDBALL IS PACKED DIFFERENTLY - 2.5 OZ PER TUBE.

**PACK5-** CARON BRAND IS PACKED 1 1/2 OZ, 43 YDS.

**PACK6-** KRYLON BID IN 11 OZ CONTAINER.

**PACK7-** ITEM BID (SCHOOL SPECIALTY) IS SOLD BY PACKS OF 10 ONLY.

**PACK8-** ITEM BID (SCHOOL SPECIALTY) IS 2OZ. 5 STICKS.

**PACK9-** ALTERNATE ITEM BID IS PACKED 5LB. BAG.

## **BID TABULATION, RECOMMENDATIONS, AND PROTEST:**

BID TABULATIONS WITH AWARD RECOMMENDATIONS ARE POSTED FOR 72 HOURS IN THE PURCHASING DEPARTMENT OFFICE AND ALSO POSTED TO THE SCHOOL DISTRICT'S PURCHASING WEBSITE ADDRESS AT

[HTTP://OLD.ESCAMBIA.K12.FL.US/ADMINOFF/FINANCE/PURCHASING](http://old.escambia.k12.fl.us/adminoff/finance/purchasing)

FAILURE TO FILE A PROTEST WITHIN THE TIME PRESCRIBED IN SECTION 120.57(3) FLORIDA STATUTES, AND SCHOOL BOARD RULES SHALL CONSTITUTE A WAIVER OF PROCEEDINGS. BID TABULATIONS OR RECOMMENDATIONS WILL BE DISTRIBUTED SOLELY THROUGH THE PURCHASING WEBSITE ADDRESS. NOTICES WILL NOT BE AUTOMATICALLY MAILED.

I HEREBY CERTIFY THAT THE PRICES AND BIDDERS REFLECTED HEREIN ARE VALID, AND HAVE BEEN RECEIVED IN COMPLIANCE TO ESCAMBIA COUNTY SCHOOL BOARD RULES AND FLORIDA LAW.

*J.T. DOMBROSKIE*

J.T. DOMBROSKIE

DIRECTOR OF PURCHASING